



December 13, 2018

Mr. Michael Minter  
VP, Sales & Marketing  
Fairfax Imaging  
2005 Pan Am Circle, Suite 110  
Tampa, FL 53607

Re: Award of Contract # R190102

Dear Mr. Minter:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on December 11, 2018, Region 4 ESC is pleased to announce that Fairfax Imaging. has been awarded an annual contract for the following, based on the sealed proposal (RFP# 19-01) submitted on October 30, 2018:

<b><u>Commodity/Service</u></b>	<b><u>Supplier</u></b>
Online Registration and Automated Payment Solutions	Fairfax Imaging

This contract is effective January 1, 2019 and will expire on December 31, 2021. As indicated above, your Contract # is R190102. This contract may be renewed annually for an additional three (3) years if mutually agreed by Region 4 ESC/National IPA and Fairfax Imaging.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Deborah Bushnell, Contract Manager assigned to your contract at 713.554.7348 or [deborah.bushnell@nationalipa.org](mailto:deborah.bushnell@nationalipa.org)

Sincerely,

Robert Zingelmann  
Chief Financial Officer, Business/Operations Services

cc: Deborah Bushnell, National IPA  
Public Sector Contract Manager