



## DUPAGE COUNTY PROCUREMENT SERVICES DIVISION

### MULTI-FUNCTION COPIER DEVICES & SERVICE SOLUTIONS #18-020-LG Bid Tabulation

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Criteria	Available Points	Canon	Proven IT	Xerox	Sharp	Toshiba
Experience, Expertise, References	30	28	24	25	23	14
Resources, Approach and Methodology	50	45	43	41	35	26
Price	20	20	20	15	13	20
<b>Total</b>	<b>100</b>	<b>93</b>	<b>86</b>	<b>81</b>	<b>71</b>	<b>60</b>

Annual Price	<b>\$286,900</b>	\$300,964	\$394,608	\$446,130	\$296,311
Percentage of points	<b>100%</b>	98%	75%	66%	100%
Points awarded (wtd against lowest price)	<b>20</b>	20	15	13	20

#### NOTES

Two firms were selected for onsite interviews with the County review team (IT, Finance, Office of Administration, State's Attorney). A best and final offer request was sent to both firms and Proven IT submitted an annual price of \$300,964 and Canon submitted an annual price of \$286,900. The review team is recommending Canon Solutions America, Inc.

RFP Posted/Advertised	January 17, 2018
Invitations Sent	41
Total Requesting Documents	18
Total Bid Responses Received	5
Bid Received By	May 1, 2018
Bid Opening Attended by	JA, LG