



WHO WE ARE

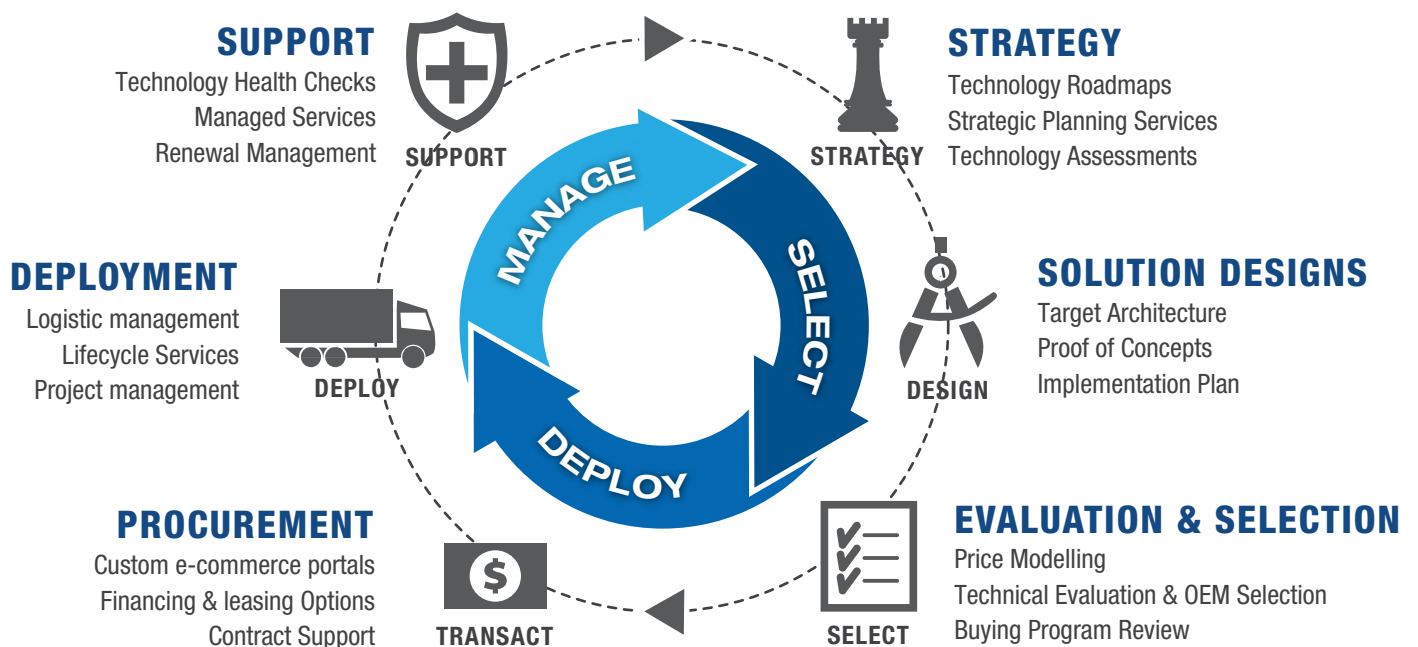
Global provider of industry-leading hardware, software and custom IT Solutions
\$10 billion revenue in 2018 • #1 annual customer retention rate
4,200+ employees

WHAT WE OFFER

Procurement and Advanced solutions • Professional IT services
Certified sales and technical specialists • Dedicated account support
Significant and measurable savings • Lowest operational overhead in the industry
Fastest turnaround from PO to loading dock

HOLISTIC VALUE

SHI adds efficiency, expertise and world-class support to each stage of the technology lifecycle.



SOLUTION SERVICES

SHI integrates value into the supply chain process.

TECHNICAL SERVICES

Pre-sales and design consultation
Solution engineers & architects
PMP certified project management
Staff augmentation
Solution architects

ASSET MANAGEMENT

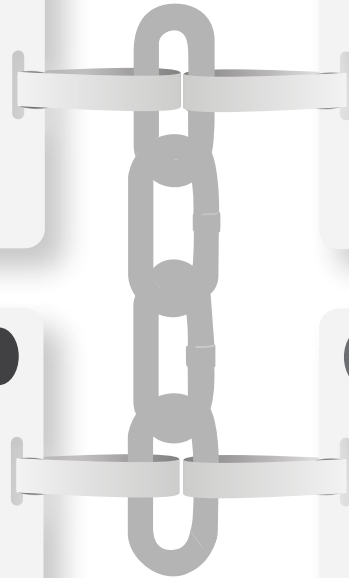
Optimize license utilization & consumption
Reduce non-compliance risk
Normalize asset entitlements
Contract negotiation best practices
Maintenance & renewal management

LIFECYCLE SERVICES

Inventory & logistics management
Custom configuration and imaging
Installations and migrations
Asset retirement and disposal
Procurement outsourcing

E-COMMERCE

Custom B2B catalogs
Integration with provisioning platforms
Approval-routing
Real-time inventory
Immediate and subscription reporting



Whether you're planning a data center refresh or in the process of choosing a licensing program, our certified experts are here to help you through every phase of your project and ensure you get the most out of your IT investments.

SW Volume Licensing & SaaS

Consultation
Consolidated billing
Onboarding
Portal Support

Advanced Solutions

Core infrastructure
Hybrid cloud
Networking
Security

Hardware & Consumables

Desktops/Notebooks/Tablets
Mobility solutions
Print/Displays
Consumables/Accessories

ABOUT US

Founded in 1989, SHI has evolved from a \$1 million "software-only" regional reseller into a \$10 billion global solutions provider of IT products and services. Our innovative solutions delivered with world-class support help you select, deploy and manage technologies to solve IT challenges and pursue future milestones. Backed by certified sales and technical specialists, we support all your technology needs and deliver custom IT solutions for every aspect of your environment.