



To: Al Piper  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer

Date: April 25, 2017

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on April 25, 2017 the following contract was approved as presented:

- **Scoreboards and Electronic Signs, Installation and Related Products and Services**
  - Daktronics, Inc

Contract is effective May 1, 2017. If you have any questions, please let me know.



To: Board of Directors  
From: Robert Zingelmann  
Date: April 25, 2017  
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on February 23, 2017 for RFP # 17-01 for **Scoreboards and Electronic Signs, Installation and Related Products and Services**. There were three (3) proposals submitted:

- Daktronics, Inc.
- Electro-Mech Scoreboard Co.
- Nickerson Corporation

After careful review of all proposals, the Evaluation Team has determined that one (1) company demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following company for award based on its response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Scoreboards and Electronic Signs, Installation and Related Products and Services	Daktronics, Inc.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Business/Operations Services

Date: April 25, 2017

Re: Single Award Justification

The evaluation committee has reviewed the response and recommend that the following company is awarded:

- *Daktronics, Inc*

The recommended vendor submitted an offer that was determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members based upon their response and pricing.

We believe the vendor demonstrated the ability to provide and perform the services requested in the proposal. Daktronics, Inc is well established with a long history in the business. They have national capabilities and a proven track record of service and quality to TCPN members. Their pricing was determined to be competitive for the amount of service and the guarantees of quality they provide. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

Please let me know if you have any questions.