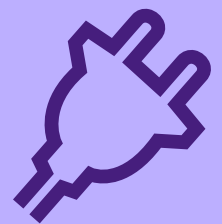
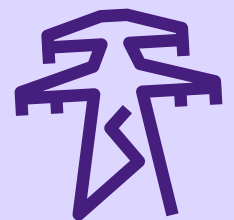
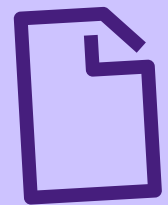
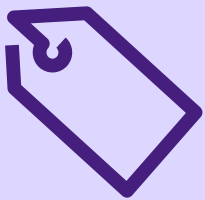


Product Offering



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Energy Supply Management

Capitalize on favorable opportunities, protect against market spikes, and re-focus on value-adding activities.

Key Objectives

Enel X helps customers:

- ✓ **Reduce Energy Costs**
Better manage commodity and regulated cost components.
- ✓ **Manage Risk**
Manage the likelihood and potential impact that future events can have on cost, power availability, and internal resources.
- ✓ **Achieve Sustainability Targets**
Reduce Scope 2 emissions.
- ✓ **Improve Visibility & Planning**
Forecast future spend, allocate resources, and track performance.
- ✓ **Simplify Operations**
Stay focused on value-adding activities.

CAPABILITIES

Energy Sourcing

Tendering & Execution

- > Account-level data collection
- > RFP development
- > Supplier shortlisting
- > Bid solicitation
- > Contract negotiation
- > Execution support

Supply Management

Market Intelligence

- > Market commentaries
- > Site-level analysis
- > Purchase timing and volume support

Risk Management

- > Risk strategy development
- > Due diligence including forward curve and NPV analysis
- > Risk reporting including scenario analysis, VaR, and mark-to-market
- > Regulatory intelligence

Additional Services

- > Budgeting and accruals
- > Tariff analysis and optimization
- > Natural gas storage
- > Contract management
- > Origination services

Renewable Energy

Reduce costs, improve hedging strategies, protect operations from grid disruptions, and achieve sustainability objectives.

Key Objectives

Enel X helps customers:

- ✓ **Reduce Energy Costs**
Lower demand charges and capitalize on low-cost off-site opportunities.
- ✓ **Manage Risk**
Hedge long-term market volatility.
- ✓ **Improve Resilience**
Protect operations from grid disruptions.
- ✓ **Achieve Sustainability Targets**
Reduce Scope 2 emissions.

CAPABILITIES

Program Development

Renewable Energy Workshops

- > Define goals, responsibilities, and assess options

Program Development (Roadmap)

- > Define risk strategy, KPIs, and timelines

Program Management

- > Incentives tracking and program reporting

Off-site Procurement

Due diligence

- > Vendor performance and credit review
- > Forward curve development
- > NPV analysis

Tendering & Execution

- > Data collection and technical specifications
- > RFP development and bid solicitation
- > Contract negotiation and execution

Performance Management

- > ISO-level support
- > Performance monitoring
- > Financial analysis

On-site Development

Feasibility Analysis

- > Technical and financial feasibility
- > System sizing, siting, visualization

System Implementation

- > Design and engineering
- > Construction
- > Permitting and interconnection
- > Commissioning and verification

Performance Management

- > Performance monitoring
- > Financial analysis
- > Real-time production visibility
- > Operations and Maintenance

Utility Bill Management

UBM is the foundation for enterprise energy data and process management.

Key Objectives

Enel X helps customers:

- ✓ **Report Energy Costs and Consumption**
Get a single source of truth for energy and GHG emission data.
- ✓ **Streamline Bill Processing**
Automate bill collection, validation, processing, and payment.
- ✓ **Achieve Efficiency Targets**
Identify efficiency opportunities and validate project returns.
- ✓ **Reduce Energy Costs**
Identify and resolve bill errors.

