

4. Pricing

Appendix C

Introduction

CDS is offering three distinct pricing options to meet the diverse needs of the participating entities:

- Software as a Service (SaaS) – Private Cloud
- Software as a Service (SaaS) – Public Cloud
- On-Premise Licensing

Our proposed pricing is simple yet comprehensive in nature. List pricing is provided, but CDS recommends that participating entities work directly with our team of experts to define requirements to structure the most effective program possible.

4.1 Implementation

Regardless of the licensing option selected, CDS offers comprehensive implementation services that will be further defined upon discussions with the participating entity.

Implementation typically includes these types of activities. For details see Section 2.3, Professional Services:

- Kickoff meeting and continuous CDS project management
- Standup and configuration of the SaaS DocFinity system or installation and configuration of DocFinity on customer servers for an on-premise implementation
- Training of entity personnel concerning how to administer and use DocFinity
- Migration of the entity's existing data from its legacy system to DocFinity
- Business analysis, process modeling and workflow design at least for the first few workflows in DocFinity where applicable
- User acceptance testing and go live

4.2 Licensing Options

4.2.1 Software as a Service

This is the recommended option for member entities which prefer zero capital expenditure, zero maintenance costs and lower personnel expenses with sophisticated needs to use the DocFinity full suite. All server-level hardware and software as well as maintenance and system security are provided by CDS and included in our simple SaaS subscription pricing. For details of our SaaS offering see Section 2.2.2, Software as a Service (SaaS).

4.2.2 SaaS Subscription

CDS proposes tiered pricing for its SaaS offering. Pricing tiers reflect significant volume discounts based on increased numbers of licensed users. These rates are proposed as Firm Fixed Price for five years. Additional user subscriptions can be purchased at rates included in the tiered-pricing structure in the price list below.

4.2.3 SaaS Pricing Assumption and Methodologies

Our full DocFinity functionality is priced on a monthly price per concurrent user basis. Individual entities may have the flexibility of adjusting the number of licenses during the course of the year and paying only for the contracted licenses each month. This option is negotiated on a case-by-case basis.

The number of concurrent users can easily scale up over time as you further deploy and use our DocFinity system. You are also provided the flexibility to decrease the number of licenses during seasonal periods where less usage is expected.

SaaS user pricing is calculated as described in the below sample:

Sample calculation (based on 30 concurrent users per month in the public cloud):

Number of concurrent users:	30
Tier 1 monthly rate per concurrent user per month:	\$267.33
Extended price for 30 concurrent user licenses for one year:	\$96,238.80

We license DocFinity on a per concurrent user basis, instead of an individual named basis. While DocFinity allows for individual user names, security and authentication, not all users may need access to the system at the same time. In essence, we provide an unlimited number of named users at the concurrency level procured. Each customer's usage will be different based on how the system is used. Historically, we have found that a ratio of about one concurrent user to four named users is often preferred. Depending on the access required and the extent of their individual duties, some staff may require full-time access to the system and others may require less frequent use. For those cases, customers can reserve a license pool which guarantees access to certain users or group of users with critical roles.

Our offering provides significant price reductions for an increased number of licensed users. As seen on our proposed pricing tables, the price per concurrent user decreases by close to 60 percent as you increase the number of licenses to 500. The reduction percentage gets significantly greater as the number of concurrent users further increases.

Monthly billings are based on the number of licensed concurrent users per month for the desired period.

Pricing is comprehensive and includes the following:

- All hardware and software infrastructure to support the comprehensive, out-of-the-box functionality of DocFinity
- Full system and application support and maintenance at no additional cost see Section 1, Vendor Profile, for details on customer support
- Help desk support
- One terabyte (TB) of storage; additional TB of storage can be purchased for the monthly price listed in the price list
- Two instances as follows:
 - Production system running against one instance of the production database tables

- Test and Quality Assurance system running against one instance of the development/test database tables
- Additional environments like development, training, pre-production and others can be provided separately at an additional cost.

Figure 23 below is an overview of the solution components provided by CDS and devices and connectivity provided by TCPN members.

