

2. Offeror's proposal should, at a minimum, include the following for Region 4 ESC's evaluation:

**a) Products/Pricing**

- i. Offerors shall provide pricing based on a discount from a manufacturer's price list or catalog, or fixed price, or a combination of both with indefinite quantities. Prices listed will be used to establish the extent of a manufacturer's product lines, services, warranties, etc. that are available from Offeror and the pricing per item. Multiple percentage discounts are acceptable if, where different percentage discounts apply, they different percentages are specified. Additional pricing and/or discounts may be included. Products and services proposed are to be priced separately with all ineligible items identified. Offerors may elect to limit their proposals to any category or categories.

**Fairfax Imaging Response:**

We have provided a fixed price for the items proposed. Our pricing model includes pricing for base line items, along with *Quick Pay* and *Quick Cashier*. It should be noted that this pricing may be adjusted to a transaction rate if desired by the client.

Module Product Code (MPC)	Module Product Name	Product Description	List Price	Annual Maintenance
QM5.0-FGM-200	Quick Check21 File Generator Module	Generate the required X9.37 file, transmit the file to your bank, verify bank receipt, and update the status of the transmitted file. Also, Quick Check21 provides reporting capability and allows you to repair rejected items in a submitted file.	\$ 17,500	\$ 3,150
QM5.0-SVR-500	Quick Modules Server 5.0	Base system framework includes services LicenseManager, ConfigurationManager, SecurityManager, LogManager, AuditManager, ServiceStateMonitor and Q/WFInput. Includes a single user license for Quick Workflow Monitor, QMS and Systems Tool.	\$ 35,000	\$ 6,300
QM5.0-PUR-532	Quick Purge	Provides removal of work in progress image and token files to maintain health of system.	\$ 4,000	\$ 720
QM5.0-RPT-540	Quick Reports	Includes statistics services application running on base framework/server. Provides statistical reporting only for 22 reports as listed in Quick Reports manual.	\$ 9,500	\$ 1,710
QM5.0-PAY-570	Quick Pay	Electronic Payment Portal	\$ 48,195	\$ 8,675
QM5.0-CSH-751	Quick Cashier	Over the Counter Payment	\$ 48,195	\$ 8,675

Fairfax Imaging's professional services are billed based upon our standard GSA schedule:

Contract Number: GS-35F-339GA

Period Covered by Contract: March 30, 2017 – March 29, 2022

Rates:

Labor Category	Standard Hourly Rate
Project Manager	\$156.36
Business Analyst	\$146.59
System Engineer	\$146.59
Trainer	\$131.93