



# *Energy Supply Management Services for OMNIA Partners Members*

Energy costs can be unpredictable and can significantly impact your bottom line. As a member of OMNIA Partners, you have access to a full suite of energy services from Trane that can help reduce risk, leverage the scale of the

OMNIA Partners membership group and reduce energy costs.

With over 30 years of experience in the Energy Services space, Trane offers Energy Cost Assessments to find the right solution for your business.

## **Supplier Contract Details**

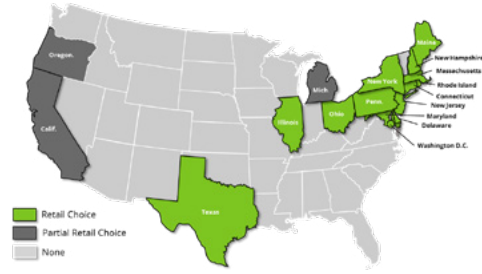
- Serving OMNIA Partners Private Members since May 2015
- New Master Purchasing Agreement established in June 2019
- Over 650,000,000 kWh of electricity supply negotiated for through the Program
- Over 6,000,000 MMBtu of natural gas supply negotiated for through the Program

**OMNIA**<sup>®</sup>  
P A R T N E R S

## Natural Gas Deregulation



## Electricity Deregulation



Across the United States, energy supply is either regulated or deregulated. In a deregulated market, Members can shop for their electricity supply and secure a negotiated contract with an energy supplier with no operational impact. In a regulated market, energy supply must come from the local utility, however there are different cost components and structures which may be optimized.

In **deregulated energy markets**, OMNIA Partners® Members can leverage the Master Participation Agreement for energy price negotiation services from Trane.

Trane® energy price negotiations offer:

- Identification and solicitation of top energy suppliers in the markets where you have energy requirements
- A simplified, but comprehensive review of all supplier offers with a clearly stated impact on annual energy costs
- Evaluation of different product types – including renewable energy – to achieve desired business objectives
- Analysis of current energy market conditions to provide a recommendation on term length and best offer, as well as ongoing evaluation of future market conditions to optimize renewal timing

The OMNIA Partners program offers the following added benefits:

- Evaluation of renewable energy options at no additional costs
- No direct fee for service
- Transparent and pre-negotiated volumetric procurement fees

If your locations are in a **regulated energy market** there still may be opportunity to reduce energy costs.

OMNIA Partners collaborated with Trane to build a custom product offer that evaluates all utility billing components to ensure cost optimization. The OMNIA Partners Energy Cost Assessment is recommended for sites in regulated markets with > \$100,000 of annual energy spend.

The Assessment includes:

- Electric & Natural Gas Utility Rate Reviews
- Tax Assessment
- Power Factor Analysis
- Utility Rebate Assessment
- Trane Energy Optics

Members who undergo an OMNIA Partners Energy Cost Assessment will have assurance they have secured their lowest energy supply costs possible at the facility and have the potential to secure low or no cost energy savings measures right away.

Reach out to the Trane Energy Program Manager for OMNIA Partners to identify what opportunity you may have to reduce your energy costs.

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