



Request for Contract Update

Pursuant to the terms of contract number R180401 for ESI Ergonomic Solutions Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Fellowes, Inc., d/b/a ESI Ergonomic Solutions hereby provides notice of the following update on
(Contractor)
this date 1/26/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
X Supporting Documentation

Products/Services
____ New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).
Due to increased costs for labor, materials and transportation, ESI Ergonomic Solutions has increased list prices an average of 3%, effective March 1, 2021. The discounting structure with the link to the new price list is attached along with other changes in the V34 price list.

Submitted By: Melissa Fuller

Approved by Email: Date 1/28/2021 | 7:00 AM PST

Title: SLED Contract Manager

Denied by Email: Date _____

Email Address: mfuller@fellowes.com

DocuSigned by:
Robert Zingelmann
Region 4 ESC: _____
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MEMBER DISCOUNT STRUCTURE BASED ON V34 PRICE LIST

CONTRACT # R180401
Exp. Date: 3/31/2021

PRODUCT SERIES	OMNIA Partners Tier 1 - \$1-\$100,000 Member Discount	OMNIA Partners Tier 2 - \$100,001-\$400,000 Member Discount	OMNIA Partners Tier 3 - \$400,001+ Member Discount
Height Adjustable Bases	55%	57%	Negotiable
Worksurfaces	55%	57%	Negotiable
Work From Home Accessories	55%	57%	Negotiable
Storage Solutions	55%	57%	Negotiable
Portable Work Gear	55%	57%	Negotiable
Privacy/Protective Screens	55%	57%	Negotiable
Sit-to-Stand Solutions	55%	57%	Negotiable
Monitor Arms	55%	57%	Negotiable
Keyboard Solutions	55%	57%	Negotiable
Power Solutions	55%	57%	Negotiable
Lighting	55%	57%	Negotiable



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March 2021 V34 catalog updates

What is different from March 20 V33 Catalog

New products

For the March 2021 V34 catalog the following products have been added to ESI's product offering:

Sena/SenaEX – monitor arm series

FlexCharge Power Hub – desktop charging station for ESI monitor arms

MP Series – mobile storage pedestals

Acrylic Protective Screens – single and u shape protective screens
Eppa2-Eppa2-Max – dual monitor arm with crossbar

Motific Adjustable – height adjustable portable tech table

Hana Series – monitor riser, laptop support, foot support

Lotus-RT – dynamic motion sit-to-stand workstation

Product enhancements

For the March 2021 V34 catalog the following products have changed:

S2S – sit-to-stand desk converter, new design

Product categories

For the March 2021 V34 catalog the following products categories have changed:

Work from home gear – This is a new category that includes the Hana Series laptop support, foot support and monitor riser.

Discontinued products

For the March 2020 V33 catalog the following products were discontinued:

Birdi - perching stool

Pixie-LED & Pixie-LEDx - small profile task light

Trough-18 - wire management

Limited quantities may still be available - Contact our Customer Service Department for information.

Price adjustment

There will be a slight 3% price increase on all products.

