

## Foodservice Solutions

### Designed to Deliver

Network Distribution<sup>®</sup> (*Network*) shares your passion to provide the best service to customers. We are committed to delivering value to your operations, while enabling you to be the best by focusing on:

▶ **CUSTOMER AND EMPLOYEE SATISFACTION:**

Your customers and employees expect a clean, sanitary, safe and appealing facility. *Network's* distributors offer valuable insights and training on the latest products and practices to help you achieve the highest facility standards.

▶ **OPERATIONAL EXCELLENCE:**

*Network* collaborates with you to identify opportunities for maximizing the efficiency and effectiveness of your processes and developing continuous improvement plans, all while containing costs. Also, our new online catalog has a negotiated national price list, including a full line of preferred products with detailed product descriptions and images.

▶ **RESPONSIVE LOCAL DISTRIBUTION SERVICES:**

Fleets, distribution centers, inventory, and service representatives are located in your area. This allows your individual locations to operate in a just-in-time manner, and assured that we will be there when you need us to meet your service requirements.

▶ **SUSTAINABILITY:**

*Network* cares about the environment and can provide a full suite of environmentally preferred products. Under the NetGreen<sup>®</sup> program, *Network* can build a comprehensive program and align your team with the processes, products, suppliers and monitoring tools you may need to achieve your goals. We also have a LEED<sup>®</sup> accredited professional on staff who monitors sustainability trends and provides insight as to the markets we serve.

▶ **CATEGORY SPECIALIZATION:**

For more than 50 years, *Network* has applied proven solutions that improve operations while reducing costs. With a strong track record of success, *Network* has the experience, insight and expertise that enables us to deliver the right solutions for your needs.



#### LOCALLY-BASED RESOURCES

- There in person, when you need us
- Industry specialists for on-site expertise and support
- New product development consulting
- Education and training
- In-market Inventory
- Proprietary assessment programs
- Same-day emergency support
- Flexible delivery schedules
- Quick scalability
- Strong partnerships with brand-name manufacturers

#### SUPPLY CHAIN EXPERTISE

- 50+ years of supply chain experience
- Front and back of the house expertise
- Single point of contact to help analyze and maximize your profits
- A full range of environmentally-preferred products to support your sustainability goals
- Spending analysis to help you optimize buying patterns

## Supporting Your Business

*Network* is a \$21Billion global company providing customized distribution services. With more than 1,000 distribution locations worldwide, *Network* supplies foodservice disposable and sanitation products across the country.

*Network* strikes the ideal operational balance by providing a **centralized program** with the **local flexibility** you need to drive your success.

*Network* helps improve efficiencies while designing programs to meet the specific needs that enable you to be the best.

From regional and national chains, to specialty restaurants, to quick serve restaurants, to contract feeders, to foodservice operators, food retailers and food processors, *Network* provides food packaging solutions that preserve the presentation, quality and portability of food.

The foodservice industry trusts *Network* to deliver cost-effective programs that enhance your customer's food buying experience.



### ▶ LOCAL CARE AND UNDERSTANDING:

*Network* representatives understand the foodservice business, and they are committed to developing a long-term, collaborative partnership with you.

Our local distributors are established companies that put their reputations on the line every day for our customers. They have personal ties to the communities in which they live and work, and they are as serious about your success as you are.

### ▶ SUPPLIER ALIGNMENT:

*Network* ensures access to the latest product innovations from the world's top manufacturers. *Network* has the flexibility and the industry relationships required to accommodate even the most unique and custom requests to help you differentiate your brand and deliver the best experience for your customers.

### ▶ CONTINUOUS IMPROVEMENT:

Our experts in the field go beyond delivering a box of products. They align their local insights and customer expectations to help you be the best by improving products, services, processes, all while offering competitive pricing and excellent service.

### ▶ HELPING YOU BE SUCCESSFUL:

*Network's* local distributors will conduct strategic business reviews to provide a thorough evaluation of purchasing practices, address outstanding items, provide training, review product innovations, deliver on-site expertise, and identify opportunities to enhance business relationships within the community. We proactively develop strategies at both the local and corporate levels to achieve your goals – for today and tomorrow.

OMNIA Partners is pleased to offer members *Network's* solutions on a strategically sourced contract with customized pricing and additional value-adds. Learn more at

[www.omniapartners.com/privatesector/suppliers/network-services-company](http://www.omniapartners.com/privatesector/suppliers/network-services-company)



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