

Canvas LMS

Canvas LMS Overview

Canvas is a single, integrated learning management system that bundles assessments, grading, state standards tracking, messaging, learning analytics, and more – while keeping everything simple, easy, and in one place.

Canvas can be accessed anytime from anywhere, helping teachers engage students, and allowing parents to co-enroll in classes to track assignments and grades. Because Canvas requires no programming knowledge, teachers can easily create, manage, and reuse course content. Generally speaking, teachers, administrators, students, and parents already have the skills they need to navigate, learn, and use Canvas.

Canvas is hosted by Instructure on Amazon Elastic Compute Cloud (EC2) and uses the fully redundant storage resources of the Amazon Simple Storage Service (S3). Canvas is built on cloud-native, multi-tenant architecture capable of automatically scaling to serve tens of millions of users.

Canvas can be accessed from any computing or communications device with Internet connectivity and a compatible web browser, including tablets and smart phones. Instructure guarantees 99.9% system availability and provides full support, rolling updates with no downtime, backups, and data recovery.

With a balance of a consistent, easy-to-use interface and an open platform, institutions can share similar experiences while building integrations, content, and tools like LTI apps to contribute among their peers. Canvas provides an open LTI app center with over 300 apps. These free and paid apps can be added at the course, department, or school level.

Canvas also provides an extensive, open REST (JSON) API that is published publicly. This makes it easy for third-party apps to plug right into Canvas, pull from your data, and push data back in.

Canvas LMS Features

Feature	Description
Accessibility	Instructure provides a Voluntary Product Accessibility Template, or VPAT, which is a tool that administrators and decision-makers can use to evaluate Canvas' conformance with the accessibility standards under Section 508 of the Rehabilitation Act and the Act WCAG 2.1 AA Standards.
Analytics	Monitors student engagement, predicts success, and tracks students' learning outcomes and progress by pedagogical goals and desired outcomes
Announcements	Delivered automatically to the course activity stream of all users based on their notification preferences
Assignments	Assignment submissions can include web pages, Word docs, video, audio, slide shows, links, and more
Browser-based	Compatible with Apple Safari, Google Chrome, Microsoft Edge, and Mozilla Firefox
Calendar	Drag-and-drop functionality to schedule and reschedule calendar events, plus automatic event notifications and support for iCalendar standard integrations
Chat	Synchronous text, video, and audio chat
Collaborations	Enable users to collaborate on projects using shared Canvas workspaces and tools such as Google Drive or Microsoft Office365
Conferences	Integrated, synchronous webinars / video conferencing, whiteboard, and live chat
Discussions	Provide asynchronous (and near-synchronous) threaded public discussions, subject posting, and replies, which can be graded
ePortfolios	Students can create an unlimited number of public or private ePortfolios to display and reflect on notable coursework
FERPA & COPPA compliant	Complies with U.S. federal law regarding Family Educational Rights Privacy Act (FERPA) and Children's Online Privacy Protection Act (COPPA) and gives schools the tools they need to maintain compliance. See Appendix C for additional information.



Feature	Description
Files repository	Hierarchical file folder creation and organization, zip file import and export, file locking, drag-and-drop file reorganization, file renaming, file deletion, and other standard file management functionality
Gradebook	Automatically generated and updated based on course assignments and assessments which are linked with the gradebook and the integrated feedback features
Grades	Assignments and Quizzes can be scored by points, percentages, letter grades, and complete/incomplete
Integrations	Standards-based, pluggable platform for easy integration with a wide variety of external technologies, systems, tools, and services
Learning Outcomes	Learning outcomes can be aligned to rubrics for institution-wide initiatives such as academic standards and accreditation
Mobile Access	Free native mobile apps for Apple iOS and Android.
Modules	Can be thematic, focused on a specific topic, content type, or arranged chronologically to provide a course sequence with support for selective release
Pages	Create flexible, customizable course pages with wiki functionality using the Rich Content Editor
Parent Co-enrollment	Enables parents to keep informed of class activities, school communications, and their child's classwork and learning progress
People	Includes the course roster and contact information for students, instructors, and TAs
Professional Learning	Create opportunities for teachers to learn online and support institution-wide resource sharing
Quizzes	Rich-content, multi-featured, and robust assessment and quizzing system for online exams; supports proctoring, question banks, and extensive question types. Canvas supports IMS QTI and Respondus integrations.
Reports	Can be tailored to show learning outcomes and rubrics that cover multiple courses, departments, or the entire institution



Feature	Description
Rich Content Editor	WYSIWYG and HTML editor used to create discussion topics, comments, and replies; supports video and audio, images, tables, math formulas, and URL links
Rubrics	Created from sets of instructor-defined criteria to provide a structured, consistent, and prescriptive framework for assessment
Settings	Instructors can select course start and end dates, preferred language, grading scheme, copyright attribution, public or private visibility, as well as cross-list sections, add users, reorder course navigation, and configure external tools
SpeedGrader™	Enables instructors to step through a set of assignments and, in conjunction with the associated rubric, quickly and consistently grade each submission in just a few clicks
State standards	Enables schools to align course objectives to Common Core/State Standards to meet reporting requirements
Syllabus	Course calendar changes automatically update the course syllabus generated automatically by defined coursework
User profile	Includes optional user photo, Canvas users can add a bio, website links, and choose which registered services users can see. If the student is a member of a course or a group then their profile page is available to other members of the group., time zone, contact methods, registered web services, and other options

Canvas LMS Subscription (K12)

Product Description	FTE Count	Amount / User
Canvas LMS Annual Subscription	200-999	\$8.00
Canvas LMS Annual Subscription	1,000-2,999	\$7.10
Canvas LMS Annual Subscription	2,000-4,999	\$6.90
Canvas LMS Annual Subscription	5,000-7,499	\$5.90
Canvas LMS Annual Subscription	7,500-9,999	\$4.10
Canvas LMS Annual Subscription	10,000-49,999	\$3.90
Canvas LMS Annual Subscription	50,000+	\$3.50
Canvas LMS Pilot	-	\$10,000 (per institution)
Canvas LMS Premium Pilot	-	\$25,000 (per institution)

*Minimum 3 year contract term
 \$5,000 minimum subscription fee
 Requires Canvas LMS Implementation*

Canvas LMS Subscription

Product Description	FTE Count	Amount / User
Canvas LMS Annual Subscription	200-999	\$27.60
Canvas LMS Annual Subscription	1,000-1,999	\$25.10
Canvas LMS Annual Subscription	2,000-4,999	\$23.60
Canvas LMS Annual Subscription	5,000-9,999	\$22.10
Canvas LMS Annual Subscription	10,000-14,999	\$19.90



