

# Who We Are & How We Serve

May 2020



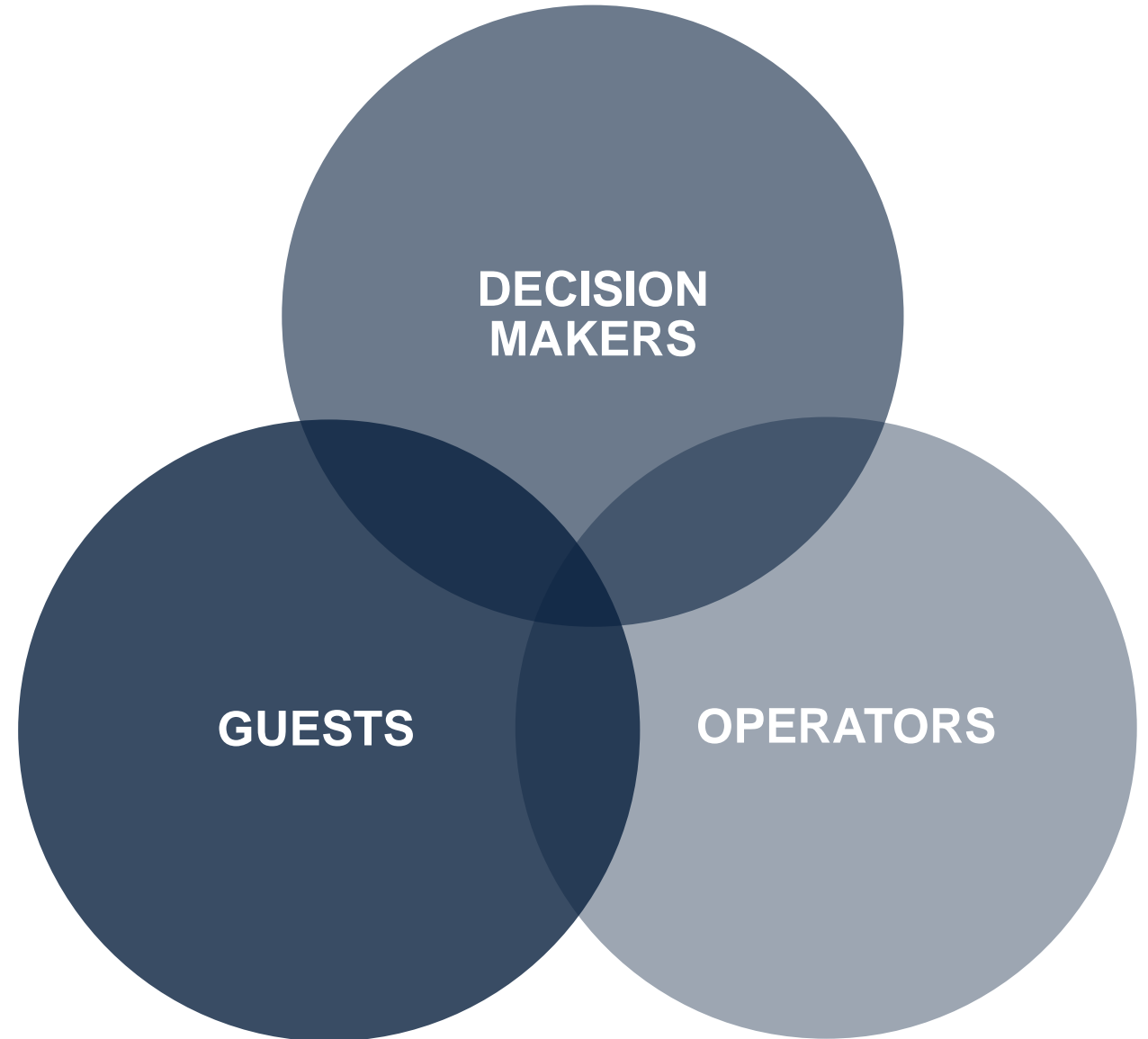
WHO WE ARE + HOW WE SERVE

# Your Vision is our Vision

- What kind of experience are you looking to create?
- What will set your venue apart?
- K12 schools and higher education
- Auditoriums, gyms and lecture rooms



# Ensuring the Venue Works for All



# Full-Service Approach

WHO WE ARE + HOW WE SERVE

# It's Simple: We Begin With You

Serving you at every stage:

- Comprehensive Chair Selection
- Cost Analysis
- Layout & Design Guidance
- Expert Installation
- Long-Term Parts, Service, and Maintenance



# A Seamless Experience—Delivered

Our process is as tailored to your needs as our seating.