Companion Data Services Provides		Members Provide
Solution Components	Services for all Solution Components	
Application Software	<ul style="list-style-type: none"> • Provisioning • Hosting • Installation • Maintenance • Support • Upgrades • Updates • Warranty • Repairs • Operations • Monitoring • Physical security • Data security including anti-virus protection • Data backup • Disaster recovery • Performance tuning 	<ul style="list-style-type: none"> • Personal computers • Mobile devices • Scanners • Printers • Compatible web browser • Internet connection
Server Hardware		
Server Operating System		
Server Data Base		
Server Data Storage (starting at 1TB) at unlimited Input / Output requests (I/O)		
Server Application Software Storage as needed		

Figure 23 – SaaS Deployment Summary

4.2.4 SaaS Licensing Option Product Descriptions

SaaS subscription fees entitle the member to use the full functionality of DocFinity. Other items described below, such as Optical Character Recognition and Electronic Signature capabilities, are offered as options.

4.2.5 DocFinity Maintenance for SaaS Deployment

SaaS subscription fees entitle the member to receive continuous support on all solution components including updates and upgrades at no additional cost.

4.2.6 DocFinity SaaS Deployment Models

We offer two options for DocFinity SaaS deployment: Public Cloud and Private Cloud.

4.2.6.1 SaaS Subscription Option – Public Cloud

Customer’s data is hosted in an Amazon Web Services facility in the United States. Amazon Web Services (AWS) I/O fees are directly reflected to DocFinity users as a pass-through. The table below shows the SaaS Pubic Cloud per user per month subscription rates.

Part #	Description	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
			3.0%	3.0%	
PUBLIC Cloud User Subscriptions					
SaaS-200-1-50	Users 1-50 Per User Per Month	\$260.44	-\$7.81	\$7.58	\$260.21
SaaS-200-51-100	Users 51-100 Per User Per Month	\$193.55	-\$5.81	\$5.63	\$193.38
SaaS-200-101-150	Users 101-150 Per User Per Month	\$154.88	-\$4.65	\$4.51	\$154.74
SaaS-200-151-200	Users 151-200 Per User Per Month	\$141.65	-\$4.25	\$4.12	\$141.53
SaaS-200-201-250	Users 201-250 Per User Per Month	\$127.88	-\$3.84	\$3.72	\$127.77
SaaS-200-251-300	Users 251-300 Per User Per Month	\$121.64	-\$3.65	\$3.54	\$121.53
SaaS-200-301-350	Users 301-350 Per User Per Month	\$116.37	-\$3.49	\$3.39	\$116.26
SaaS-200-351-400	Users 351-400 Per User Per Month	\$113.03	-\$3.39	\$3.29	\$112.92
SaaS-200-401-450	Users 401-450 Per User Per Month	\$109.77	-\$3.29	\$3.19	\$109.67
SaaS-200-451-500	Users 451-500 Per User Per Month	\$101.85	-\$3.06	\$2.96	\$101.76

4.2.6.1.1 Public Cloud Storage

CDS SaaS pricing is comprehensive and includes 1TB of storage; additional TB of storage can be purchased for the monthly price indicated below.

Part #	Description	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
			3.0%	3.0%	
PUBLIC Cloud Storage Pricing					
SaaS-201-100	Per Terabyte of Storage Per Month Pricing	\$104.41	-\$3.13	\$3.04	\$104.31

4.2.6.1.2 DocFinity Intelligent Capture for Public Cloud Deployment

DocFinity Intelligent Capture feature is priced based on pages processed per year, with no roll-over to the following year. The software component is installed on AWS servers which are managed and secured by CDS. For details see Section 2.1.5.1.4, Intelligent Capture.

4.2.6.1.3 DocFinity Enterprise (Full-Text) Search for Public Cloud Deployment

DocFinity Enterprise (Full-text) Search feature is based on the number of servers dedicated per year, giving unlimited searches. The software component is installed on AWS servers which are managed and secured by CDS. For details see Section 2.1.5.4, Full-Text Searching.

4.2.6.1.4 DocFinity OCR Barcode Recognition for Public Cloud Deployment

DocFinity Optical Character Recognition (OCR) Barcode feature is based on the number of pages processed per year, with no roll-over to the following year. The software component is installed on AWS servers which are managed and secured by CDS. The annual public cloud intelligent capture subscription rates are shown below.