Product Description	FTE Count	Amount / User
Canvas LMS Annual Subscription	15,000-19,999	\$18.30
Canvas LMS Annual Subscription	20,000-29,000	\$15.80
Canvas LMS Annual Subscription	30,000-59,000	\$14.50
Canvas LMS Annual Subscription	60,000-79,000	\$14.30
Canvas LMS Pilot	-	\$10,000 (per institution)
Canvas LMS Premium Pilot	-	\$25,000 (per institution)

*Minimum 3 year contract term
 \$5,000 minimum subscription fee
 Requires Canvas LMS Implementation*

Canvas LMS Implementation Bundles (K12)

Product Description	FTE Count	Essential	Standard	Premium
Canvas LMS Implementation	200-3,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	4,000-9,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	10,000-19,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	20,000-29,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	30,000-39,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	40,000-59,999	Requires SOW	Requires SOW	Requires SOW

All Implementation fees are one-time

Canvas LMS Implementation Bundles

Product Description	FTE Count	Essential	Standard	Premium
Canvas LMS Implementation	200-999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	1,000-1,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	2,000-4,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	5,000-9,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	10,000-14,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	20,000-29,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	30,000-59,999	Requires SOW	Requires SOW	Requires SOW
Canvas LMS Implementation	60,000 and up	Requires SOW	Requires SOW	Requires SOW

All Implementation fees are one-time

Canvas LMS Support Packages

Support Product	Rate	Minimum
Canvas LMS Basic Support	Included in Canvas LMS Subscription fee	-
Canvas LMS 24x7 Support	20% of Canvas LMS Subscription fee	\$2,500
Canvas LMS Tier 1 Support (Per FTE)	\$3.50 / user	\$2,500
Canvas LMS Tier 1 Support (faculty only)	\$2.70 / user	\$2,500
Canvas LMS Tier 1 Support (K12 faculty only)	10% of Canvas LMS Subscription fee	\$1,000
Canvas LMS Tier 1 Support (K12 PD)	20% of Canvas LMS Subscription fee	\$1,000
Canvas LMS Tier 1 Support set-up fee	\$500 (one-time fee)	-



Support Product	Rate	Minimum
Additional Ticketing System License (per user)	\$500	-

** Tier 1 Support requires 24x7 Support*

Canvas Catalog

Canvas Catalog Overview

Canvas Catalog is a course catalog, registration, enrollment, and payment gateway.

Catalog is designed to fully integrate with Canvas and will provide schools with the ability to build a beautiful and customizable marketplace or storefront for their training courses. Catalog will make it easy for institutions to offer self-registration, self-enrollment, and self-payment options while automatically placing faculty in their Canvas courses, tracking their progress, and rewarding their completion with the appropriate certificates—all without the need for any administrative busywork along the way.

Canvas Catalog Features

Feature	Description
Full Integration with Canvas	Seamlessly integrates with Canvas and gives Catalog and Canvas a consistent user experience
Branded Marketplace	With full CSS and JavaScript support, Catalog allows institutions to design, label, color, and fully customize their web presence to address your organization's brand, theme, and imaging needs
Multiple Catalogs	Subcatalogs allow institutions to associate specific listings for a department, organization, team, or audience with their own branding and settings
Self-Service Account Creation	Learners can create their own Catalog account to enroll in course listings
Self-Service Course Enrollment	Learners can enroll themselves in open courses without requiring administration work to add students and enroll them
eCommerce Capabilities	Offers self-payment options by integrating with a variety of payment gateways, including Authorize.net, TouchNet, CashNet, and PayPal for course payment processing



Feature	Description
Course Bundling	Administrators can create a program by grouping together specific courses. Programs can be made up of requirements, which are catalog courses that users are required to complete.
Certificate Authoring Tools	Catalog provides prebuilt certificate templates and allows customization using HTML and CSS to meet branding and certification needs
Certificate Distribution Tools	Supports certifications based on user-defined requirements on a course-by-course basis and for completion of programs
Discount/Promotion Codes	Ability to create discount/promotion codes for all listing or specific listings
Reporting	Catalog adds to the powerful reporting tools of Canvas by including integrated administrative features for monitoring enrollments, total revenue, discounts applied, and more
Waitlist	Wait list functionality for courses that have reached enrollment capacity. Participants who are on a course's wait list will automatically be enrolled once a spot becomes available
Enrollment Caps	Administrators can limit enrollments to the course on the catalog listing.
Searchable Course Catalog	Catalog's search bar allows users to search by location, instructor, course title, date, free or paid listings, open enrollment listings, listings with certificates, and any other details that are included in the listing description or title
Dashboard	The Catalog Dashboard allows users to view in progress and completed courses, as well as access their transcript of all current and concluded courses and programs.
Mobile Access	Catalog is responsive and will render natively on a mobile device via the mobile web.

Canvas Catalog Subscription

Product Description	Rate
Canvas Catalog K12 Annual Subscription	\$10,000
Canvas Catalog Annual Subscription	\$12,000
Canvas Catalog Pilot	\$7,000

*Requires Canvas Catalog Implementation
Requires Canvas LMS Subscription*

Canvas Catalog Implementation Bundles

Product Description	Rate
Canvas Catalog Implementation	\$4,650
Payment Gateway Configuration (optional)	\$1,400
Wildcard Sub-Catalog Vanity URL (optional)	\$875
Additional Sub-Catalog Vanity URL (optional)	\$875
Catalog - Custom URL (optional)	\$1,500

All implementation fees are one-time

Canvas Catalog Support Packages

Support fees are included in the Canvas Catalog Subscription fee and will match whichever Canvas LMS Support package is currently contracted.

Canvas Studio

Canvas Studio Overview

Canvas Studio is an interactive video platform, used to make video learning and management experiences more intuitive, interactive, and collaborative. Studio is a more video-centric, interactive way to approach online and blended learning. Where video-as-a-learning-tool has typically been one-way and passive, Studio makes learning an active, collaborative, impactful two-way street.

Studio will help manage video assets, provides active learning experiences, capture learning analytics, and makes teaching and learning with video an active and easy activity.

Studio is easy to implement, and more importantly, simple to use. Studio will save resources and time by giving instructors and administrators the ability to easily measure interaction, while managing vast amounts of digital assets in just one interface.

