



To: Board of Directors
From: Robert Zingelmann
Date: February 23, 2021
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on June 10, 2020 for RFP #20-07 for **Human Capital Management Systems and Managed Business Solutions**. There were eleven (11) proposals submitted:

- ADP
- Hire Thinking Inc. dba Advantage xPO
- Carahsoft Technology Corporation
- Ceridian HCM, Inc.
- Collaborative Solutions, LLC
- Kronos Incorporated
- GovernmentJobs.com, Inc. dba NEOGOV
- Oakland Consulting Group, Inc.
- Phoenix Business Inc. dba Phoenix Business Consulting
- PRECISION TASK GROUP, INC.
- Spartrock 365

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Human Capital Management Systems and Managed Business Solutions	ADP Hire Thinking Inc. dba Advantage xPO Carahsoft Technology Corporation	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



Bid Tab Summary

**RFP #20-07 Human Capital Management
Systems and Managed Business Solutions**

Description	Total Weighted Value	ADP	Hire Thinking Inc. dba Advantage xPO	Carahsoft Technology Corporation	Ceridian HCM, Inc.	Collaborative Solutions, LLC (Vendor Pulled Submission)	Kronos Incorporated
Products/Pricing	40	36	30	35	30	0	33
Performance Capability	30	28	27	26	22	0	0
Qualification and Experience	20	18	18	17	16	0	16
Value Add	10	8	8	8	2	0	3
Total	100	90	83	86	70	0	52

It is recommended that the following contract award be made:

Contract

Human Capital Management Systems and Managed Business Solutions

Award

ADP

Hire Thinking Inc. dba Advantage xPO

Carahsoft Technology Corporation