



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: August 25, 2020

Re: Athletic, Physical Education Supplies, and Team Uniforms; RFP # 20-11

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- BSN Sports LLC
- Riddell
- Samson Equipment
- School Health Corporation

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



To: Board of Directors
From: Robert Zingelmann
Date: August 25, 2020
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on April 1, 2020 for RFP #20-11 for ***Athletic, Physical Education Supplies, and Team Uniforms***. There were six (6) proposals submitted:

- BSN SPORTS LLC
- Prismview, LLC
- Riddell
- Samson Equipment
- School Health Corporation
- School Specialty, LLC

After careful review of all proposals, the Evaluation Team has determined that five (5) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Athletic, Physical Education Supplies, and Team Uniforms	BSN SPORTS LLC Riddell Samson Equipment School Health Corporation School Specialty, Inc.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Jessica Goforth
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: August 25, 2020

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on August 25, 2020 the following contracts were approved as presented:

➤ **Athletic, Physical Education Supplies, and Team Uniforms**

- BSN SPORTS LLC
- Riddell
- Samson Equipment
- School Health Corporation
- School Specialty, LLC

Contract is effective October 1, 2020. If you have any questions, please let me know.