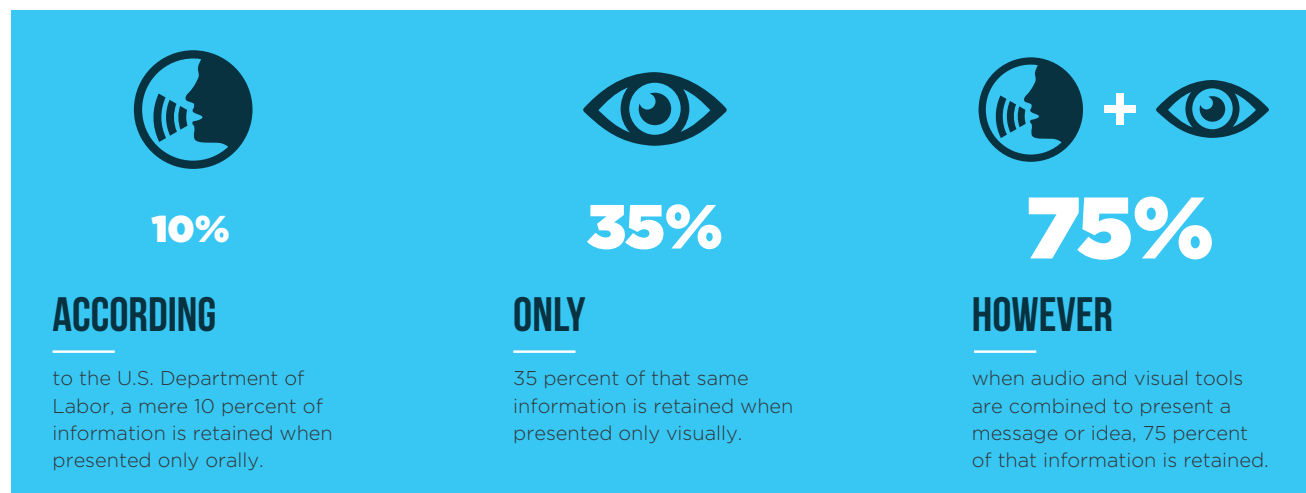




VIDEO CONFERENCING AND AUDIO VISUAL

From streaming, to integrated audio visual room systems, to telepresence, to Video on Demand (VOD) – collaboration technologies are changing the way we work. These technologies are all unique, but have one common factor – professional audio visual elements. Iron Bow Technologies designs, engineers and delivers audio visual systems from the simplest hang it and connect it to enterprise wide distribution systems and all facets in between.

There isn't any out-of-the-box all-encompassing one size fits all solution. To truly achieve an audio visual empowered room or enterprise you must consider many factors. Often, it is many diverse technology types and brands smartly integrated – coupled with your existing infrastructure. The step most often overlooked is how your organization operates – the human engineering aspect. For Iron Bow, this is a “must” when you're creating a seamless experience for successful business outcomes.



Collaboration technologies are now allowing us to tap into the visual aspect of communication across dispersed teams. Iron Bow Audio Visual (AV) and Collaboration solution architects can assist you in assessing your current and future needs and design solutions that best protect existing investments while leveraging new technologies that help to optimize your users' overall AV experience.

IRON BOW IN ACTION

An association serving the business and public affairs needs of the online entertainment and gaming industry required a new audio visual experience to support its divisible conference room and a sophisticated “entry tunnel” entrance to their suite as part of a relocation. The relocation offered our client the opportunity to really make a statement to its members and prospects from the minute they entered the office. To meet this goal, Iron Bow created a “video entry tunnel” providing visitors the feeling of being involved in an actual game projected around them as they enter. Our AV experts engineered a solution that uses short throw laser projection to deliver the optimal experience while coming in under budget. In addition to the entry tunnel, Iron Bow and partner, Onyx, provided a gaming museum, A/V boardroom, conference rooms and more. Solutions included a 3x3 (55” LG) gaming wall and several 1x3 (55” LG) display areas. The client now has the showplace they desired to showcase their commitment to the industry and their members.



ABOUT IRON BOW

Iron Bow Technologies provides IT solutions that optimize your work environment. We have built a team of tenured technology and project management experts with access to the most trusted and innovative solutions on the market. Through an unbiased consultative approach, Iron Bow assists you in assessing potential solutions, designing optimal future end-states, and acquiring new technologies. We take a holistic view of your IT investments and collaborate with all stakeholders from start to finish, to ensure our solutions are based on your requirements and not manufacturer agendas.

Industry Ranking

- 2017 *CRN* Solution Provider 500, Tech Elite 250 & Managed Services Provider – Managed Security 100
- *Washington Post* Top Workplaces (consecutive years)
- *Virginia Business* Best Places to Work in Virginia
- *Washington Technology* Top 100

Key Credentials

- ISO 9001:2008 Certified for the Herndon, VA; Largo, MD; and Kent, WA locations
- Strategic Manufacturer Partnerships
- Cisco Gold Partner and Master Certification in Collaboration, Cloud Builder, Security and Cloud and Managed Services
- 2016 Cisco Execution Excellence Regional Partner of the Year – Americas East
- 2016 Cisco Architectural Excellence: Data Center – Americas East
- 2016 Institute for Excellence in Sales Award: Customer Partnering

STRONG. Experience with leading vendors means we understand the technology available and can apply it to any environment.

FLEXIBLE. Streaming video, mobile-ready video, full-room systems – we’ve done it all and can design the right solution for your users.

TARGETED. Learning how your team works, we design solutions that people will enjoy using.