Canvas Studio Features

Feature	Description
Accessibility	Studio provides accessible playback, the ability to upload caption files, as well as the ability to auto-caption and allow editing of caption files.
File types	Studio supports the ability to upload nearly any audio or video file.
Cross-device support	Videos uploaded to Studio are transcoded in formats that support playback on multiple devices as well as multiple sizes and resolutions for different speed connections.
Learning analytics	Studio tracks what portions of each video each individual user watches and provides analytics to teachers in one click. Analytics also provide aggregate viewing data.
Integrated discussion	Users can make comments on videos at specific time stamps - facilitating interaction and discussion about the video contents.
Embed anywhere	Studio videos can be embedded anywhere using the built-in sharing options. This means that Studio videos can be placed in the LMS, blogs, or on the school website, eliminating the need for other video platforms.

Feature	Description
Webcam capture	Studio allows users to enable their webcams and record a video directly within their browser, using HTML5. Meaning no additional plugins such as Flash or Java are required.
Desktop recording	Studio allows users to record their computer desktops and save the videos directly to the system.
Embedded quizzing	Studio allows the ability to overlay quizzes during video playback. When the user arrives at a quiz questions in the file the video will automatically pause and prompt them with the question. The video will automatically resume playback after the answer is submitted.

Canvas Studio Subscription (K12)

Product Description	FTE Count	Amount / User
Canvas Studio Annual Subscription	200-999	\$3.75
Canvas Studio Annual Subscription	1,000-1,999	\$3.44
Canvas Studio Annual Subscription	2,000-4,999	\$3.13
Canvas Studio Annual Subscription	5,000-9,999	\$2.81
Canvas Studio Annual Subscription	10,000-14,999	\$2.50
Canvas Studio Annual Subscription	15,000-19,999	\$2.19
Canvas Studio Annual Subscription	20,000-29,000	\$1.88
Canvas Studio Annual Subscription	30,000-59,000	\$1.56
Canvas Studio Annual Subscription	60,000-Above	\$1.25
Canvas Studio Pilot	-	\$1,500 (per institution)
Additional storage	-	\$3,000 / Terabyte



*\$3,000 minimum subscription fee
Requires Canvas LMS Subscription
Includes 1 Gb Storage per User*

Canvas Studio Subscription

Product Description	FTE Count	Amount / User
Canvas Studio Annual Subscription	200-999	\$6.00
Canvas Studio Annual Subscription	1,000-1,999	\$5.50
Canvas Studio Annual Subscription	2,000-4,999	\$5.00
Canvas Studio Annual Subscription	5,000-9,999	\$4.50
Canvas Studio Annual Subscription	10,000-14,999	\$4.00
Canvas Studio Annual Subscription	15,000-19,999	\$3.50
Canvas Studio Annual Subscription	20,000-29,000	\$3.00
Canvas Studio Annual Subscription	30,000-59,000	\$2.50
Canvas Studio Annual Subscription	60,000-Above	\$2.00
Canvas Studio Pilot	-	\$1,500 (per institution)
Additional storage	-	\$3,000 / Terabyte

*\$3,000 minimum subscription fee
Requires Canvas LMS Subscription
Includes 1 Gb Storage per User*

Canvas Studio Implementation Bundles

Product Description	Rate
Studio Implementation	\$1,500

All implementation fees are one-time

Canvas Studio Support Packages

Support fees are included in the Canvas Studio Subscription fee and will match whichever Canvas LMS Support package is currently contracted.

MasteryConnect

MasteryConnect Overview

MasteryConnect is the assessment and curriculum platform that transforms assessment and data cultures in schools and districts by empowering educators to move past simply collecting data to using standards-based data to directly impact teaching and learning in real time.

MasteryConnect Features

Feature	Description
Mastery tracker	Designed with the teacher in mind. Through MasteryConnect's MasteryConnect, teachers can effectively assess core standards, monitor student performance, and report student mastery to parents and administrators.
Common assessment creation & sharing	Common assessment sharing is free for all teachers. Teachers sharing common assessments saves everyone time. Share assessments of any curriculum type such as multiple choice, open-answer, rubrics, writing and oral assessments.
Resource Pins	Pin and discover standards aligned resources. With familiar pinning tools, easily find resources that have been aligned to both state and Common Core standards. Upload your own resources to curriculum maps and share pins in student playlists.
Learning community	Teachers can join the Learning Community for FREE! MasteryConnect takes the work out of practicing a Professional Learning Community and lets teachers create their own Personal Learning Network.
Reports	Get real-time information right from the classroom about standards that have been taught and assessed. Teachers can easily compare and collaborate around data driven by common assessments.
Integration ready	Synchronizing roster information, demographics and other key data for reporting. Data and single-sign-on API's allow you to connect your MasteryConnect data to school and district dashboards or data warehouse systems.

Feature	Description
Grading tools	Time-Saving Assessment Tools give teachers their time back. MasteryConnect’s assessment tools provide multiple ways to give formative and benchmark/interim assessments and makes grading automatic and fast. Scores appear in real-time right in your MasteryTracker.
Standards-based assessment system	The MasteryConnect assessment system was designed around the primary goal of tracking student mastery of learning standards, then delivering usable standards-based data to educators in real time. This in-the-moment feedback empowers teachers to make informed, data-driven decisions based on students’ mastery of the knowledge, skills, and abilities related to specific standards, so they can immediately impact learning through targeted interventions and self-evaluation.
Item banks	MasteryConnect has established relationships with many third-party content providers. Our strong partnerships with the industry’s best content providers mean that teachers and administrators can easily access and deliver tightly aligned, vetted items for the creation of standards-based formative and benchmark assessments.
Item types	Teachers and assessment creators have a wide variety of question types to choose from, including: multiple answer, multiple choice, multiple dropdown, fill in the blank, hot spot, matching, mathematics, file upload, open ended (essay), ordering, true/false, and likert scale.
Pre-Created formative and summative assessments	Our close partnerships with world-class content providers also means that MasteryConnect schools and districts may choose to have pre-created assessments— both formative and summative—loaded within the MasteryConnect platform.
Creating standards-based assessments	MasteryConnect provides assessment tools to build standards-aligned assessments for every grade, subject, and learning style. Whether teachers are searching for teacher-created assessments in our online Assessment Community, developing a common formative assessment with their grade or subject-level PLC, or grading student performance based on their own observations using raw score functionality, MasteryConnect delivers the tools they need to get real-time insight into what their students know and don’t know, so they can better target interventions and evaluate their own efficacy.
Printable bubble sheets that can be scanned/stored	Teachers can easily print plain-paper bubble sheets to quickly score student assessments. Paper-pencil based assessments are scored in seconds using GradeCam technology within the MasteryConnect platform using any webcam or document camera. Support for scanning of plain-

Feature	Description
	paper bubble sheets is also extended to mobile devices through our mobile Teacher App for both Android and iOS devices.

