

**Affordable
Business
Products &
Services**

RICOH
imagine. change.



OMNIA[®]
P A R T N E R S

OMNIA Partners Digital Business Services & Printing Solutions

Who is OMNIA Partners?

OMNIA Partners is the nation's largest, most experienced, and most trusted resource in group purchasing and supply chain management. OMNIA Partners unites industry-leading purchasing power and market-leading suppliers to deliver an extensive and diverse portfolio for indirect and direct products and services in procurement. POWER. ACCESS. TRUST.

Value Proposition

Serving 3500+ members across multiple verticals, OMNIA Partners helps them realize sustainable, double-digit savings by drawing on their extensive contract portfolio and expertise.

OMNIA Partners brings value members can trust with agreements that stand alone:

- Streamlined and cost-effective procurement: Their purchasing process is streamlined for superior contract terms and savings.
- Superior pricing through unmatched leverage: As a part of the largest network in purchasing, members leverage the nation's greatest buying power to achieve best-value pricing through aggregated spend.
- RFP & bid avoidance: OMNIA Partners delivers highly leveraged contracts that bypass, and in many cases, make the time-consuming RFP/bid process unnecessary.
- High-quality products & services: Members gain access to suppliers that have each been thoroughly vetted to ensure they are a market leader that will deliver exceptional quality and service.
- Reliable, expert advocacy: Their team of procurement professionals and supply chain management experts are committed to bringing value to members and their stakeholders.
- True partnership: they act as a member advocate to enhance their procurement strategy and drive efficiency, performance, and true cost savings within a member organization.

Ricoh Hardware

- MFP – multifunction printers
- Digital Production Printers / Presses
- Projectors
- Interactive displays (white boards)

Ricoh Services

- Enterprise Support Services
- Managed Print Services
- Business Process Outsourcing Services
- Cloud and IT Services
- Workplace Productivity Services
- Enterprise Content Management & Workflow
- Information Governance and Cyber Security
- Customer Communications Management
- Mailroom Services



Ricoh Contact

Claude Weaver

Senior Corporate National Account Manager

630-430-4907

claude.weaver@ricoh-usa.com

RICOH

imagine. change.

www.ricoh-usa.com

Ricoh USA, Inc., 300 Eagleview Blvd., Suite 200, Exton, PA 19341, 800-63-RICOH

©2020 Ricoh USA, Inc. All rights reserved. Ricoh® and the Ricoh logo are registered trademarks of Ricoh Company, Ltd. All other trademarks are the property of their respective owners. The content of this document, and the appearance, features and specifications of Ricoh products and services are subject to change from time to time without notice. While care has been taken to ensure the accuracy of this information, Ricoh makes no representation or warranties about the accuracy, completeness or adequacy of the information contained herein, and shall not be liable for any errors or omissions in these materials. Actual results will vary depending upon use of the products and services, and the conditions and factors affecting performance. The only warranties for Ricoh products and services are as set forth in the express warranty statements accompanying them.