

HP Attachment 3 – HP Discounts Schedule

The following is HP's Discount Schedule for Region 4 ESC/OMNIA Partners' Technology Solutions, Products and Services Solicitation Number 21-04, based on a discount off HP U.S. List Price: https://government.hp.com/content_detail.aspx?contentid=1678

Region 4 ESC/OMNIA Partners Technology Solutions, Products and Services Solicitation Number 21-04 HP Discount Schedule		
Product	Model	Percent Off HP U.S. List Price
Notebooks		
Tablets	X2 1012	6%
Value Notebooks	Chromebook; ProBook x360 11EE	3%
Entry-level Notebooks	2xx, 4xx	5%
Mid-range Notebooks	6xx	10%
High-end Notebooks	7xx, 8xx, 10xx, Dragonfly, ZBook	14%
Mobility Computing/Mobility 3-in-1 Configure to Order (CTO) Modules/Accessories	Elite x3, All Mobility 3-in-1 Modules	6%
Notebook & Tablet Configure to Order (CTO) Modules	All Notebook & Tablet models	5%
Commercial VR Mobility	VR	5%
Notebook & Tablet Options and Accessories	All Notebook & Tablet models	15%
Notebook Accessories – Education Software	All Notebook & Tablet models	20%
Desktop/Workstations		
Entry-level & Specialty Desktops (includes all AIO)	AIO, 2xx, 4xx	3%
Mid-range	Pro One 4xx/6xx, Pro Desk 4xx/6xx	6%
High-end	Elite One 8xx/7xx, Elite Desk 8xx/7xx, Slice	14%
Retail Solutions	rp Family, HP Digital Signage Displays	3%
Desktop CTO Modules	All desktop product models	6%
Desktop Options and Accessories	All desktop product models	15%
Entry/Value/Mid-range Workstations	Z1, Z2xx, Z4xx, Sprout, Z6xx	10%
High-end Workstations	Z8xx	12%
Workstation Configure to Order (CTO) Modules	All workstation models	10%
Workstation Options and Accessories (includes Virtual Reality)	All workstation models	12%



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Product	Model	Percent Off HP U.S. List Price
Thin Clients		
Thin Clients Desktop and Mobility	HP Thin Client txx Family, Notebook t Series	8%
Options and Accessories	All thin client models	8%
Monitors		
Flat Panel Monitors, Workstation Monitors	Flat Panel Monitors, Workstation Monitors	3%
Monitor Options and Accessories		8%
Print/MFD		
Printers/MFD	All HP All-in-One, Multifunction, LaserJet, Inkjet, Large Format Printer Models including the Edgeline series	25%
Scanners	Scanners	25%
Printer Options & Accessories	All Products	25%
Technology & Industry Solutions	Troy 3rd Party Print	25%
HP Print Software	Jet Advantage Workflow Software	25%
Print Security Hardware	Jet Advantage Hardware Solutions	25%
PageWide Printers/Accessories	PageWide Printers - Transactional, PageWide Accessories - Transactional	25%
PageWide XL	PageWide XL Bundles	25%
	PageWide XL 5xxx/6xxx	10%
	PageWide XL Accessories/Software	10%
Supplies	LaserJet Ink/Cartridge and associated Ink/Cartridge options	25%
	InkJet Ink/Cartridge and associated Ink/Cartridge options	20%
	DesignJet Ink/Cartridge and associated Ink/Cartridge options	23%
Calculators		
Calculators	Calculators - PL 52	0%
All HP Smart Buy/Promotions/Specials		
All HP Smart Buy/Promotions/Specials	All HP branded products	1%



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Product	Model	Percent Off HP U.S. List Price
Services		
Custom Services	Custom Services from HP directly or approved Servicing Subcontract; Services bundled with a Device (purchase or lease), Installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Price Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related to the product or technical support service required for the effective operation or support of product offered or supplied	10%
Value Added Logistics		10%
Onsite Deployment/Installation		10%
Care Pack Services	PC - Hardware, Software, Installation	20%
Care Pack Promotions	Smart Buy Promotions	0%
Project Management Services (AOM)	Account Operations Project Management	0%

