



To: Board of Directors
From: Robert Zingelmann
Date: April 28, 2020
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on January 8, 2020 for RFP #19-16 for **Disaster and Non-Disaster Restoration of Operational Services**. There were eight (8) proposals submitted:

- **AQUA ONE, LLC**
- BELFOR USA Group, Inc.
- BMS CAT, LLC
- Brown & Root Industrial Services, LLC
- CORE Construction Services of Texas, Inc.
- Cotton Commercial USA, Inc
- DKI Restoration, LLC dba DKI Commercial Solutions, LLC
- HARBRO, Inc.

After careful review of all proposals, the Evaluation Team has determined that seven (7) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Disaster and Non-Disaster Restoration of Operational Services	BELFOR USA Group, Inc. BMS CAT, LLC Brown & Root Industrial Services, LLC CORE Construction Services of Texas, Inc.	Two (2) years with option of three (3) one year renewals

	Cotton Commercial USA, Inc DKI Restoration, LLC dba DKI Commercial Solutions, LLC HARBRO, Inc.	
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Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: April 28, 2020

Re: Disaster and Non-Disaster Restoration of Operational Services; RFP #19-16

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- BELFOR USA Group, Inc.
- BMS CAT, LLC
- Brown & Root Industrial Services, LLC
- CORE Construction Services of Texas, Inc.
- Cotton Commercial USA, Inc
- DKI Restoration, LLC dba DKI Commercial Solutions, LLC
- HARBRO, Inc

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



April 28, 2020

Ms. Patricia Koscher
patricia.koscher@harbro.com
Senior Account Manager
HARBRO, Inc.
2750 Signal Parkway
Signal Hill, CA 90755

Re: Award of Contract #R191607

Dear Ms. Koscher:

Per official action taken by the Board of Directors of Region 4 Education Service Center on April 28, 2020, we are pleased to announce that HARBRO, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #19-16) submitted on January 8, 2020:

<u>Commodity/Service</u>	<u>Supplier</u>
Disaster and Non-Disaster Restoration of Operational Services	HARBRO, Inc.

This contract is effective May 1, 2020 and will expire on April 30, 2022. As indicated above, your contract # is R191607. This contract may be renewed annually for an additional three (3) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and HARBRO, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Ms. Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services