



To: Christine Dorantes  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: August 25, 2020

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on August 25, 2020 the following contracts were approved as presented:

➤ **HVAC Equipment, Installation, Services & Related Products**

- Daikin Applied Americas Inc.
- Johnson Controls, Inc.
- TDIndustries, Inc.

Contract is effective October 1, 2020. If you have any questions, please let me know.



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To: Board of Directors  
From: Robert Zingelmann  
Date: August 25, 2020  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on March 24, 2020 for RFP #20-04 for **HVAC Equipment, Installation, Services & Related Products**. There were eight (8) proposals submitted:

- APS Building Services, Inc
- BLUE BOX AIR, LLC
- Daikin Applied Americas Inc.
- HACI Service LLC.
- Johnson Controls, Inc.
- Sun Mechanical Contracting, Inc.
- SVL, Inc.
- TDIndustries, Inc.

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
HVAC Equipment, Installation, Services & Related Products	Daikin Applied Americas Inc. Johnson Controls, Inc. TDIndustries, Inc.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: August 25, 2020

Re: HVAC Equipment, Installation, Services & Related Products; RFP #20-04

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Daikin Applied Americas, Inc.
- Johnson Controls, Inc.
- TDIndustries, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.