

RFP 16-22 Questions and Answers

1. Could you please clarify if a Bid Bond or Bid Security is due at the time of the TCPN RFQ 16-22 Bid Response? On Appendix H there is a note that a Bid and Performance Security, as required by the applicable municipal or state statutes, is required but that seems to be applicable once the TCPN Vendor award is made and a project is secured. Could you please confirm?

No. Each agency using the contract may require bonding.

2. In an effort to maximize environmental green initiatives, would TCPN accept 2 bound and signed original hard print binders of the RFQ and Appendix A-H -while specifications, licenses, company financial information, warranties, brochures and other response documents regarding the products and services being offered are only included in the electronic copy of the response? The reason we ask is because the additional documents regarding products and services may exceed several hundred hard copy pages.

Yes. Please ensure the electronic files are complete.

3. Appendix F - References. It asks for "annual volume" but since an artificial turf sale can be a one time event, or a single client can purchase multiple athletic fields over several years, how should we indicate the annual volume? Is volume dollar revenue or Square feet?

Total annual dollar volume.

4. Appendix C Bullet 2 - Is the lower pricing for larger projects something we need to include as a separate price list, or just indicate that we will allow negotiation for more favorable pricing for larger orders?

Review section B: Scope. Pricing should be based on discount off list or catalog, or fixed price, or a combination of both with indefinite quantities. You can offer a higher discount based upon a tiered volume in your response.

5. Contract signature form indicates pricing guaranteed for 120 days. But this is a multi year contract, so I assume pricing is supposed to be guaranteed for the life of the contract. Please clarify.

Pricing is guaranteed for 120 days following the opening and until accepted by Region 4. If accepted by Region 4, the price discount is fixed for the term of the contract.

6. In the artificial turf business, there are occasionally “strategic” opportunities that may result in larger discounts for a single project than is indicated in the contract . For example, for an NCAA Stadium field in a developing market. This is different than a “sales promotion” that would be offered to all eligible entities. Is it permissible under the terms of the contract to offer special strategic pricing without being in conflict with the contract pricing?

You can offer larger discounts for specific “strategic” opportunities.

7. I have not done an RFP with TCPN before. Do I list all the services we do and line item price it out?

See section B: SCOPE.

8. Other contracts we have bid had each service already listed, is why I am inquiring.

Example:

Floor sanding - \$1.00/ft

Floor striping - \$1,600.00

12' logo - \$2,300.00

Add base - \$9.00/lin foot

See section Appendix G: VALUE ADD

9. Is it expected that a bid bond is submitted for New Jersey?

Each agency has its own purchasing requirements. Awarded supplier(s) will work with agencies to meet their requirements.

10. Page 11 of the RFP lists an anticipated Contract Effective Date of July 1, 2017. AstroTurf currently holds a TCPN contract in this category, and that contract is valid through May 31, 2017. Will the contract currently in place be extended through the effective date of the new contract to cover this gap if we are awarded again?

The effective contract date will be June 1, 2017.

11. I did have a question on the format of the pricing schedule that we are to provide. Being an existing member of TCPN for several years now, we had previously provided our pricing schedule in an Excel Format. Would it be acceptable to use that similar format that we utilized in past with our updated products, services and related materials?

Yes