



GOLF, UTILITY AND HOSPITALITY CARTS
Executive Summary

Lead Agency: REGION 4 ESC

Solicitation: RFP 21-02

RFP Issued: February 10, 2021

Pre-Proposal Date: March 3, 2021

Response Due Date: March 30, 2021

Proposals Received: #2

Awarded to: E-Z-GO Division of Textron Inc. – Contract #R210201

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 21-02 on February 10, 2021, to establish a national cooperative contract for Golf, Utility and Hospitality Carts.

The solicitation included cooperative purchasing language in Sections I. Scope of Work:

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC

- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On March 30, 2021 proposals were received from the following offerors:

- EZGO Division of Textron Inc.
- Cruise Car Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with E-Z-GO Division of Textron Inc. and proceeding with contract award upon successful completion of negotiations.

Region 4 ESC, OMNIA Partners and E-Z-GO Division of Textron Inc. successfully negotiated a contract, and Region 4 ESC executed the agreement with a contract effective date of (DATE).

Contract includes:

- Pricing available for all Cushman and EZGO vehicles
- Cushman and EZGO parts and accessories
- Discount for Parts & Accessories follows the discount off list price for vehicle

Term:

Initial three (3) year agreement effective October 1, 2021 through September 30, 2024 with the option to renew for two (2) additional one-year periods through September 30, 2026.

Pricing/Discount: Percentage discount off MSRP.

OMNIA Partners Web Landing Page: [E-Z-GO and Cushman Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)