



UC EXPEDITED MAIL, SMALL GROUND FREIGHT, RELATED PRODUCTS AND SERVICES
Executive Summary

Lead Agency: University of California

Solicitation: #001201-MAY 2019

RFP Issued: July 3, 2019

Pre-Proposal Date: July 15, 2019

Response Due Date: September 13, 2019

Proposals Received: #4

Awarded to: FedEx, Purchasing Agreement #2020.002169

The University of California, Office of the President (UC) issued RFP #001201-MAY 2019 on July 3, 2019 to select a supplier to support UC locations including campuses, medical centers, national laboratories, the Office of the President its affiliates and California State College (CSU) for expedited mail, small ground freight, related products and services.

The Regents of the University of California partnered with OMNIA Partners to include a national cooperative purchasing opportunity:

The purpose of this Request for Proposal (the "RFP") is to invite qualified suppliers to prepare and submit a proposal (or "bid") to furnish on a national cooperative level domestic and international expedited mail, small ground freight, related products and services, which shall include inbound and outbound, as well as all air and ground services to The University of California ("UC") and OMNIA Partners participating agencies, in accordance with the requirements defined throughout this RFP.

The overall objective of the RFP is to select a national Proposer (s) to assist UC in establishing the most cost effective and efficient procurement program for Expedited Mail and Small Ground Freight while maintaining high standards of quality and service. With that intent UC is interested in evaluating the costs and benefits of several alternative methods for acquisition of these services for all University of California locations and OMNIA Partners participating agencies.

The UC has partnered with OMNIA Partners to make the resultant agreement a national cooperative agreement which public agencies, across the country, will be able to utilize.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

The Advocate – New Orleans, LA
Houston Community Newspapers, Cy Creek Mirror,
TX
Arizona Business Gazette, AZ
Desert News, UT
Daily Journal of Commerce, OR
Helena Independent Record, MT
Herald News, IL
Honolulu Star-Advertiser, HI

Las Vegas Review Journal, NV
New Jersey Herald, NJ
Richmond Times, VA
San Bernardino Sun, CA
Seattle DJC, WA
The State, SC
Times Union, NY
USA Today

On September 13, 2019 proposals were received from the following offerors:

- PSI Systems
- Golden State Overnight
- UPS

- Federal Express (FedEx)

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to award FedEx. The UC executed the agreement with a contract effective date of April 6, 2020.

Contract includes:

- Provides a broad portfolio of transportation, e-commerce and business services (Ground, Freight, Services and Logistics).

Term:

Initial five (5) year agreement from April 27, 2020 through April 27, 2025 with the option to renew for four (4) additional one-year periods through April 27, 2029.

Pricing/Discount: Contact OMNIA Partners/FedEx for more details.

OMNIA Partners, Public Sector Web Landing Pages: <https://public.omniapartners.com/suppliers/fedex/contract-documentation#c36243>