CAPABILITIES

Utility Expense Management

Bill Processing and Payment

- > Bill validation and payment
- > AP file integration
- > Global bill database

Supplier Management

- > Bill error resolution
- > Open/close accounts
- > Meter reading module

Energy Data Management

Financial Reports

- > Budget preparation
- > Accrual accounting
- > Variance analysis

Energy Reports

- > Business Intelligence tool for customizable dashboards and reports
- > Global usage aggregation
- > Unit and currency conversion
- > Site-level energy reporting and benchmarking
- > Tariff optimization

Sustainability Reports

- > Customizable dashboards and reports
- > ENERGY STAR Portfolio Manager integration
- > Customizable GWP calculations
- > Scope 1 and Scope 2 reporting
- > Global emissions factor module



Sustainability

Better manage resources, align disparate functions, and demonstrate sustainability to stakeholders.

Key Objectives

Enel X helps customers:

- ✓ **Aggregate and Manage Data**
Simplify diverse and complex data sources.
- ✓ **Achieve Executive Goals**
Prioritize sustainability among other key initiatives.
- ✓ **Simplify Sustainability Reporting**
Streamline industry and regulatory reporting that stands up to third-party audits.

CAPABILITIES

Program Development

Assessment

- > Assess maturity against peers

Workshops

- > Define business case and set goals

Program Development (Roadmap)

- > Prioritize projects and resources, establish timelines

Program Management

- > Employee engagement and training
- > Develop Standard Operating Procedures (SOP)
- > Report progress against goals

Sustainability Reporting

Centralize data to report to 3rd parties

RE 100, CDP, ENERGY STAR, GRESB, NGRS, CRC, EU ETS, GRI, SASB, and many others.



Energy Efficiency

Reduce energy and maintenance costs by hitting efficiency targets.

Key Objectives

Enel X helps customers:

- ✓ **Reduce Energy Costs**
Identify and implement energy saving measures.
- ✓ **Achieve Sustainability Targets**
Better manage resources and reduce both Scope 1 and Scope 2 emissions.
- ✓ **Improve Team Productivity**
Streamline energy efficiency project communication and tracking.

CAPABILITIES

Program Development

Demand-Side Strategy Workshops

- > Define goals, stakeholder responsibilities, and assess options

Program Development (Roadmap)

- > Define risk strategy, KPIs, and timelines

Program Management

- > Incentives tracking and program reporting

Site Audits & Analysis

Identify & Prioritize Opportunities

- > **Commercial:** Central plant, HVAC, building controls, building envelope, utility rate structures
- > **Industrial:** HVAC, controls, lighting, ASHRAE level 1,2, and 3 audits, utility rate structures

Energy Efficiency Projects

- > Feasibility analysis
- > Design and engineering
- > Review and submit project incentives
- > Vendor selection and project management
- > Develop SOPs
- > Measure and verify savings

Building Commissioning

- > New building and retro-commissioning

Energy Intelligence Software

- > Real-time visibility and reporting
- > Automated energy efficiency measure identification
- > Energy efficiency project tracking

Small-Site Retail Control

- > Remote control of building equipment
- > Real-time visibility and reporting
- > Automated energy efficiency measure identification



Demand Management

Reduce regulated energy costs and maximize value of backup generators.

Key Objectives

Enel X helps customers:

- ✓ **Reduce Energy Costs**
Identify and implement measures to reduce demand charges.
- ✓ **Standardize Operating Procedures**
Achieve consistent and predictable energy savings.
- ✓ **Improve Power Quality**
Reduce strain on key equipment.
- ✓ **Minimize Disruption to Operations**
Ensure operations during grid disruptions and maximize the financial benefits available through load shifting and demand response.

CAPABILITIES

Facility Peak Management

- > Identify and prioritize savings opportunities
- > Develop SOPs
- > Power quality analysis

Distributed Energy Resources

Evaluate technologies to help reduce demand charges, including:

- > PV Solar
- > Battery storage
- > Fuel Cells
- > CHP
- > DER Optimization Software
- > Microgrid technology

System Peak Management

- > Proactive notifications before system peak events
- > Develop SOPs to curtail load



Demand Response

Boost O&M budgets with additional revenue streams.