MFC	Part #	Description	Commercial Price	Discount off SRP 3.0%	TCPN Administrative Fee 3.0%	TCPN Price
OCR Modules						
Intelligent Capture Annual Subscription Price						
	Optical Image Technology, Inc.	360,000 Pages per Year	\$27,085	-\$813	\$788	\$27,061
	Optical Image Technology, Inc.	480,000 Pages per Year	\$32,874	-\$986	\$957	\$32,844
	Optical Image Technology, Inc.	720,000 Pages per Year	\$41,543	-\$1,246	\$1,209	\$41,505
	Optical Image Technology, Inc.	960,000 Pages per Year	\$50,212	-\$1,506	\$1,461	\$50,167
	Optical Image Technology, Inc.	1,200,000 Pages per Year	\$56,220	-\$1,687	\$1,636	\$56,169
	Optical Image Technology, Inc.	2,000,000 Pages per Year	\$86,828	-\$2,605	\$2,527	\$86,750
	Optical Image Technology, Inc.	2,400,000 Pages per Year	\$91,840	-\$2,755	\$2,673	\$91,758
Enterprise Search Annual Subscription Price						
	Optical Image Technology, Inc.	Unlimited Searches	\$5,750	-\$173	\$167	\$5,745
Barcode Recognition Annual Subscription Price						
	Optical Image Technology, Inc.	50,000 Pages per Year	\$2,506	-\$75	\$73	\$2,504
	Optical Image Technology, Inc.	100,000 Pages per Year	\$4,927	-\$148	\$143	\$4,922
	Optical Image Technology, Inc.	200,000 Pages per Year	\$9,476	-\$284	\$276	\$9,467
	Optical Image Technology, Inc.	400,000 Pages per Year	\$17,819	-\$535	\$519	\$17,803
	Optical Image Technology, Inc.	800,000 Pages per Year	\$32,445	-\$973	\$944	\$32,415
	Optical Image Technology, Inc.	1,000,000 Pages per Year	\$40,564	-\$1,217	\$1,180	\$40,528

4.2.6.2 SaaS Subscription Option – Private Cloud

Customer's data is hosted in the Health Insurance Portability and Accountability Act compliant CDS data center in Columbia, South Carolina. The SaaS subscription fees include unlimited I/O requests. The minimum number of concurrent users per month required for an entity to use the Private Cloud option is 50. The table below shows the private cloud per user per month subscription rates.

Part #	Description	Commercial Price	Discount off SRP 3.0%	TCPN Administrative Fee 3.0%	TCPN Price
PRIVATE Cloud User Subscriptions					
SaaS-100-1-50	Users 1-50 Per User Per Month	\$267.57	-\$8.03	\$7.79	\$267.33
SaaS-100-51-100	Users 51-100 Per User Per Month	\$200.45	-\$6.01	\$5.83	\$200.27
SaaS-100-101-150	Users 101-150 Per User Per Month	\$160.84	-\$4.83	\$4.68	\$160.70
SaaS-100-151-200	Users 151-200 Per User Per Month	\$147.46	-\$4.42	\$4.29	\$147.33
SaaS-100-201-250	Users 201-250 Per User Per Month	\$133.30	-\$4.00	\$3.88	\$133.18
SaaS-100-251-300	Users 251-300 Per User Per Month	\$126.94	-\$3.81	\$3.69	\$126.83
SaaS-100-301-350	Users 301-350 Per User Per Month	\$121.55	-\$3.65	\$3.54	\$121.44
SaaS-100-351-400	Users 351-400 Per User Per Month	\$118.15	-\$3.54	\$3.44	\$118.05
SaaS-100-401-450	Users 401-450 Per User Per Month	\$114.82	-\$3.44	\$3.34	\$114.72
SaaS-100-451-500	Users 451-500 Per User Per Month	\$106.56	-\$3.20	\$3.10	\$106.46

4.2.6.2.1 Private Cloud Storage

CDS SaaS pricing is comprehensive and includes 1TB of storage; additional TB of storage can be purchased for the monthly price indicated below.