MasteryConnect Subscription (K12)

Product Description	FTE Count	Amount / User
MasteryConnect Annual Subscription	200-499	\$6.00
MasteryConnect Annual Subscription	500-999	\$6.00
MasteryConnect Annual Subscription	1,000-2,999	\$6.00
MasteryConnect Annual Subscription	3,000-4,999	\$5.50
MasteryConnect Annual Subscription	5,000-7,499	\$4.50
MasteryConnect Annual Subscription	7,500-9,999	\$4.25
MasteryConnect Annual Subscription	10,000-49,000	\$3.50
MasteryConnect Annual Subscription	50,000-Above	\$3.00

\$5,000 minimum subscription fee

MasteryConnect Add-on Subscriptions (K12)

Certica Navigate Item Bank

Product Description	FTE Count	Amount / User
Certica Navigate Item Bank	200-499	\$3.00
Certica Navigate Item Bank	500-999	\$3.00
Certica Navigate Item Bank	1,000-2,999	\$2.80

Product Description	FTE Count	Amount / User
Certica Navigate Item Bank	3,000-4,999	\$2.60
Certica Navigate Item Bank	5,000-7,499	\$2.40
Certica Navigate Item Bank	7,500-9,999	\$2.20
Certica Navigate Item Bank	10,000-49,000	\$2.00
Certica Navigate Item Bank	50,000-99,999	\$1.80

Requires MasteryConnect subscription

KDS Item Bank

Product Description	FTE Count	Amount / User
KDS Item Bank	200-499	\$3.00
KDS Item Bank	500-999	\$3.00
KDS Item Bank	1,000-2,999	\$2.85
KDS Item Bank	3,000-4,999	\$2.70
KDS Item Bank	5,000-7,499	\$2.55
KDS Item Bank	7,500-9,999	\$2.40
KDS Item Bank	10,000-49,000	\$2.25
KDS Item Bank	50,000-99,999	\$2.25

Requires MasteryConnect subscription

Customized Report Cards

Product Description	FTE Count	Rate
Customized Report Cards	1-4,999	\$2,500
Customized Report Cards	5,000-7,499	\$0.50 / User
Customized Report Cards	7,500-9,999	\$0.40 / User
Customized Report Cards	10,000-14,999	\$0.35 / User
Customized Report Cards	15,000+	\$0.25 / User

*Requires MasteryConnect subscription
Requires Customized Report Cards Implementation*

Customized Report Cards Implementation Bundles

Product Description	FTE Count	Rate
Customized Report Cards Implementation	-	\$2,500

Other

Product Description	FTE Count	Amount / User
GradeCam	-	\$1.00
Desmos	-	\$0.75
DCM (Diagnostics Classification Model)	-	\$2.00

Requires MasteryConnect subscription

Instructure Services

Adoption Consulting

Whether online, through onsite workshops, or embedded consultants, Adoption Consulting deepens and elevates the use of Instructure products to meet pedagogical goals across an organization by offering customized consultation and targeted coaching. With an aim to increase platform adoption, student engagement, and other specific initiatives, we can tailor both the content and the experience to support your institution.

Service Name	Description	Rate
Dedicated Canvas Consultant	A dedicated Canvas expert with instructional experience who will work with key stakeholders, local technology staff, and educators to develop and deepen the level of Canvas adoption in support of local goals and initiatives.	Variable, SOW required
Adoption Consulting - Onsite Workshop (1 Day)	Choose from 5 focus areas to create an adoption consulting workshop that coaches school leaders to think through the best ways to use Canvas to plan for, launch, execute, and complete an initiative. The workshop can also support teachers with hands-on experiences to show them how to execute the plans and connect Canvas to their pedagogical practices during a one day onsite.	\$5,000 (each)
Adoption Consulting - Onsite Workshop (Additional Consecutive Day)	Choose from 5 focus areas to create an adoption consulting workshop that coaches school leaders to think through the best ways to use Canvas to plan for, launch, execute, and complete an initiative. The workshop can also support teachers with hands-on experiences to show them how to execute the plans and connect Canvas to their pedagogical practices during a one day onsite. Consecutive add on day.	\$2,000 (each), requires 1 Day Onsite Workshop
Adoption Consulting - Remote Consultation	Customized remote consultation that coaches school or department leaders to think through the best ways to use Canvas to plan for, launch, execute, and complete an initiative in a way that connects Canvas to their pedagogical practices.	\$175/hour
Adoption Consulting - Onsite Workshop & Remote Follow-Up Bundle	Choose from 5 focus areas to create an adoption consulting workshop that coaches school leaders to think through the best ways to use Canvas to plan for, launch, execute, and complete an initiative. The workshop will also support teachers with hands-on experiences to show them how to execute the plans and connect Canvas to their	\$10,000 (each)

Service Name	Description	Rate
	pedagogical practices during a three day onsite and 10 hours of follow-up data driven remote coaching.	
Adoption Consulting - Onsite Workshop (10 Days)	Choose from 5 focus areas to create an adoption consulting workshop that coaches school leaders to think through the best ways to use Canvas to plan for, launch, execute, and complete an initiative. The workshop will also support teachers with hands-on experiences to show them how to execute the plans, connect Canvas to their pedagogical practices, and expedite their transition to a new LMS during a ten day onsite.	\$25,000 (each)

Change Strategy

When customers think they know where they want to go, but they aren't sure how to get everyone on board, we can assist them with building their change management competency and/or guide them through the change management process by developing actionable plans to get them to their desired future state. We bring industry best practices and tools to the table to address the people side of change.

