

IRON BOW®  
TECHNOLOGIESOMNIA®  
PARTNERS**STRONG**  
**FLEXIBLE**  
**TARGETED**

# OMNIA PARTNERS AND IRON BOW

## TECHNOLOGY SOLUTIONS, PRODUCTS AND SERVICES

**Contract Number:** R210404

**Expiration Date:** May 31, 2024

Iron Bow Technologies is a leading IT solution provider dedicated to successfully transforming technology investments into business capabilities for government, commercial and healthcare clients. We have market and domain expertise supporting state, local and educational organizations to ensure successful business outcomes. Our depth of technical expertise, global reach and strategic partnerships with industry leaders as well as disruptive technology partners uniquely positions Iron Bow to target the right solution. We partner with our clients from planning and implementation through ongoing maintenance and management to deliver solutions that are strong, flexible and on target with your mission.

### WHY IRON BOW

Iron Bow is a comprehensive solutions provider and our experienced, OEM-certified engineers support the full product lifecycle, from analysis and design through implementation and operational support. Our staff is experienced in design, integration, deployment and sustainment of complex multi-technology solutions that may include networking, Unified Communications, Audio/Visual (AV), Voice over Internet Protocol (VoIP), Data Center, Video Teleconference (VTC) and Wireless and Security solutions.

Iron Bow is an [authorized reseller](#) for over 200 major OEMs. Key partnerships include: Cisco, Dell Technologies, Intel, HPE and HPI.

Through our U.S. based Client Service Center (CSC), we can provide a variety of support options for your deployed solutions as well as, as-a-service, cloud, hosted or managed services offerings.

#### **Drive Technology Modernization. Improve Citizen Service.**

State, local and educational organizations have to contend with increasingly complex challenges, utilize new technology to meet those challenges and do so with austere budgets and limited resources. Iron Bow works with our state, local and education clients to streamline technology adoption, use and management.

**Cloud** – Iron Bow's [IronTarget™](#) solution powers a hybrid approach to cloud offering a quick and easy route to cloud infrastructures, while also providing a single point of management for the various platforms.

#### CONTACT US

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**Collaboration** – Iron Bow collaboration experts partner with you to leverage existing investments in hardware, IT infrastructure and software to meet remote work and distance learning demands. Additionally, we provide basic WebEx training for instructors and students and technical troubleshooting during implementation.

**Cyber Security** – Iron Bow security experts inspect your infrastructure as a whole to help design security solutions to support how your employees access and use data.

**Data Center** – New technologies are transforming the expectations we have of our IT investments. Iron Bow is trained and certified on all the latest technologies to drive your data center modernization goals.

**Digitization + IoT** – Iron Bow draws on decades of network experience to help clients evolve their systems to accept new streams of data and turn them into actionable insight.

- **Physical Security** – Controlling and understanding who accesses public buildings is critical to both physical and cyber security. Iron Bow has worked extensively to connect the physical and virtual environments. Iron Bow's audio visual capabilities encompass camera installation, networking and IoT integration for access control and smart building/city initiatives.
- **Asset Tracking** – We ensure that critical assets are tracked, not only to provide whereabouts but also to inform users and administration of upcoming maintenance and updates.

**Managed Services** – Iron Bow's managed service offerings, [IronCare™](#), provide our clients with enterprise technical support, remote monitoring, management and maintenance of technology solutions and systems, enabling agencies and organizations to stay focused on their core mission.

- **Iron Bow's Unified Communications Manager Cloud (UCM) for Government and Commercial** – Powered by Cisco, this solution provides cloud-based unified communication and collaboration applications within a highly secure, virtualized platform under a centralized management system.
- **IronCare Device as a Service** – Streamline device lifecycle management while optimizing device-related costs and reducing enterprise risk, moving the costs associated with devices from capex to a predictable opex model.

**Mobility + End User Devices** – Today's mobile mindset is transforming business processes and requires strategic planning to integrate the right components to fit your specific environment and needs securely and efficiently.

**Networking** – Your network may be the oldest part of your infrastructure. We can help design, optimize and secure network technology and investments.

**Telehealth** – [Iron Bow Healthcare Solutions](#) continues to be on the leading edge of developing, deploying and implementing solutions that enable healthcare providers to consult with patients outside the traditional office or ED environment.

- **Telehealth for School-based Care** – Iron Bow Healthcare Solutions helps enable [school-based care](#) where students can connect directly with a physician from the school nurse's office through video conferencing.

OMNIA Partners, Public Sector, is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Its immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

Through the economies of scale created by OMNIA Partners, participants now have access to an extensive portfolio of competitively solicited and publicly awarded agreements. The lead agency contracting process continues to be the foundation on which the organization is founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and nonprofits.

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