Part #	Description	Commercial Price	Discount off SRP 3.0%	TCPN Administrative Fee 3.0%	TCPN Price
PRIVATE Cloud Storage Pricing					
SaaS-101-100	Per Terabyte of Storage Per Month Pricing	\$110	-\$3.30	\$3.21	\$110.06

4.2.6.2.2 DocFinity Intelligent Capture for Private Cloud Deployment

DocFinity Intelligent Capture feature is priced based on pages processed per year, with no roll-over to the following year. The software component is installed on servers owned, operated, managed and secured by CDS in our secure data center in Columbia, South Carolina. For details on Intelligent Capture see Section 2.1.5.1.4, Intelligent Capture.

4.2.6.2.3 DocFinity Enterprise (Full-Text) Search for Private Cloud Deployment

DocFinity Enterprise (Full-Text) Search feature is based on the number of servers dedicated per year, allowing unlimited searches. The software component is installed on servers owned, operated, managed and secured by CDS, located in our secure data center in Columbia, South Carolina. For details see Section 2.1.5.4, Full-Text Searching.

4.2.6.2.4 DocFinity OCR Barcode Recognition for Private Cloud Deployment

DocFinity OCR Barcode Recognition feature is based on the number of pages processed per year, with no roll-over to the following year. The software component is installed on servers owned, operated, managed and secured by CDS in our secure data center in Columbia, South Carolina. The table below shows the SaaS Private Cloud OCR Module subscription rates.

Part #	Description	Commercial Price	Discount off \$ RP	TCPN Administrative Fee	TCPN Price
			3.0%	3.0%	
OCR Modules					
Intelligent Capture Annual Subscription Price					
OCR-IC-101	360,000 Pages per Year	\$27,638	-\$829	\$804	\$27,613
OCR-IC-102	480,000 Pages per Year	\$32,874	-\$986	\$957	\$32,844
OCR-IC-103	720,000 Pages per Year	\$41,543	-\$1,246	\$1,209	\$41,505
OCR-IC-104	960,000 Pages per Year	\$50,212	-\$1,506	\$1,461	\$50,167
OCR-IC-105	1,200,000 Pages per Year	\$56,220	-\$1,687	\$1,636	\$56,169
OCR-IC-106	2,000,000 Pages per Year	\$86,828	-\$2,605	\$2,527	\$86,750
OCR-IC-107	2,400,000 Pages per Year	\$91,840	-\$2,755	\$2,673	\$91,758
Enterprise Search Annual Subscription Price					
OCR-ES-101	Unlimited Searches	\$5,750	-\$173	\$167	\$5,745
Barcode Recognition Annual Subscription Price					
OCR-BR-101	50,000 Pages per Year	\$2,506	-\$75	\$73	\$2,504
OCR-BR-102	100,000 Pages per Year	\$4,927	-\$148	\$143	\$4,922
OCR-BR-103	200,000 Pages per Year	\$9,476	-\$284	\$276	\$9,467
OCR-BR-104	400,000 Pages per Year	\$17,819	-\$535	\$519	\$17,803
OCR-BR-105	800,000 Pages per Year	\$32,445	-\$973	\$944	\$32,415
OCR-BR-106	1,000,000 Pages per Year	\$40,564	-\$1,217	\$1,180	\$40,528

4.3 On Premise

In addition to SaaS, we offer the option to select DocFinity software licenses and maintenance contracts for on-site installation, using the customer’s server and network infrastructure. For details see Section 2.2.1, Traditional On Premise.

4.3.1 On Premise User Licenses

CDS proposes tiered pricing for its on premise offering. Pricing tiers reflect significant volume discounts based on increased numbers of licensed users. These rates are proposed as Firm Fixed Price for five years. Additional user subscriptions can be purchased at rates included in the price list for each tier

4.3.2 On Premise Pricing Assumptions and Methodologies

We license DocFinity on a per concurrent user basis, versus an individual named basis. While DocFinity allows for individual user names, security and authentication, not all users may need access to the system at the same time. In essence, we provide unlimited number of named users at the concurrency level procured. Each customer’s usage will be different based on how the system is used. Historically, we have found that a ratio of about one concurrent user to four named users is preferred by our customers. Depending on the access required and the extent of their individual duties, some staff may require full-

time access to the system and others may require less frequent use. For those cases, customers can reserve a license pool which guarantees access to certain users or group of users with critical roles.