- Proven track record of guiding complex projects
- Experienced, highly responsive project team
- Superior installation supervisors
- Professional job site and product flow oversight
- Strict adherence to timelines and budget
- Facilitate collaboration among all trades
- Maintain clean and safe jobsite



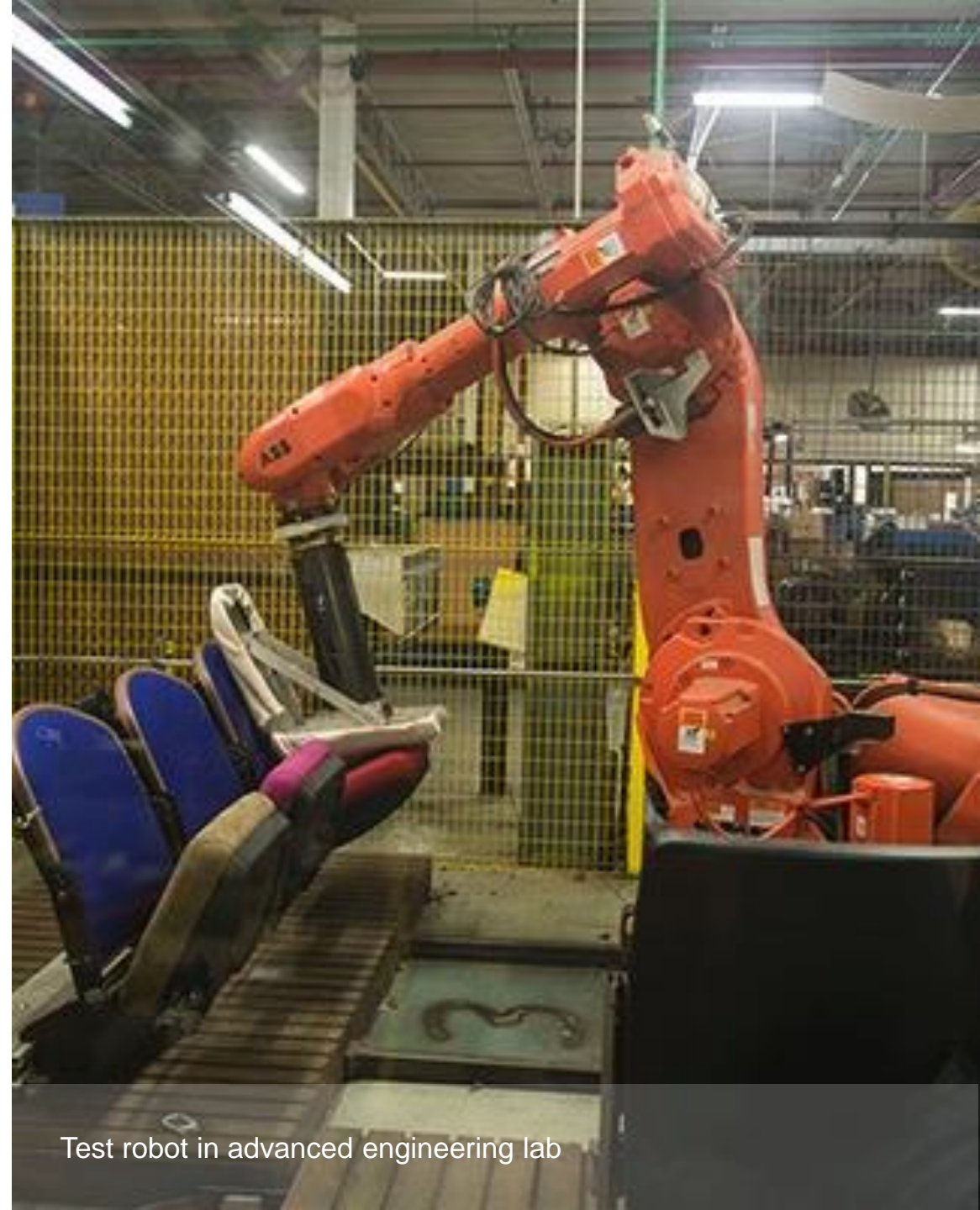
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# Holding Our Products To A Higher Standard

Meeting or exceeding all  
ASTM/BIFMA test standards.

Strict internal standards ensure best-in-class:

- Strength
- Durability
- Longevity



Test robot in advanced engineering lab

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# Family Focused

Irwin is a family-operated company. But what we're most proud of is being a company that treats people like family.





# Always Innovating

The right seating solutions can be surprisingly complex. We go out of our way to make them seem simple.

- Culture of continuous improvement
- New product innovation
- Technology integration
- Advanced in-house test lab



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# Long-Term Commitment

Our seating is unrivaled.  
Our service, unparalleled.  
Our commitment, unwavering.

- Irwin Seating Company Stands on Solid Financial Ground
- Extremely Low Bond Rate
- Unmatched Track Record for Parts and Services



# Thank You

