



To: Michael Lasley
Director, Contracting

From: Robert Zingelmann
Chief Financial Officer

Date: February 27, 2018

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 27, 2018 the following contract was approved as presented:

➤ **Commercial Floor Coverings**

- Continental Flooring Company
- Mohawk Carpet Distribution, Inc.
- Tandus Centiva US LLC

Contract is effective July 1, 2018. If you have any questions, please let me know.



To: Board of Directors
From: Robert Zingelmann
Date: February 27, 2018
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on October 12, 2017 for RFP #17-17 for **Commercial Floor Coverings**. There were five (5) proposals submitted:

- Continental Flooring Company
- J & J Flooring Group, LLC; a division of Engineered Floors, LLC
- Mohawk Carpet Distribution, Inc.
- Tandus Centiva US LLC
- Westco Ventures, LLC.

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

| Contract | Vendor | Term of Contract |
|----------------------------|-------------------------------------------------------------------------------------------|----------------------------------------------------------|
| Commercial Floor Coverings | Continental Flooring Company Mohawk Carpet Distribution, Inc. Tandus Centiva US LLC | Three (3) years with option of two (2) one year renewals |

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Business/Operations Services

Date: February 27, 2018

Re: Commercial Floor Coverings; RFP #17-17

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Continental Flooring Company
- Mohawk Carpet Distributors, Inc.
- Tandus Centiva US LLC

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.