Pricing is comprehensive and includes the following:

- The following software modules, licensed separately:
 - DocFinity Enterprise Core Engine
 - DocFinity BPM/Workflow
 - DocFinity Records Management
 - DocFinity Enterprise Search
 - DocFinity Intelligent Capture
 - DocFinity eForms
 - DocFinity Dashboards
- Three instances as follows:
 - Production system running against one instance of production database tables
 - Development/test system running against one instance of development/test database tables
 - Back-up system running against one instance of back-up database tables

Additional environments like training, preproduction and others can be provided separately at an additional cost.

- Licenses are perpetual once paid in full and accessible through a multi-user Access Key; additional Access Keys can be requested for additional user licenses purchased
- Annual Maintenance Contract sold separately
- Full system and application support and maintenance
- Help desk support

Services Not Included:

- Since the on premise deployment uses the member's own hardware, systems software and infrastructure, related maintenance are neither included nor provided.

4.3.3 On-Premise Licensing Option Product Descriptions

Following is the brief description of individual DocFinity modules. For details see Sections 2.1.1 and 2.1.2. Other items described below, such as Optical Character Recognition and Electronic Signature capabilities, are offered as options.

4.3.3.1 DocFinity Software Modules

DocFinity Core Module

The DocFinity Core Module is the foundation of the product suite. This module categorizes information so documents can be retrieved quickly and easily; makes virtual copies of current documents, adding

them to batches for indexing; uses blind entry fields for secure information; and checks data for validity against preconfigured criteria. This module also converts paper documents to digital files to ease handling, speed processing and save space and provides instantaneous, on-screen visibility for single documents or complete files. Word searches can provide intuitive inquiry of active databases and archives. The Core Module gives complete control over access, task assignment and monitoring, load balancing and security from a single, intuitive interface and includes object, index and email importers to automate the import of virtually any file type directly into the system or a workflow process, even from other document management systems. Users can print multiple stored documents without having to open them, reducing network traffic and increasing productivity. Changes to documents, files, metadata and markup can be tracked, preserving the history and evolution of a document and allowing revision to previous versions. DocFinity can integrate with Microsoft Office to allow Word documents to be directly imported to DocFinity and to open documents stored in DocFinity in Word.

DocFinity Exporter

DocFinity Exporter takes user-defined collections of documents and extracts the files and associated database records that identify those documents. The extracted content — written to the network folder or to the CCD/DVD drive of choice — then can be used to transfer document collections reliably to third parties and other systems.

DocFinity Connect

DocFinity Connect calls documents from the database with a single keystroke and integrates DocFinity into current line-of-business applications without programming.

Fax Integration

Fax Integration connects with electronic fax servers and applications.

Print to DocFinity

Print To DocFinity indexes documents into the DocFinity repository from their native applications by selecting DocFinity PDF Printer as the printer. The PDF copy opens so you can provide indexing metadata according to a preselected indexing scheme.

BPM Workflow

BPM Workflow standardizes and expedites processes by pushing and pulling data and files from email, voice mail, faxes and administrative systems to people and systems. Allow you to easily design and modify robust workflows through intuitive drag-and-drop, point-and-click designer.

Enterprise Search

Queries the repository for text matches in non-text file formats such as PDF, TIFF, HTML and JPEG. Locates structured and unstructured data contained in files and other documents and combines keyword and full-text searching.

eForms

eForms lets users design simple and complex electronic forms. It also enables forms to automatically trigger new workflow processes on submission and to be integrated into existing websites, portals or any other system and software.

Records Management

This module creates clear, auditable trails of evidence for every process performed on every record in the system. Groups related documents into Record Series and provides mechanisms to automate management in basic retention policies including rules to map records to retention policies, approval process or record disposal, and rendering records in noneditable formats. It provides advanced retention policies including legal hold.

Dashboards

The purpose of DocFinity's dashboard module is to provide a clear picture of how the system is working and specifically how a business is functioning as it relates to DocFinity through comprehensive metrics of performance. The table below shows the on-premise software module license rates.

