



Trenchless Technology Rehabilitation and Related Products and Services
Executive Summary

Lead Agency: Region 4 Education Service Center (ESC) **Solicitation:** 17-08

RFP Issued: February 1, 2017

Pre-Proposal Date: February 15, 2017

Response Due Date: March 9, 2017

Proposals Received: 3

Awarded to:

Region 4 ESC Department of Procurement issued RFP #17-08 on February 1, 2017, to establish a national cooperative contract for Trenchless Technology Rehabilitation and Related Products and Services.

The solicitation included cooperative purchasing language in Section A. Introduction:

I. Background on Region 4 Education Service Center

Region 4 Education Service Center (“Region 4 ESC” herein “Lead Public Agency”) on behalf of itself and all state, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein “Participating Agencies”) solicits proposals from qualified Offerors to enter into a Vendor Contract (“contract”) for the goods or services solicited in this proposal.

Contracts are approved and awarded by a single governmental entity, Region 4 ESC, and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities). These types of contracts are commonly referred to as being “piggybackable”.

Region 4 ESC’s purchasing cooperative was established in 1997 as a means to increase their economic and operational efficiency. The purchasing cooperative has since evolved into a National Cooperative used to assist other government and public entities increase their economical and operational efficiency when procuring goods and services.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- National IPA website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA

- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On March 9, 2017 proposals were received from the following offerors:

- Corby Energy Services, Inc.
- National Water Main Cleaning Services
- SAK Construction, LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Corby Energy Services, Inc. and proceeding with contract award upon successful completion of negotiations.

Region 4 ESC, National IPA and Corby Energy Services, Inc. successfully negotiated a contract and Region 4 ESC executed the agreement with a contract effective date of May 1, 2017.

Contract includes: All products related to trenchless rehabilitation of pipes and in-place pipe curing and coating are available through the region 4 ESC national cooperative award.

Term:

Initial three year agreement from May 1, 2017 through April 30, 2020 with the option to renew for two (2) additional one-year periods through April 30, 2022.

Pricing/Discount: Pricing is given as a not-to-exceed competitive price by line item.

National IPA Web Landing Pages: www.nationalipa.org/Vendors/Pages/UtilityServicesAuthorityLLC.aspx