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TO: OMNIA

SUBJECT: PROMOTIONAL PRICING

DATE: SEPTEMBER 1, 2021

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SUMMARY

Dude Solutions, Inc. (DSI) is offering time-limited promotional pricing as set forth below. This promotional pricing is in addition to the discounts available under Region 4/OMNIA Partners Contract R161802 for Facility Management Software and Solutions.

Multi-Product Subscription Bundling Discount

DSI is offering a discount to the list price when a client begins multiple subscriptions in a single transaction as per the schedule below. The discounted rate will be effective for the length of the Initial Term (as defined in DSI's Order Form) of the subscription set forth in DSI's Order Form. After the Initial Term, the subscription rate will renew at the current catalog price. Promotional pricing expires on December 31, 2021.

Eligible Products

Asset Essentials
Energy Manager
Event Manager
SmartGov (Government Only)
Capital Predictor
Technology Essentials

Discount Structure

2 eligible subscriptions purchased together will receive an additional 15% discount for the Initial Term
3 or more eligible subscriptions purchased together will receive an additional 20% discount for the Initial Term

Existing Clients

For current Subscribers, existing subscriptions will be considered in the calculation for discount structure for new subscriptions.

No discounts will apply to such existing subscriptions regardless of purchase date

Vendor Delivered Services

DSI is offering promotional pricing on vendor delivered services:

- A) A 15% discount to list price for Facility Condition Assessment services when purchased with PM Schedule Creation (PM Task) service.
- B) An 8% discount on Facility Condition Assessment when purchased alone.

Promotional pricing expires on November 30, 2021 and work must be started by December 31, 2021 to be eligible.

Education Facility Condition Assessment services included:

FCA - Standard Permanent Structures
Finger Plan School (FPSFCA) (California Style Exterior Corridors)
Modulars (MSFCA) or Portable Classroom Structures
FCA - Parking Deck (ParDeck)

Government Facility Condition Assessment services included:

Government Facility Condition Assessment - FCA
Parking Deck Facility Condition Assessment - ParDeck
Facility Condition Assessment – Add'l Square Footage (FCAadd)