

**RFP 8259 - Inmate And Detention Supplies, Solutions And Services
Scoring Summary**

Name of Proposer	Bob Barker	Victory	Pacific	Uniforms	Charm	ACME	Paradise	Cornerstone
Evaluation Criteria								
Phrase One Total	80	47	25	23	48	13	13	0
Work Plan (0-25) Scored by Products, Services, Ordering and Invoices, Compliance with RFP Requirements and Evaluation of Exceptions Taken	25	25	6	6	25	13	13	0
Price Proposal (0-50) Scored by Number of Intended Award Item (Reflects price competitiveness and product quality of the proposer's offer.)	32	14	4	0	0	0	0	0
Qualifications and Experience (0-25) Scored by Customer References & Sacramento County Users Feedback (Reflects proposer's service performance and capability.)	23	8	15	17	23	Not called	Not called	Not called
Evaluation Criteria								
Phase Two Total	78	67	88	NA	NA	NA	NA	NA
Oral Interview (Agenda) (0-50)	50	50	50	Not Requested	Not Requested	Not Requested	Not Requested	Not Requested
Best and Final Offer (0-50) (Number of 1st Lowest Items / Number of Intended Award Item * 50)	28	17	38	Not Requested	Not Requested	Not Requested	Not Requested	Not Requested
County Contract Award	Recommended for County contract award groups: Group 1 Clothing (Partial) Group 3 Footwear Group 4 Bedding and Linen (Partial) Group 5 Mattress Group 7 Personal Hygiene Product (Partial) Total amount: \$322,710.19	Recommended for County contract award groups: Group 1 Clothing (Partial) Group 2 Sports Bra Total amount: \$228,747.84	Recommended for County contract award groups: Group 4 Bedding and Linen (Partial) Group 7 Personal Hygiene Product (Partial) Total amount: \$48,622.45	Not recommended for County contract award	Not recommended for County contract award	Eliminated for County contract award	Eliminated for County contract award	Not qualified for County contract award
Remarks	NA	1. Four references received; 2. Victory is a new company.	1. Offered only 2 product groups; 2. Three references received.	NA	NA	NA	NA	NA

Note:

In the business for over 40 years, Bob Barker offers a broad product line of detention supplies, solutions and services. They sell to government agencies and have a national client base across the United States. Their average annual sales volume for the past three years is approximately \$110,000,000.00. In addition, Bob Barker is a well-structured organization consisting of 222 employees, and is operating in two company-owned locations with warehouses in the United States. A project team with a primary contact, a secondary contact and a designated custom service team is associated to this contract. They demonstrate their proven experience, qualifications and capability in handling a national contract. Therefore, the County, partnered with National IPA, recommended Bob Barker for national contract award for Inmate and Detention Supplies, Solutions and Services.

Phase 1 Work Plan (0-25)	Score	Bob Barker		Victory		Pacific		Uniforms		Charm		ACME		Paradise	
Products {3 score for each product group offered (total 6 product groups) & maximum 15 score)}	15	6 product groups offered	15	5 product groups offered	15	2 product groups offered	6	2 product groups offered	6	6 product groups offered	15	1 product group offered	3	1 product group offered	3
Compliance with RFP Requirements and Evaluation of Exceptions Taken	10	exceptions accepted	10	exceptions accepted	10	exceptions are found not listed	0	exceptions are found not listed	0	No exception	10	No exception	10	No exception	10
Total Score	25		25		25		6		6		25		13		13

**Phase 1
Qualifications and Experience (0-25)**

Question Number	Question	Score	Bob Barker current contractor for clothing, footwear, bedding and linen, mattress					Victory not current contractor					Pacific current contractor for Bar Soap				Uniforms previous contractor for Mumu					Charm previous contractor for cell smock / blanket				
			San Diego County	Ventura County	Kern County	North Carolina State	Sac County	Contra Costa County	Maricopa County	Riverside County	Santa Clara County	Sac County	Orange County	UCLA	Clean Sweep Supply	Sac County	Suffolk County	Illinois State	Dallas County	Alabama State	Sac County	Polk County	Lee County	Suffolk County	Madison County	Sac County
1	Has the vendor provided similar services? (Yes / No) (1 score)	Yes = 1	Yes	Yes	Yes	Yes	Yes		Yes	No	Yes	No	Yes		Yes	Yes	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes	
2	How many year(s) has the vendor provided the services? (Less than One / Over One / Over Two / Over Three) (1 score)	Over Three = 1	Over Three	Over Three	Over Three	Over Three	Over Three		Over Three	Over One	Over Two	None	Over Three		Over Three	Over Three	Over Three	Over Three	Over Three		Over Three	Over Three	Over Three	Over Three	Over Three	
3	Are the overall services satisfactory? (Satisfactory / Not satisfactory) (1 score)	Satisfactory = 1	Satisfactory	Satisfactory	Satisfactory	Satisfactory	Satisfactory		Satisfactory	Not Satisfactory	Satisfactory	NA	Satisfactory		Satisfactory	Satisfactory	Satisfactory	Satisfactory	Satisfactory		Very Unsatisfactory	Satisfactory	Satisfactory	Satisfactory	Satisfactory	??
4	If not, what are the most frequent problem areas? (Inefficient ordering process / Defective products / Delayed deliveries / Invoicing problems) (1 score)	No = 1	Rare	No	No	No	Some Invoicing		Some	Some	Delayed deliveries	NA	No		No	No	No	No	No		Incorrect product & order and delays	No	No	No	No	??
5	Will the vendor be considered for award of new purchase orders and contracts? (Yes / No) (1 score)	Yes = 1	Yes	Yes	Yes	Yes	Yes		Yes	Yes	Not Sure	Yes	Yes		Yes	Yes	Yes	Yes	Yes		No	Yes	Yes	Yes	Yes	