Service Name	Description	Rate
Dedicated Canvas Consultant (SOW Required)	A dedicated Canvas expert with instructional experience who will work with key stakeholders, local technology staff, and educators to develop and deepen the level of Canvas adoption in support of local goals and initiatives.	Variable, SOW required
Change Strategy - Comprehensive Planning & Consultation Bundle	In this year-long engagement, learn to connect Instructure products to your vision for teaching and learning and build a communication plan, a training plan, and a user engagement plan that will enable you to get buy-in and manage resistance to increase adoption, optimize utilization, and improve your return on investment.	\$45,000 (each)
Change Strategy - Onsite Workshop & Remote Follow-Up Bundle	In this three-day workshop, learn to connect Instructure products to your vision for teaching and learning and build a communication plan, a training plan, and a user engagement plan that will enable you to get buy-in and manage resistance to increase adoption, optimize utilization, and improve your return on investment.	\$15,000 (each)

Service Name	Description	Rate
Change Strategy - Course Enrollment	With access to proven guides and worksheets, learn to connect Instructure products to your vision for teaching and learning and utilize a solid framework as you build a communication plan, a training plan, and a user engagement plan to increase adoption, optimize utilization, and improve your return on investment.	\$1,000 (each)
Change Strategy - Remote Consultation (Hourly)	Through remote consulting webinars, learn to connect Instructure products to your vision for teaching and learning and get support as you build a communication plan, a training plan, and a user engagement plan that will enable you to get buy-in and manage resistance to increase adoption, optimize utilization, and improve your return on investment.	\$250/hour
Change Strategy - Onsite Workshop (1 Day)	In this one-day workshop, learn to connect Instructure products to your vision for teaching and learning and set actionable goals that will enable you to get buy-in and manage resistance to increase adoption, optimize utilization, and improve your return on investment.	\$5,000 (each)
Change Strategy - Onsite Workshop (Additional Consecutive Day)	In this one-day workshop, learn to connect Instructure products to your vision for teaching and learning and set actionable goals that will enable you to get buy-in and manage resistance to increase adoption, optimize utilization, and improve your return on investment.	\$2,000 (each), requires 1 Day Onsite Workshop

Custom Development

We work with customers to fill gaps in Canvas functionality to 3rd party system integrations. We also build custom software to meet needs of teacher, administrators or other faculty within an organization.

Service Name	Description	Rate
Custom Dev - Non-Recurring Milestones (Fixed Bid) (SOW Required)	One time custom development charge with Milestone options	Variable, Fixed Bid, SOW required



Service Name	Description	Rate
Custom Dev - Non-Recurring (Fixed Bid) (SOW Required)	One time Custom Development charge	Variable, SOW required
Custom Dev - Recurring (Fixed Bid) (SOW Required)	Recurring Custom Development charge	Variable, SOW required
Custom Dev - Non-Recurring Retainer (SOW Required)	One time Custom Development Retainer charge. These services are individually scoped and backed by an SOW (which is included with the order). Must include signed/completed SOW which is scoped by the Custom Development team prior to quote.	Variable, SOW required
Canvas - K12 Pace Plans Subscription	Pace Plans is an additional application for customers to purchase that makes it easier to manage students completing coursework on an individualized schedule based on when they join the course. Annual subscription fee which escalates at 5%	\$12,000/year, 5% escalation
Canvas - Pace Plans Subscription	Pace Plans is an additional application for customers to purchase that makes it easier to manage students completing coursework on an individualized schedule based on when they join the course. Annual subscription fee which escalates at 5%	\$10,000/year
Canvas - K12 Pace Plans Implementation Bundle	Pace Plans implementation includes set-up of the Pace Plans application, a 1-hour remote training for teachers on how to use Pace Plans, and 2 hours of remote adoption consulting. SOW required. One time fee.	\$12,000 (each)
Canvas - Pace Plans Implementation Bundle	Pace Plans implementation includes set-up of the Pace Plans application, a 1-hour remote training for teachers on how to use Pace Plans, and 2 hours of remote adoption consulting. SOW required. One time fee.	\$10,000 (each)



Service Name	Description	Rate
Managed Canvas Data (SOW Required)	Managed Canvas Data Services provide the customer with their Canvas data in a fully managed, petabyte-scale data warehouse service in the cloud, making it easily accessible in a standard schema for analysis and reporting with industry-standard reporting tools. Annual subscription fee with non-standard escalation. SOW Required.	Variable, SOW required, \$10,000 minimum
Managed Teaching and Learning Data (SOW Required)	Managed Teaching and Learning Data provide the customer with their Canvas data, with the exception of Requests, in a fully managed, data warehouse service in the cloud, making it easily accessible in a standard schema for analysis and reporting with industry-standard reporting tools. Annual subscription fee with non-standard escalation. SOW Required.	Variable, SOW required, \$4,000 minimum
Reporting Library	Reporting Library provides the SQL statements necessary for clients to run provided reports against their own Canvas Data set.	Variable, SOW required, \$1,000 (recurring) minimum plus \$1,000 implementation (one time)
Reporting Library Implementation Bundle	Reporting Library provides the SQL statements necessary for clients to run provided reports against their own Canvas Data set.	Variable, SOW required, \$1,000 (recurring) minimum plus \$1,000 implementation (one time)
Data Consulting Services	Data Consulting is a set of services tailored to help customers identify how to best leverage Canvas' reporting and data offerings to achieve your business intelligence goals. Data consulting services are provided using a retainer services model.	Variable, SOW required

Custom Learning Services

Content Services can help you make the transition easier by providing course templates, migration, workshops, and content restructuring. We create custom content including course design, program strategy, animation, video production and translation. We provide instructional design through consultation and content evaluation.



Service Name	Vendor	Description	Rate
Instructional Design: Custom Learning Services Bundle	Construct	In collaborative partnership with your vision leading the way, a dedicated project manager will take you on the instructional design journey from discovery to delivery, leveraging the best from your stakeholders and subject-matter experts, and Construct's expert team of learning strategists, course writers, graphic designers and media production specialists.	Variable, requires SOW
Instructional Design: Custom Learning Services Bundle	iDesign	-	Variable, requires SOW
Instructional Design: Custom Learning Services Bundle	Unicon	Unicon will assign a small cross-functional team with experience implementing user interfaces within learning environments.	Variable, requires SOW
Instructional Design: Custom Learning Services Bundle	K16	Migration experts will extract content from your current LMS, and quickly move it over to Canvas. Take the opportunity to edit, update, and improve courses. Instructure provided services focus on restructuring and alignment of course materials to optimize Canvas features. Currently supports Sakai, Blackboard, and Blackboard SCORM course content migration to Canvas	Variable, requires SOW
Other Initiatives	Digital Promise	Digital Promise is considered the industry's foremost quality provider of micro-credentials. Not familiar with micro-credentials? They are digital certifications that verify an educator's competence in a specific skill or set of skills. Digital Promise enables educators to continue their learning on-demand, whenever from wherever, to support personal goals and student learning.	Variable, requires SOW
Other Initiatives	Quality Matters	Quality Matters is considered the industry's leading expert in certifying high quality online courses. K12, HED, and CED Rubrics are available. Certifications purchased directly through QM for additional cost.	Variable, requires SOW

Implementation (Consulting)