	Mfg #	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
DocFinity Enterprise Core Engine	DCM-100	\$40,000	-\$1,600.00	\$1,152.00	\$39,552
DocFinity Exporter	DEM-101	\$10,000	-\$400.00	\$288.00	\$9,888
DocFinity Connect	DXM-102	\$5,000	-\$200.00	\$144.00	\$4,944
Fax Integration	DFI-103	\$5,000	-\$200.00	\$144.00	\$4,944
Print to DocFinity	DPT-104	\$5,000	-\$200.00	\$144.00	\$4,944
DocFinity BPM/Workflow	DWF-105	\$25,000	-\$1,000.00	\$720.00	\$24,720
DocFinity Records Management	DLD-106	\$25,000	-\$1,000.00	\$720.00	\$24,720
DocFinity Enterprise Search	DES-107	\$30,000	-\$1,200.00	\$864.00	\$29,664
DocFinity eForms	DEF-108	\$20,000	-\$800.00	\$576.00	\$19,776
Records Management	DRM-109	\$25,000	-\$1,000.00	\$720.00	\$24,720
DocFinity Dashboards	DDB-110	\$20,000	-\$800.00	\$576.00	\$19,776

4.3.3.2 DocFinity User Pricing

Concurrent users are licensed to access the instance of DocFinity database tables through the DocFinity Web Client capabilities. Any Web Client item active is considered a logged-in concurrent user. The number of concurrent users licensed represents the total number of system users that can log into and use the system at any given time. System access is restricted to the total number of concurrent users licensed. A concurrent user license is required for anyone to access, use and/or execute system functionality. The table below shows the on-premise user license rates.

	Mfg #	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
1 through 25	DU-111-1-25	\$850	-\$34.00	\$24.48	\$840
26 through 50	DU-111-26-50	\$750	-\$30.00	\$21.60	\$742
51 through 100	DU-111-51-1000	\$650	-\$26.00	\$18.72	\$643
101 through 250	DU-111-101-250	\$500	-\$20.00	\$14.40	\$494
251 through 750	DU-111-251-750	\$250	-\$10.00	\$7.20	\$247
751 through 1000	DU-111-751-1000	\$150	-\$6.00	\$4.32	\$148
1000 and beyond	DU-111-1000+	\$100	-\$4.00	\$2.88	\$99

4.3.4 DocFinity Maintenance Services for On Premise Deployment:

DocFinity software maintenance services consist of the annual maintenance program or one-off support request.

4.3.4.1 DocFinity Annual Maintenance Program

The DocFinity Annual Maintenance Program provides the following services for the software modules and user licenses listed below: updated versions of the licensed product, patched/fixed versions of the licensed product, industry practiced help desk support for troubleshooting, access to help desk support through the web submission process, email and phone, access to DocFinity the FTP site, web-based/remote access help desk and troubleshooting support, options to participate in BETA-User/Testing, access to DocFinity Knowledge Base and customer discussion forums.

Annual Maintenance for DocFinity Software Modules (DAM-112-1 through DAM 112-11) Rates

	Mfg #	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
			1.5%	2.0%	
DocFinity Core Module Maintenance	DAM-112-1	\$8,000	-\$320.00	\$230.40	\$7,910
DocFinity Exporter Maintenance	DAM-112-2	\$2,000	-\$80.00	\$57.60	\$1,978
DocFinity Connect Maintenance	DAM-112-3	\$1,000	-\$40.00	\$28.80	\$989
Fax Integration Maintenance	DAM-112-4	\$1,000	-\$40.00	\$28.80	\$989
Print to DocFinity Maintenance	DAM-112-5	\$1,000	-\$40.00	\$28.80	\$989
BPM Workflow Maintenance	DAM-112-6	\$5,000	-\$200.00	\$144.00	\$4,944
COLD Maintenance	DAM-112-7	\$5,000	-\$200.00	\$144.00	\$4,944
Enterprise Search Maintenance	DAM-112-8	\$6,000	-\$240.00	\$172.80	\$5,933
eForms Maintenance	DAM-112-9	\$4,000	-\$160.00	\$115.20	\$3,955
Records Management Maintenance	DAM-112-10	\$5,000	-\$200.00	\$144.00	\$4,944
Dashboards Maintenance	DAM-112-11	\$4,000	-\$160.00	\$115.20	\$3,955