Key Objectives

Enel X helps customers:

- ✓ **Earn Revenue**
Maximize payments for enrollment and participation in DR programs with the industry's most favorable performance calculations.
- ✓ **Improve Resilience**
Get advanced warning of unstable grid conditions, including blackouts and brownouts.
- ✓ **Demonstrate Corporate Citizenship**
Help create a more flexible, versatile grid and alleviate the need for emissions from thermal generation.

CAPABILITIES

Capacity Programs

- > Capacity payments for pre-determined demand reduction
- > Energy payments during grid emergencies

Ancillary Services

- > Reserve programs for real-time grid imbalances
- > Frequency response programs

Energy Market Programs

- > Enroll flexibility in real-time energy markets

Generator Upgrades

- > Review backup generation assets to ensure EPA compliance
- > Finance and implement upgrades to ensure assets meet compliance for DR participation



Energy Storage and Microgrids

Reduce regulated energy costs and improve power quality.

Key Objectives

Enel X helps customers:

- ✓ **Reduce Energy Costs**
Minimize demand and time-of-use charges while maximizing the value of on-site generation.
- ✓ **Improve Resilience**
Protect operations from grid disruptions and improve power quality.
- ✓ **Achieve Sustainability Targets**
Reduce Scope 2 emissions by dispatching reserve power when the grid is dirtiest.

CAPABILITIES

Hardware

- > Batteries
- > Inverters
- > Site controllers
- > Required equipment

Software

- > Economic optimization through Enel X DER Optimization Software (DER.OS)
- > DER.OS portal

Financing

- > Cash/direct purchase
- > Shared savings
- > PPA
- > Hybrid PPA

Project Implementation

- > Feasibility analysis
- > Engineering
- > Development
- > Operations and maintenance
- > 24x7 customer support

Compatible DERs

- > Battery storage
- > PV solar
- > Fuel cell
- > CHP
- > Genset



Electric Vehicle Charging

Intelligent EV charging with the quickest payback and lowest total cost of ownership.

Key Objectives

Enel X helps customers:

- ✓ **Improve Stakeholder Experience**
Meet the growing demand for electric vehicle charging stations.
- ✓ **Minimize Charging Costs**
Deploy low-cost, smart charging technology.
- ✓ **Earn Revenue**
Leverage EV load to earn incentive payments, and earn revenue with public charging.
- ✓ **Modernize a Fleet**
Transition to an electric fleet without disrupting operations or costs.
- ✓ **Demonstrate Sustainability**
Ensure charging is sourced from renewable power when available.

CAPABILITIES

JuiceBox

- > Level 2 EVSE stations
- > Direct user control and smart-grid optimization

JuiceNet

- > Enterprise EV charging and optimization software
- > Optimized charging schedules to maximize value
- > Access to data on system health, active sessions, and consumption levels
- > Set limits to power consumption from EV charging
- > Access incentive payments through grid services programs
- > Deploy renewable power to charge EVs

About Enel X

Enel X is Enel's global business line dedicated to developing innovative products and digital solutions in sectors in which energy is showing the greatest potential for transformation: cities, homes, industries and electric mobility. Enel X is the global leader in demand response, with capacity currently managed and assigned in the Americas, Europe, Asia and Oceania. Enel X's electric vehicle charging station technology, called JuiceBox®, and its JuiceNet® platform, provide smart management of electric vehicle charging and other distributed energy storage facilities. The company's intelligent DER Optimization Software is designed to analyze real-time energy and utility bill data, improve performance, and manage distributed energy assets, including behind-the-meter storage projects.

About OMNIA Partners

OMNIA Partners, Private Sector is the nation's largest, most experienced, and most trusted resource in group purchasing and supply chain management. OMNIA Partners unites industry-leading purchasing power and world-class supplier partners to deliver an extensive and diverse portfolio for indirect and direct products and services in procurement. Members and suppliers of OMNIA Partners execute more contracts, in more verticals, with transparent, value-driven pricing. This creates unparalleled value, unmatched resources and streamlined procurement solutions members can trust to optimize their businesses. Better pricing, a better process, the best products—there's power in the partnership. POWER. ACCESS. TRUST. [omniapartners.com/private sector](https://omniapartners.com/private-sector)