We provide expert technical consultation to assist customer technical teams in implementing Canvas. Depending on the level of implementation, we can also provide a Remote project manager, Customized project plan, Technical expertise, Onsite face-to-face working sessions

Service Name	Description	Rate
Canvas - IC travel (Onsite 1 Day)	Onsite expert technical consultation provides face-to-face collaboration to ensure your complex technical Canvas needs are solved, implementation is accelerated, and you receive guidance on best practices for maintaining a fully integrated system.	\$5,000 (each)
Canvas - IC travel Consecutive Day	Onsite expert technical consultation provides face-to-face collaboration to ensure your complex technical Canvas needs are solved, implementation is accelerated, and you receive guidance on best practices for maintaining a fully integrated system.	\$2,000 (each), requires Onsite 1 Day IC Travel

Instructional Design

Content Services can help you make the transition easier by providing course templates, migration, workshops, and content restructuring. We create custom content including course design, program strategy, animation, video production and translation. We provide instructional design through consultation and content evaluation.

Service Name	Description	Rate
Instructional Design: Consultation Service	<p>Our Design Consultation services provide you an open line of communication with an Instructional Designer. Through design consultation, you will be provided with course suggestions and feedback, assistance with analyzing institutional needs, and the confidence to make design decisions that support ideas for future course goals.</p> <p>General Consultation time can be utilized in a variety of ways to provide instructional design resources and expertise. Content Restructuring An instructional designer will work with an institution to evaluate migrated learning materials and set a strategy for revisions. These can include adding graphics, updating courses for improved course flow, correcting and reformatting text, and aligning content to instructional design best practices.</p> <p>Course evaluation services provide insight into best practices. Recommendations will focus on aligning course</p>	\$175/hour



Service Name	Description	Rate
	<p>objectives, accessibility, and overall creation of an enhanced user experience.</p> <p>Does not include a review of third-party materials or question banks. Services do not include custom CSS or JavaScript.</p>	
Dedicated Instructional Designer (SOW Required)	A dedicated Canvas expert with instructional design experience who will work with key stakeholders, local staff, and educators to provide Instructure offered Instructional Design Services, including: Course Evaluations, Content Restructuring, ID Consultation, Template and Visual Asset Creation.	Variable, SOW required
Instructional Design: Badging Design Services	Get started with badging in Canvas with our remote badging design service. Clients will receive a badging framework workbook, 15 customized badges and 2 hours of consultation for assistance connecting badges to course content.	\$1,500 (each)
Instructional Design: 3 Day Workshop	Attend a face to face interactive workshop designed in alignment with institution specific content needs and instructional design best practices. Participants are provided with resources, tips, and guidance for creating and distributing courses that are accessible, mobile friendly, and graphically organized.	\$10,000 (each)
Instructional Design: Consecutive Onsite Day	Attend a face to face interactive workshop designed in alignment with institution specific content needs and instructional design best practices. Participants are provided with resources, tips, and guidance for creating and distributing courses that are accessible, mobile friendly, and graphically organized.	\$2,000 (each), requires Instructional Design: 3 Day Workshop
Instructional Design: Onsite Design (1 Day - Travel Included)	Attend a face to face interactive workshop designed in alignment with institution specific content needs and instructional design best practices. Participants are provided with resources, tips, and guidance for creating and distributing courses that are accessible, mobile friendly, and graphically organized.	\$5,000 (each)

Migrations

Content Services provides a content migration service to aid new customers in transferring data from a legacy LMS into Canvas. There are four different migration services offered at this time: bulk migrations, Arc video migration, Gauge migration, and white glove cleanup.

Service Name	Description	Rate
Canvas - Course Migration	Migration of up to 1,000 courses from currently supported formats. The following content packages are supported for bulk import into Canvas: Angel, Blackboard 6/7/8/9, Blackboard Vista/CE, WebCT 6+ Course, Common Cartridge 1.0/1.1/1.2/1.3 Package, D2L, Moodle 1.9/2.x .zip file, eCollege, native Canvas format.	\$1000/up to 1000 courses; \$1/per course thereafter
Canvas - White Glove Discovery	White Glove Migration will provide a project 'Discovery' which includes 5 hours of White Glove Migration work and the creation of a proof of concept course".	\$500 (each)
Canvas - White Glove Migration (SOW Required)	Migration experts will work directly with clients throughout the process to identify and migrate content into Canvas. Course materials will be restructured, corrected, and aligned to Canvas functionality. Quality assurance is provided for each course and the end product will meet the institution standards.	Variable, SOW required
Migration Hourly Consulting	Connect with the Migration team for consultation work regarding content migration needs.	\$75/hour
Studio - Video Migration (Canvas)	Migration will require access to videos and caption files via SFTP, a mailed hard drive, or a download link. Bulk migration also requires a mapping file to import caption files with videos. Migration will include re-pathing existing video links inside of Canvas for supported video formats. Migration of up to 1,000 videos.	\$1,000/up to 1,000 videos

Partners

Through our Canvas Partnerships, we have unique reseller agreements with Big Blue Button (Canvas Conferences), Pronto, and Badgr.

Service Name	Description	Rate
Canvas - Conferences Premium Tier	<p>Canvas Conferences Premium Tier: Pricing based on quantity of concurrent sessions. Includes: Up to 100 simultaneous users per Concurrent Session, Branded landing page, Breakout rooms, 2nd level technical support from Blindside Networks, Video recordings provided as a downloadable H.264 video file, inclusive of audio, webcams, slides and desktop sharing, Invite URL, which can be sent to an external guest to join for the duration of a live session, Choice of hosting regions in North America and Europe, Recordings retained for 90 days following termination of agreement and, upon request, Blindside will make available all recordings for transfer.</p> <p>To the extent that Customer is purchasing services or products provided by Blindside Networks Inc.'s in this order form, Customer agrees to be legally bound by Blindside Networks Inc.'s Services Agreement, a copy of which is available at http://blindsidenetworks.com/services-agreement. Blindside Networks, Inc. reserves the right to review actual usage annually and may recommend Instructure sell additional future concurrent session(s) to match usage.</p>	Variable, requires SOW
Canvas - Conferences Premium Dial-In Number, Region 1	<p>Canvas - Conference Premium Dial-In Number, Region 1: Pricing based on blocks of 1000 minutes/month. Includes Region 1 phone number with unique conference PIN (extension) for each session. To the extent that Customer is purchasing services or products provided by Blindside Networks Inc.'s in this order form, Customer agrees to be legally bound by Blindside Networks Inc.'s Services Agreement, a copy of which is available at http://blindsidenetworks.com/services-agreement.</p>	\$600, requires Canvas Conferences Premium
Canvas - Conferences Premium Dial-In Number, Region 2	<p>Canvas - Conference Premium Dial-In Number, Region 2: Pricing based on blocks of 500 minutes/month. Includes Region 2 phone number with unique conference PIN (extension) for each session. To the extent that Customer is purchasing services or products provided by Blindside Networks Inc.'s in this order form, Customer agrees to be legally bound by Blindside Networks Inc.'s Services Agreement, a copy of which is available at http://blindsidenetworks.com/services-agreement.</p>	\$600, requires Canvas Conferences Premium
Canvas - Conferences	<p>Canvas - Conference Premium Dial-In Number, Region 3: Pricing based on blocks of 250 minutes/month. Includes</p>	\$600, requires Canvas