Annual Maintenance for DocFinity User Licenses DAM-112-U (1-1000+) Rates

	Mfg #	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
			1.5%	2.0%	
1 through 25 Maintenance	DAM-112-U (1-25)	\$170	-\$6.80	\$4.90	\$168
26 through 50 Maintenance	DAM-112-U (25-50)	\$150	-\$6.00	\$4.32	\$148
51 through 100 Maintenance	DAM-112-U (51-100)	\$130	-\$5.20	\$3.74	\$129
101 through 250 Maintenance	DAM-112-U (101-250)	\$100	-\$4.00	\$2.88	\$99
251 through 750 Maintenance	DAM-112-U (251-750)	\$50	-\$2.00	\$1.44	\$49
751 through 1000 Maintenance	DAM-112-U (751-1000)	\$30	-\$1.20	\$0.86	\$30
1001 and beyond Maintenance	DAM-112-U (1001+)	\$20	-\$0.80	\$0.58	\$20

4.3.4.2 DocFinity Maintenance Services Hourly and Daily Rates

The rates below apply to members with no annual software maintenance contract in effect but who want to procure one-off support services from CDS for their DocFinity software installed on their servers, procured through an on premise license. Maintenance services are contracted as work-for-hire engagements that require agreed and signed Statements of Work. This service does not entitle the member to receive the updated or upgraded (new) version of DocFinity.

	Mfg #	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
Professional Services Hourly Rate	DMSV-200-1	\$200	-\$8.00	\$5.76	\$198
Professional Services Daily Rate	DMSV-200-2	\$1,500	-\$60.00	\$43.20	\$1,483

4.3.5 DocFinity Intelligent Capture for On Premise Deployment

DocFinity Intelligent Capture feature is priced based on pages processed per year, with no roll-over to the following year. The software component is installed on the member's servers. For details see Section 2.1.5.1, Intelligent Capture. The table below shows the on premise intelligent capture annual subscription rates.

MFG	Part#	Description	Commercial Price	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
			License	Maintenance	4.0%	3%	
OCR Modules							
Intelligent Capture Annual Subscription Price							
Optical Image Technology, Inc.	OCR-IC-201	30,000 Pages per Year	\$28,500	\$0	-\$1,140	\$821	\$28,181
Optical Image Technology, Inc.	OCR-IC-201M	30,000 Pages per Year	\$0	\$5,700	\$0	\$171	\$5,871
Optical Image Technology, Inc.	OCR-IC-202	60,000 Pages per Year	\$32,500	\$0	-\$1,300	\$936	\$32,136
Optical Image Technology, Inc.	OCR-IC-202M	60,000 Pages per Year	\$0	\$6,500	\$0	\$195	\$6,695
Optical Image Technology, Inc.	OCR-IC-203	90,000 Pages per Year	\$39,500	\$0	-\$1,580	\$1,138	\$39,038
Optical Image Technology, Inc.	OCR-IC-203M	90,000 Pages per Year	\$0	\$7,900	\$0	\$237	\$8,137
Optical Image Technology, Inc.	OCR-IC-204	120,000 Pages per Year	\$47,500	\$0	-\$1,900	\$1,368	\$46,968
Optical Image Technology, Inc.	OCR-IC-204M	120,000 Pages per Year	\$0	\$9,500	\$0	\$285	\$9,785
Optical Image Technology, Inc.	OCR-IC-205	180,000 Pages per Year	\$54,500	\$0	-\$2,180	\$1,570	\$53,890
Optical Image Technology, Inc.	OCR-IC-205M	180,000 Pages per Year	\$0	\$10,900	\$0	\$327	\$11,227
Optical Image Technology, Inc.	OCR-IC-206	240,000 Pages per Year	\$60,500	\$0	-\$2,420	\$1,742	\$59,822
Optical Image Technology, Inc.	OCR-IC-206M	240,000 Pages per Year	\$0	\$12,100	\$0	\$363	\$12,463
Optical Image Technology, Inc.	OCR-IC-207	360,000 Pages per Year	\$73,500	\$0	-\$2,940	\$2,117	\$72,677
Optical Image Technology, Inc.	OCR-IC-207M	360,000 Pages per Year	\$0	\$14,700	\$0	\$441	\$15,141
Optical Image Technology, Inc.	OCR-IC-208	480,000 Pages per Year	\$85,500	\$0	-\$3,420	\$2,462	\$84,542
Optical Image Technology, Inc.	OCR-IC-208M	480,000 Pages per Year	\$0	\$17,100	\$0	\$513	\$17,613
Optical Image Technology, Inc.	OCR-IC-209	720,000 Pages per Year	\$98,500	\$0	-\$3,940	\$2,837	\$97,397
Optical Image Technology, Inc.	OCR-IC-209M	720,000 Pages per Year	\$0	\$19,700	\$0	\$591	\$20,291
Optical Image Technology, Inc.	OCR-IC-210	960,000 Pages per Year	\$115,500	\$0	-\$4,620	\$3,326	\$114,206
Optical Image Technology, Inc.	OCR-IC-210M	960,000 Pages per Year	\$0	\$23,100	\$0	\$693	\$23,793
Optical Image Technology, Inc.	OCR-IC-211	1,200,000 Pages per Year	\$130,500	\$0	-\$5,220	\$3,758	\$129,038
Optical Image Technology, Inc.	OCR-IC-211M	1,200,000 Pages per Year	\$0	\$26,100	\$0	\$783	\$26,883
Optical Image Technology, Inc.	OCR-IC-212	2,400,000 Pages per Year	\$225,500	\$0	-\$9,020	\$6,494	\$222,974
Optical Image Technology, Inc.	OCR-IC-212M	2,400,000 Pages per Year	\$0	\$45,100	\$0	\$1,353	\$46,453

