



To: Deborah Bushnell  
From: Jason Wickel  
Date: June 16, 2016  
Subject: Approval of Contract Awards

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on Tuesday, June 14, 2016 the following contracts were approved as presented:

➤ **Technology and Interactive Whiteboard Solutions Products and Services**

- CDW Government LLC
- GovConnection, Inc.
- HP Inc.
- Office Depot, Inc.
- PCMG, Inc. dba PCM Gov, Inc

All contracts shall commence on August 1, 2016. If you have any questions, please contact me.



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Region 4 Education Service Center  
Purchasing Cooperative Coordinator



To: Board of Directors  
From: Robert Zingelmann  
Date: June 2, 2016  
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on May 9, 2016 for RFP # 16-02 for **Technology and Interactive Whiteboard Solutions Products and Services**. There were forty two (42) proposals submitted:

806 Technologies, Inc.	Library Video Company <i>dba</i> SAFARI
Adorama Inc.	Montage
Ardham Technologies, Inc.	LyncVerse Technologies
Audio Visual Innovations, Inc.	M&A Technology
Avid Systems, LLC	MNJ Technologies Direct, Inc.
Best Buy For Business	NeedTheese (a DBA of Creative
Boxlight Incorporated	Industries & Technology, LLC)
Camcor, Inc.	Newline Interactive Inc.
CDW Government LLC	Noslar T.I., Inc.
Chip Enterprises Inc.	Office Depot, Inc.
Clearwing Systems Integration	On Point Tech
Commercial Sales & Service, Inc.	PCMG, Inc. <i>dba</i> PCM Gov, Inc.
Educational Business Services	Piraino Consulting, Inc.
ELB US Inc.	ProComputing Corporation
For Your Student, Inc. <i>dba</i> Eduporium	Promethean, Inc.
Gaggle.Net, Inc.	Sideline Power, LLC
GovConnection, Inc.	Southern Science Supply
HATCH, Inc.	Synnex Corporation
HP Inc.	Team 1 <sup>st</sup> Technologies LLC
Intelligent Technology Solutions	Troxell Communications, Inc.
JTS	Turning Technologies, LLC
LD Products, Inc.	WP Technologies <i>dba</i> wePresent

After careful review of all proposals, the Evaluation Team has determined that five (5) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

#### CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Technology and Interactive Whiteboard Solutions Products and Services	CDW Government LLC GovConnection, Inc. HP Inc. Office Depot, Inc. PCMG, Inc. <i>dba</i> PCM Gov, Inc.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Robert Zingelmann  
Region 4 ESC

From: Jason Wickel  
Cooperative Purchasing Coordinator

Date: May 27, 2016

Re: Technology and Interactive Whiteboard Solutions, Products and Service; RFP # 16-02

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- CDW Government
- GovConnection, Inc.
- HP Inc.
- Office Depot, Inc.
- PCMG, Inc. dba PCM Gov, Inc.

The recommended Suppliers submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

The above suppliers are recommended for award based on a proposal with extremely competitive pricing and each offered the most comprehensive offering of products and services in line with the scope of work. Additionally, each one offers the best national coverage. We will monitor their performance and determine at the end of 3-year contract term if they are eligible for renewal as stated in the general terms and conditions.

This **multiple award** is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.