



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE

December 16, 2016

Mr. Scott V. Carpenter  
SVP of Sales  
Dude Solutions, Inc.  
11000 Regency Parkway, Suite 110  
Cary, North Carolina 27518

Re: Award of Contract # R161802

Dear Mr. Carpenter:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on December 14, 2016, National IPA is pleased to announce that Dude Solutions, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP# 16-18) submitted on November 15, 2016:

**Commodity/Service**

**Contractor**

Facilities Management Software and Solutions

Dude Solutions, Inc.

This contract is effective April 1, 2017 and will expire on March 31, 2020. As indicated above, your Contract # is R161802. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and Dude Solutions, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

I am the Contract Manager assigned to your contract so if you have any questions, please contact me at 713.554.7348 or [deborah.bushnell@nationalipa.org](mailto:deborah.bushnell@nationalipa.org)

Sincerely,

Deborah Bushnell, CTSBO  
Contract Manager