Service Name	Description	Rate
Premium Dial-In Number, Region 3	Region 3 phone number with unique conference PIN (extension) for each session. To the extent that Customer is purchasing services or products provided by Blindside Networks Inc.'s in this order form, Customer agrees to be legally bound by Blindside Networks Inc.'s Services Agreement, a copy of which is available at http://blindsidenetworks.com/services-agreement .	Conferences Premium
Canvas - Conferences Premium Dial-In Number, Region 4	Canvas - Conference Premium Dail-In Number, Region 4: Pricing based on blocks of 100 minutes/month. Includes Region 4 phone number with unique conference PIN (extension) for each session. To the extent that Customer is purchasing services or products provided by Blindside Networks Inc.'s in this order form, Customer agrees to be legally bound by Blindside Networks Inc.'s Services Agreement, a copy of which is available at http://blindsidenetworks.com/services-agreement .	\$600, requires Canvas Conferences Premium
Canvas - Conferences Premium Dial-In Number, Region 5	Canvas - Conference Premium Dail-In Number, Region 5: Pricing based on blocks of 50 minutes/month. Includes Region 5 phone number with unique conference PIN (extension) for each session. To the extent that Customer is purchasing services or products provided by Blindside Networks Inc.'s in this order form, Customer agrees to be legally bound by Blindside Networks Inc.'s Services Agreement, a copy of which is available at http://blindsidenetworks.com/services-agreement .	\$600, requires Canvas Conferences Premium
Badgr - Implementation	Setup for Badgr	\$0, requires Badgr Pro Subscription
Badgr Pro for Canvas Subscription	Badgr Pro provides rich learning analytics to help teachers and administrators understand badging activity at their institutions. To the extent that Customer is purchasing services or products provided by Concentric Sky, Inc., Customer agrees to be legally bound by Concentric Sky, Inc. Terms of Service (https://badgr.com/terms-of-service.html) and its Privacy Policy (https://badgr.com/privacy-policy.html).	Variable, requires SOW
Badgr Pathways for Canvas Subscription	Badgr Pathways gives teachers and students an easy to use view of their progress through a pathway right in their Canvas courses. To the extent that Customer is purchasing services or products provided by Concentric Sky, Inc., Customer	Variable, requires SOW



Service Name	Description	Rate
	agrees to be legally bound by Concentric Sky, Inc. Terms of Service (https://badgr.com/terms-of-service.html) and its Privacy Policy (https://badgr.com/privacy-policy.html).	
EesySoft Subscription - HigherEd	EesySoft subscription based on FTE	Variable, requires SOW
EesySoft Subscription - K12	EesySoft subscription based on FTE	Variable, requires SOW
EesySoft Implementation Bundle	Mandatory EesySoft one-time setup (\$1500 USD) and training (\$1200 USD) delivered by EesySoft to the Canvas customer	\$2,700 (each), requires EesySoft subscription
Pronto	Hit Labs' proprietary real-time communication software platform, includes integration with Customer's Canvas instance, group messaging, direct messaging, live video conferencing and video archiving, screen sharing on the Pronto web application, task creation and management, open-invite group support, read receipts, status indicators, message language translation, and user blocking features.	Variable, requires SOW
Pronto Implementation	Set up of Pronto	Variable, requires Pronto subscription
Optional: Pronto Onsite Rollout Implementation	Two dedicated Pronto resources onsite for eight hours performing duties as mutually agreed upon with the Customer in accordance with a custom rollout plan.	\$5,000/day
Unicheck - Pilot	Up to 6 months of access to Unicheck, including migration from other plagiarism services. Can be institution wide or departmental.	Variable, requires SOW
Unicheck subscription	Cloud based plagiarism detection software that finds similarities, citations and references in texts. Unicheck is primarily used in K12 and Higher Ed Institutions. Over 400 institutions globally.	Variable, requires SOW

Service Name	Description	Rate
Unicheck Implementation	Set up of Unicheck	\$0, requires Unicheck subscription

Technical Consulting

By partnering with clients, the Technical Consulting team aims to achieve our clients' technical goals. Beyond implementation, we offer Onsite Implementation Consulting for onsite support, Data Provisioning for configuring a new SIS integration, Admin Consulting for further assistance after implementation is completed, and the Remote Administrator service to provide a Canvas administrator for your institution. The Remote Administrator will provide administrative management of your Canvas Instance to offload your day-to-day Canvas operations and tasks.

Service Name	Description	Rate
Canvas - Admin Consulting	Remote Technical Consultation up to the contracted number of hours. consultation on data provisioning, content migration strategy, theming and branding, authentication configuration, API documentation, integrations and LTI, general account structure and organization, and project management.	\$150/hour or \$120/hour for 5 or more hours on the same order form.
Canvas - Data Provisioning	Implementation Consultant (IC) will provide expertise and best practices regarding data provisioning for customer's Canvas instance. If the customer has switched Student Information Systems, the IC will execute a remapping plan.	\$1,000 (each)
Canvas - IC travel (Onsite 1 Day)	Onsite expert technical consultation provides face-to-face collaboration to ensure your complex technical Canvas needs are solved, implementation is accelerated, and you receive guidance on best practices for maintaining a fully integrated system.	\$5,000 (each)
Canvas - IC travel Consecutive Day	Onsite expert technical consultation provides face-to-face collaboration to ensure your complex technical Canvas needs are solved, implementation is accelerated, and you receive guidance on best practices for maintaining a fully integrated system.	\$2,000 (each), requires IC travel Onsite 1 Day

Templates

Templates help create a consistent look and feel within a course and models Canvas Best Practices for institutions to replicate and learn from. Templates will shorten the adoption time to begin using and feeling comfortable in a new system by giving users a well-built framework.

