



August 28, 2020

Mr. Michael Schwartz
duane.rothstein@daikinapplied.com
Chief Executive Officer
Daikin Applied Americas Inc.
13600 Industrial Park Boulevard
Minneapolis, MN 55441

Re: Award of Contract #R200401

Dear Mr. Schwartz:

Per official action taken by the Board of Directors of Region 4 Education Service Center on August 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, Daikin Applied Americas Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #20-04) submitted on July 14, 2020:

Commodity/Service

Supplier

HVAC Equipment, Installation,
Services & Related Products

Daikin Applied Americas Inc.

This contract is effective October 1, 2020 and will expire on September 30, 2023. As indicated above, your contract # is R200401. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Daikin Applied Americas Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services