

October 31, 2019

To: Keely Golden, CPPB, Procurement Manager

From: Cory Burress, MBA – Senior Procurement Officer

RE: **CONTRACT AWARD RECOMMENDATION, EV2671, for Utility, Transportation and Golf Vehicles Plus Related Accessories, Equipment, Parts and Service**

This RFP solicitation was put out in conjunction with Omnia Partners with the result being a cooperative contract to be used by all public entities. The RFP was published on 06-12-2019 and closed on 7-24-2019. We received two (2) proposals; 1) Club Car, 2) Columbia Par Car.

The evaluation team was made up of Kansas City, Missouri associates and other U.S. Communities members:

Evaluation and SCORING Member's:

Cory Burress- City of Kansas City, MO
Colby Biswell- City of Kansas City, MO
Matt Cunningham- City of Kansas City, MO
Melissa Yusilon- City of Los Angeles, CA
Katherine Jones-University of Mississippi

Non-Scoring Members:

Michael Lasley- Omnia Partners
Corey Imhoff – Omnia Partners
Jessica Goforth- Omnia Partners
Keely Golden- City of Kansas City, MO

The two (2) proposals were reviewed and proposal clarification questions were compiled. Conference calls were scheduled to verbally answer clarification questions and then followed up with a written response from the proposers.

1. In reviewing the product offering of both Columbia and Club Car, the evaluation team felt that Columbia products were more heavily industrially geared while Club Car products were more light industrially geared. Additionally, Club Car stated in clarifications that, while it offers a selection of gas, diesel and electric vehicles, its business is 70% electric. With the combination of a different product mix and both companies being heavy on the electric side, the evaluation team felt is appropriate to award to both companies.

2. The intent of any Omnia Partners solicitation is to award Suppliers with their complete offering of products and services that are within the scope of the RFP. Currently there are no contracts in place where one company is awarded a portion of the scope and another company is awarded a different portion of the scope. All contracts are either a single award or multiple award of the Supplier's complete offering which falls within the scope of the RFP.

The City decided to make a joint award to Club Car and Columbia Par Car.

Best regards,

Cory Burress, MBA
Senior Procurement Officer
Procurement Services
City of Kansas City, Missouri