



JOB ORDER CONTRACTING SERVICES
Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 20-01

RFCSP Issued: December 18, 2019

Pre-Proposal Date: January 7, 2019

Response Due Date: January 23, 2020

Proposals Received: #14

Awarded to (Listed Alphabetically): BELFOR USA Group, Inc.; Brown & Root Industrial; CORE Construction Services of Texas, Inc.; Dura Pier Facilities Services, LTD dba Facilities Sources; HITT Contracting Inc.; J.T. Vaughn Construction, LLC; RS Commercial Construction, LLC; and Weatherproofing Technologies, Inc.

Procurement Method: The governing body of Region 4 ESC and/or its designated representative determined that the Competitive Sealed Proposals method (Request for Competitive Sealed Proposals also referred to as a RFCSP) of procurement will provide the best value for Region 4 ESC for this project. This procurement conforms to Section 2269 of the Texas Government Code and the best value method is recommended by the Center for JOC Excellence. In this procurement method, pricing bids were sealed and the proposal with the lowest coefficient (price) received the maximum points; every additional proposal received a percentage of points based on a comparison with the lowest coefficient price proposal (see page 13 of the RFCSP). The remaining evaluation factors (as identified in the RFCSP on page 13) were technically evaluated accordingly by evaluation committee members. Evaluation and ranking information can be obtained on the OMNIA Partners website and/or by request.

Solicitation Process: The Board of Directors of Region 4 Education Service Center (ESC) issued RFCSP 20-01 on January 23, 2019, to establish a national cooperative contract for Job Order Contracting Services and evaluations were completed before March 8, 2020. As indicated in the RFCSP, Awarded Offerors may perform services nationwide where indicated in their proposals. Offerors were asked to provide a bid guarantee during the solicitation process.

Contract Clauses: The solicitation included cooperative purchasing language in Sections I. Scope of Work, National Contract (RFCSP, Page 5):

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix E, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program.

The solicitation also included a number of clauses required by FEMA (starting on Page 30 of the Special Conditions section of the RFCSP) that includes but is not limited to: Conflicts of Interest, Affirmative Steps, Equal Employment Opportunity, Davis Bacon Act and Copeland Anti-Kickback Act, Contract Work Hours and Safety Standards Act, Rights to Inventions Made, and Clean Air Act and the Federal Water Pollution Control Act.

Notification and Advertisement: Notice of the solicitation was sent to potential offerors, **including small and minority businesses and women's business enterprises on solicitation lists**, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

Evaluation: On January 23, 2020 proposals were received from the following offerors:

- BELFOR USA Group, Inc.
- CORE Construction Services of Texas, Inc.
- F.H. Paschen, S.N. Nielsen & Associates LLC
- HITT Contracting Inc.
- Point Alliance Solutions LLC
- Skyler Design Build, LLC
- J.T. Vaughn Construction, LLC
- BELFOR USA Group, Inc.
- Brown & Root Industrial Services, LLC
- Dura Pier Facilities Services, LTD dba Facilities Sources
- FMG Construction, LLC
- Lee Construction and Maintenance Co. dba LMC Corporation
- RS Commercial Construction, LLC
- The Matthews Group, Inc. t/a TMG Construction Corporation
- Weatherproofing Technologies, Inc.
- Brown & Root Industrial Services, LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFCSP, the committee determined that eight (8) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members. Names of awarded companies are in order of rank of evaluations.

- HITT Contracting Inc.
- Brown & Root Industrial
- RS Commercial Construction, LLC
- Weatherproofing Technologies, Inc.
- Dura Pier Facilities Services, LTD dba Facilities Sources
- BELFOR USA Group, Inc.
- J.T. Vaughn Construction, LLC
- CORE Construction Services of Texas, Inc.

Region 4 ESC executed agreements with a contract effective date of May 1, 2020.

Scope of Work: Job Order Contracting Services throughout the nation to include minor construction (demolition and/or construction within an existing facility), repair, rehabilitation, and alteration products and services. Work Order Assignments may be issued non-emergency projects or in response to an emergency or disaster recovery situation. The unit prices established for the contracts shall be specified by the latest version of the RSMeans Construction Procurement Catalog (Unit Price Book). Division one of the Unit Price Book is allowed on a case by case basis with written approval from the Participating Public Agency. The maximum aggregate contract price is \$50,000,000.00 and will be the amount allocated to Region 4 ESC's Job Order Contracting Services; each Participating Public Agency shall have a separate maximum aggregate contract price of \$50,000,000.00.

Contract Term: Initial two-year agreement from May 1, 2020 through April 30, 2022 with the option to renew for three (3) additional one-year periods through April 30, 2025. Any Work Order Assignments executed against this Master Agreement during the effective term may survive beyond the expiration of the Master Agreement as established and agreed to by both parties. The anticipated full term of the contract is up to five (5) years. The Contractor shall have the right to enter local "service" agreements with Participating Public Agencies accessing the contract through OMNIA Partners, so long as the effective date of such agreement is prior to the expiration of the Master Agreement. All local agreements may have a full potential term (any combination of initial and renewal periods) not to exceed five (5) years.