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STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: February 28, 2022

TO: Whom It May Concern

FROM: Mary Wong
Sourcing and Partnerships Manager
University of California San Diego

SUBJECT: 2103RA - MATTRESSES, RELATED PRODUCTS AND SERVICES

The University of California, Facilities, Maintenance and Capital Programs (FMC) Center of Excellence issued RFP 2103RA – Mattresses, Related Products and Services on March 10, 2021. Proposals were issued and received within the University of California's e-procurement platform, CalUsource. The solicitation at the University of California is made up of multiple documents in various formats instead of a single document. Proposals were opened on April 20, 2021 by 4:01 PM PST in the University of California's e-procurement platform from the following suppliers:

- Dormlife LLC
- Gateway Mattress Inc
- Sysco Guest Supply, LLC

The solicitation was evaluated based on the following weighted criteria:

- Pricing [25%]
- Construction [20%]
- Services [20%]
- Sustainability [20%]
- Qualifications-National [5%]
- Technology [5%]
- Value Add [5%]

The Evaluation Committee reviewed, evaluated, and scored responses based on the aforementioned criteria. The scoring of the committee was then combined into a weighted average with the final proposal tabulation resulting in the following:

BIDDER	RFP SCORE
Dormlife LLC	91%
Gateway Mattress Inc	78%
Sysco Guest Supply, LLC	67%

Based on the scoring, the top two candidates were selected. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent of a final contract award:

- Dormlife LLC
- Gateway Mattress Inc.

As a result of negotiations, Dormlife and Gateway Mattress were each awarded a UC contract for Dorm Furniture with the following reference numbers:

- Dormlife DOR-SD-21-0901
- Gateway GAT-SD-21-0901

These contracts were backdated with initial term beginning September 1, 2021 through August 31, 2024. UC reserves the right to extend each contract with seven, one-year renewal periods for up to 10 years total contract time.

Sincerely,

Mary Wong
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Integrated Procure-to-Pay Solutions
University of California San Diego
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