



To: Board of Directors
From: Robert Zingelmann
Date: April 25, 2017
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on February 14, 2017 for RFP # 16-22 for **Sport Surfaces, Installation, and Related Material**. There were six (6) proposals submitted:

- AstroTurf Corporation
- Brock USA LLC
- Dynamic Sports Construction, Inc.
- FieldTurf USA, Inc.
- Sport Surface Specialties, LLC
- Stout Hardward Floor Co., Inc.

After careful review of all proposals, the Evaluation Team has determined that four (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Sport Surfaces, Installation, and Related Material	AstroTurf Corporation Brock USA LLC FieldTurf USA, Inc. Sport Surface Specialties, LLC	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Michael Lasley
Director, Contracting

From: Robert Zingelmann
Chief Financial Officer

Date: April 26, 2017

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on April 25, 2017 the following contract was approved as presented:

➤ **Sports Surfaces, Installation, and Related Material**

- AstroTurf Corporation
- Brock USA LLC
- FieldTurf USA Inc.
- Sport Surface Specialties, LLC

Contract is effective June 1, 2017. If you have any questions, please let me know.



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer Business/Operations Services

Date: April 10, 2017

Re: Sports Surfaces, Installation, and Related Materials; RFP # 16-22

The Elevation Committee has reviewed the responses and recommend that the following companies be awarded:

- AstroTurf Corporation
- Brock USA LLC
- FieldTurf USA, Inc.
- Sport Surface Specialties, LLC

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

N A T I O N A L I N T E R G O V E R N M E N T A L P U R C H A S I N G A L L I A N C E

April 28, 2017

Mr. Troy Squires
President
AstroTurf Corporation
2680 Abutment Road
Dalton, GA 30721

Re: Award of Contract # R162201

Dear Mr. Squires:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on April 25, 2017, National IPA is pleased to announce that AstroTurf Corporation has been awarded an annual contract for the following, based on the sealed proposal (RFP# 16-22) submitted on February 14, 2017:

Commodity/Service

Supplier

Sports Surfaces, Installation, and Related Material AstroTurf Corporation

This contract is effective June 1, 2017 and will expire on May 31, 2020. As indicated above, your Contract # is R162201. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and AstroTurf Corporation.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Michael Lasley, Director, Contracting assigned to your contract at phone #615-236-9072 or Michael.lasley@nationalipa.org

Sincerely,

Michael Lasley

Michael Lasley, CPPB
Director, Contracting