



To: Board of Directors
From: Robert Zingelmann
Date: June 1, 2017
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on May 23, 2017 for RFQ #17-11 for **Sport Surfaces, Installation, and Related Material(AZ)**. There were six (7) qualification statements submitted:

- AstroTurf Corporation
- Brock USA LLC
- Dynamic Sports Construction, Inc.
- Elite Sports Builders
- FieldTurf USA, LLC
- Sports Surface Specialties, LLC
- Stout Hardware Floor Company

To comply with the State of Arizona procurement code, this solicitation was a two step process. Request for Qualifications were first requested in step one. Only those firms deemed qualified were invited to submit pricing in step two. After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Sports Surfaces, Installation, and Related Materials	Brock USA LLC Elite Sports Builders FieldTurf USA, LLC	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary

AGENDA ITEM

Approval of contract award for sport surfaces, installation, and related material(AZ)

BACKGROUND INFORMATION/ADMINISTRATIVE CONSIDERATIONS

The Region 4 Board of Directors awards contracts, each with an initial term and annual renewals, for use by Region 4 ESC and the membership of The Cooperative Purchasing Network (TCPN). The products and/or services solicited were advertised, evaluated and awarded in accordance with Texas purchasing laws.

The Administration has reviewed the recommendation for award associated with the RFP and has determined that awarding the following companies a contract represents the best overall value to Region 4 and the membership of TCPN.

Contract	Vendor	Term of Contract
Sport Surfaces, Installation, and Related Material(AZ)	Brock USA LLC Elite Sports Builders FieldTurf USA, Inc.	Three (3) years with option of two (2) one year renewals

RECOMMENDED MOTION

I move that the Board approve a three (3) year contract with the option of two (2) one year renewals for sport surfaces, installation, and related material as presented.

CONTACT

Pam Wells
Robert Zingelmann



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer Business/Operations Services

Date: June 1, 2017

Re: Sports Surfaces, Installation, and Related Materials(AZ); RFP #17-09

The Elevation Committee has reviewed the responses and recommend that the following companies be awarded:

- Brock USA LLC
- Elite Sports Builders
- FieldTurf USA, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.