Service Name	Description	Rate
Instructional Design: Curriculum Management Template	An instructional designer will work directly with clients throughout the design process to create a customized curriculum management template designed to meet end user needs. It will include sample Canvas content items, complete instructions to further customize, add additional materials, and instructions for resource organization.	\$6,000 (each)
Instructional Design: Custom Template	An instructional designer will work directly with clients throughout the design process to create a customized course template designed to meet end user needs. It will include sample Canvas content items, complete instructions to further customize, add additional materials, and instructions for use that support online teaching best practices.	\$3,000 (each)
Instructional Design: Ready Made Template	Customers select a course template from our suite of designs. Ready Made Templates come in a variety of choices built to support multiple teaching and learning applications. The templates come with complete instructions on how to customize, add additional materials, and instructions for use that support online teaching best practices.	\$1,000 (each)
Instructional Design: Ready Made Templates + Consulting Bundle	Customers select a course template from our suite of designs. Ready Made Templates come in a variety of choices built to support multiple teaching and learning applications. An instructional designer will work directly with clients to customize the template and provide other resources during the consultation time. Adding graphics, formatting text, adjusting the course flow, and other changes to fit the institution needs will be prioritized by the client. Bundle includes 1 Ready Made Template and 14 hours of consultation time.	\$3,450 (each)

Training

Training helps end users learn how to use any of Instructure products (Canvas, Gauge, Arc, White Pages, etc). Customized training can be onsite or online, while subscription training offers a menu of topics given in an online format.



Service Name	Description	Rate
Training Services Portal	A portal linked to each instances' help menu. ALL clients have access to a basic set of training courses & videos for Admins and Teachers. Additional content is available for the 20 named subscription users (webinars & future self-paced training content and videos that are currently in production) or for unlimited subscription training instances. Included is an admin dash providing reporting to users whose admins have selected to receive such reports.	Free for some content, additional content available with Subscription Training purchases
Canvas - Unlimited Subscription Training	All Faculty will have access to over 40 pre-scheduled online training sessions where they will learn the skills they need to use Canvas. Faculty can take unlimited trainings for the 12-month duration of the subscription. All sessions offer badging through Credly.	10% of subscription 1st year / 5% for subsequent years (\$3,000 minimum - K12, \$5,000 minimum - HIED)
Canvas - Training 1 Year Subscription 20 Users	20 named Faculty/Staff will have access to over 40 pre-scheduled online training sessions where they will learn the skills they need to use Canvas. Faculty can take unlimited trainings for the 12-month duration of the subscription. Included for 1 year with implementation. All sessions include badging through Credly.	\$2,000/year
Canvas - Onsite Training (1 Day - Travel Included)	Institutions choose from a variety of hands-on workshop and presentation topics to create a personalized training agenda. Training days includes six hours of delivery where users will have access to face to face training sessions and learn the skills they need to use Canvas. Travel Included.	\$5,000 (each)
Canvas - Onsite Training (1 Day - Travel Not Included)	Institutions choose from a variety of hands-on workshop and presentation topics to create a personalized training agenda. Training days includes six hours of delivery where users will have access to face to face training sessions and learn the skills they need to use Canvas. Travel billed separately.	\$3,000 (each)
Canvas - Onsite Training Additional	Institutions choose from a variety of hands-on workshop and presentation topics to create a personalized training agenda. Training days includes six hours of delivery where users will have	\$2,000 (each), requires Onsite Training 1 Day



Service Name	Description	Rate
Consecutive Days (per day)	access to face to face training sessions and learn the skills they need to use Canvas. Must be used in conjunction with at least one Canvas - Onsite Training (1-day).	
Studio - Studio Training	As of February 1st, 2020, Studio training provides a self-paced training course with content, guides and video trainings provided to the admin allowing the admin to enroll other users. After completion of the self-paced course the client may schedule up to 1-hr of Q&A time with a trainer.	\$800 (each)
Catalog - Admin Training	As of February 1, 2020, Canvas Admin will receive self-paced course focusing on structuring Catalog within their Canvas LMS instance. This course also cover show to add courses, customize Catalog their Catalog instance using basic Catalog tools, and establish Catalog Administrators to assist in managing their Catalog instance. Upon completion of the course, the admin may schedule a 30 minute live Q/A with a trainer.	\$400 (each)
Canvas - API Onsite Training	Canvas admins will receive a six hour face to face workshop focusing on using the Canvas API as a tool for creating, updating and retrieving information in Canvas.	\$5,000/day
Canvas - API Webinar Training	Canvas admins will receive a three hour online workshop focusing on using the Canvas API as a tool for creating, updating and retrieving information in Canvas. To accommodate scheduling as well as to allow for improve learning retention, this workshop can be scheduled as either a single three-hour webinar or as separate two-hour and one-hour webinars on the dates and times of your choosing.	\$1,350 (each)
Canvas - LTI Training	Connect with the Instructure’s Training Team to determine client needs and objectives; up to two hours of customized virtual training for Canvas partnership LTI tools, recorded for future use and in-house training needs. Clients will learn to access, create and grade assessments, and options to engage students using these tools.	\$800 (each)



Service Name	Description	Rate
Canvas - Pace Plans Training	Attendees receive one hour online training focusing on using Pace Plan to ensure students complete a course in a certain time period after enrollment and/or complete the course by a certain end date. This workshop can be scheduled on the date and time of your choosing.	\$400 (each)
Canvas Pathways training Course	Requires admin access. Includes a course and 1 hr live Q/A	Comes with purchase of Canvas Pathways
Canvas Outcomes Assessment for Admins	Requires admin access. Includes a course and 1 hr live Q/A. May be delivered for Canvas admins or LMS agnostic	Comes with purchase of Canvas Outcomes Assessment.
Canvas Outcomes Assessment for Instructors	-	Comes with purchase of Canvas Outcomes Assessment.
Canvas Folio Management	Requires access to Canvas. Includes a course and 1 hr live Q/A	Comes with Canvas Purchase of Folio Management
Canvas - 190 - Canvas Open Q&A Session	Hourly open Q&A session delivered in a live virtual setting. Experienced trainer to discuss Canvas functionality and best practices for product use. Customers will receive a recording of the session to share with those who were not able to attend the live session.	\$250/hour
Canvas -199 - Canvas Custom Training	Customized agenda and collateral delivered in a live virtual setting. Included is time for hands on learning and open Q and A. Customers will receive a recording of the session to share with those who were not able to attend the live session.	\$450/hour