

OMNIA PARTNERS



ATHLETIC & P.E. SUPPLIES, EQUIPMENT AND RELATED PRODUCTS Executive Summary

Lead Agency: Harford County Public Schools

Solicitation: #16-SRD-010

RFP Issued: April 4, 2016

Pre-Proposal Date: N/A

Response Due Date: May 10, 2016

Proposals Received: #12

Awarded to: Gopher Sport, Contract #C16-SRD-010

Harford County Public Schools Purchasing Office issued RFP #16-SRD-010 on April 4, 2016, to establish a national cooperative contract for an Athletic and Physical Education Supplies, Equipment and Related Products.

The solicitation included cooperative purchasing in Section 2. Background:

This solicitation is being administered by Harford County Public Schools for those public entities that elect to access the Master Agreement through the U.S. Communities Government Purchasing Alliance. Harford County Public Schools System (HCPS) is the seventh largest of the 24 Maryland School Systems. HCPS has 54 schools and a total enrollment of approximately 37,500 students.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Daily Journal of Commerce, OR
- The Honolulu Star, HI
- Merx.com
- ONVIA
- Maryland State Department of General Services
- U.S. Communities

On May 10, 2016 proposals were received from the following offerors:

- BSN Sports
- Gopher Sports
- Longstretch Sporting Goods, LLC
- NASCO
- School Specialty
- Shiflett & Horn

Using the evaluation criteria established in the RFP, the committee elected to award Gopher Sports for athletic and physical education supplies, equipment, and related products.

Contract includes solutions for elementary to high schools and beyond:

- Physical education, athletic, sports, apparel/footwear, and team uniforms
- Free shipping on items without a "truck" logo in the Gopher catalog. y)

Term:

Initial three-year agreement from October 1, 2016 through September 30, 2019 with the option to renew for two (2) additional two (2) year periods through September 30, 2023.

Pricing/Discount: Discount off catalog list price.

OMNIA Partners, Public Sector Landing Pages: [Gopher Sport Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)