DocFinity Electronic Signature

Powered by AssureSign, DocFinity Electronic Signature provides fast and secure digital signing of both documents and eForms. The digital signing process is seamlessly integrated with BPM/Workflow. Signatures can be performed by those internal to the DocFinity system or by external users. The entire signature process is audited and the report is imported with the fully executed document. The cost is by signature event, which is considered one document requiring one signature or an envelope of documents that require more than one signature.

Because this is a web-based service, the TCPN price provided below is the same for both the SaaS and On Premise deployment options.

Mfg #	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
eSignature Service	\$1.00	-\$0.04000	\$0.02880	\$0.99

DocFinity Training

The daily rate for instructor-led DocFinity training is provided below. For a short description of training programs see Section 2.4, DocFinity Training. Additional details are provided in Attachment 6, Training Courses and Descriptions. For training programs that take place outside our corporate offices in Columbia, South Carolina, or State College, Pennsylvania, the instructor's travel expenses, technological equipment (personal computers) and services (internet connection) as well as any venue-related expenses (rent, catering and so on) will be provided or paid by the TCPN member. The table below details training module pricing.

MFG	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
DocFinity 101/Core Training	\$7,500	-\$300	\$216	\$7,416
DocFinity BPM Core Training DCPT-201-2	\$7,500	-\$300	\$216	\$7,416
DocFinity BPM Concepts for Managers	\$1,500	-\$60	\$43	\$1,483
DocFinity COLD Training	\$4,500	-\$180	\$130	\$4,450
DocFinity API	\$1,500	-\$60	\$43	\$1,483
DocFinity eForms	\$3,000	-\$120	\$86	\$2,966
DocFinity Records Management	\$1,500	-\$60	\$43	\$1,483
SQL 101	\$1,500	-\$60	\$43	\$1,483
DocFinity Dashboards	\$3,000	-\$120	\$86	\$2,966
DocFinity Intelligent Capture	\$4,500	-\$180	\$130	\$4,450
DocFinity Enterprise Search	\$1,500	-\$60	\$43	\$1,483

DocFinity Professional Services

The rates below apply to members receiving Professional Services such as project planning, system design, creation and application consulting based on DocFinity software application and use, DocFinity software installation, DocFinity software custom programming, DocFinity software interfacing and integrating with third party or customer-owned software applications, business process analysis and consulting, risk assessment consulting, change management consulting, backup and disaster recovery consulting.

Professional Services are contracted as work-for-hire engagements that require agreed and signed Statements of Work, hourly and daily rate information is provided below.

	Commercial Price	Discount off SRP	TCPN Administrative Fee	TCPN Price
Professional Services Hourly Rate	\$200	-\$8.00	\$5.76	\$198
Professional Services Daily Rate	\$1,500	-\$60.00	\$43.20	\$1,483