



### Request for Contract Update

Pursuant to the terms of contract number R191806 for Jasper Seating Company, Inc. dba JSI Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Jasper Seating Company, Inc. dba JSI (Contractor) hereby provides notice of the following update on this date 6/1/2022.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_ Addition  
\_\_\_ Deletion  
\_\_\_ Supporting Documentation

**Price Update**  
 Supporting Documentation

**Products/Services**  
\_\_\_ New Addition  
\_\_\_ Update Only  
\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
 Supporting Documentation

**States/Territories**  
\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Please see the attached request letter and supporting documentation.  
Holding proposed increase until January 1, 2023.

Submitted By: Amanda Keithley

**Approved by Email:** Date 6/20/2022 | 3:13 PM CDT

Title: Contract Administrator

**Denied by Email:** Date \_\_\_\_\_

Email Address: AKeithley@jaspergroup.us.com

DocuSigned by:  
Robert Zingelmann  
Region 4 ESC: \_\_\_\_\_  
0B1D33BB0130490...



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June 1, 2022

Region 4 contract:  
Attn: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services  
Region 4 Education Service Center  
7145 West Tidwell Road  
Houston, TX 77092

RE: Contract# R191806

Good morning,

In compliance with the terms and conditions of our contract, Jasper Seating Company, Inc. (dba JSI) is requesting modification to our contract for a price increase. Effective June 1, 2022, JSI necessitated a price change to our commercial network. The link to these price lists is as follows:

 [June 1 2022 Price Lists](#)

Attached you will find our Request for Contract Update form and commercial announcement for price increase. With this new price list, there are also some discontinuations of certain series seen below.

**Discontinued Series**

Alden	Congress	Hedron	Prep
Axis	Corbin	Hudson	Regal
Bentley	Cym	Jefferson	Shuffle
Bison	Florette	Luci	Solara
Bravado	Fresco	Menu Tops + Bases	Stockton
Collegian	Hanover	Milk	Waltham

Due to continued price increases to materials, labor, and fuel/logistics, we are requesting your approval of this request as soon as possible.

Should you have any questions, do not hesitate to reach out to myself or Kathy Vonderheide. Thank you.

Sincerely,

Amanda Keithley  
Contract Administrator  
p: 817-771-4876  
e: [AKeithley@jaspergroup.us.com](mailto:AKeithley@jaspergroup.us.com)

CC: Kathy Vonderheide





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April 1, 2022

As I'm sure you're experiencing, the unprecedented environment of the last two years continues with inflationary, labor and supply chain impacts to many aspects of business. To help offset some of these impacts, in January, we notified you of a 9% surcharge taking effect from February 28 until our mid-year price increase.

### Price Increase

This price increase will take effect on June 1, 2022. Because cost increases of our purchased items vary greatly, we have taken great care to implement the specific increases needed by affected model and series. Although these increases can vary widely by product series, the result is an overall average increase of 12%.

### Orders + Quotes

This price increase is effective for orders placed on and after June 1, 2022, at which time the 9% surcharge will stop being added. All orders placed by May 31, must ship by October 21 in order to receive current pricing, the 9% surcharge will apply. Orders received on or after June 1 or with a ship date beyond October 21 will receive new pricing. If an order has a requested delivery date falling beyond this window, our Order Services team will apply this price increase unless approved by a Regional Sales Manager, even if the order is placed prior to June 1. Currently we are quoting projects to include the 9% surcharge and the quotes are valid until May 31. If we are notified the order will be placed after June 1, we will quote new pricing and without the surcharge. Those quotes are valid for 60 days.

### Contracts

GSA, State and Cooperative Contracts will be reviewed, and requests for increases submitted in accordance of the terms of each contract. Communication will be made as the requests are approved and new pricing effective dates are known

### Specification + eTools

New pricing will be available for use on the 2020 Technologies website mid-June, and will be published on their June DVD. CET and JSI website price lists and typicals will go live on June 1.

We apologize for inconveniences this may cause and want to assure you that we continue to do all we can to offset cost increases. Thank you for your understanding; our hope is to see some leveling out as the year progresses and get back to exclusive focus on bringing you amazing furniture solutions that inspire people to #lovewhatyoudo.

### Discontinued Series

The series listed below will be discontinued with the June 1 price increase. Please contact your JSI sales or customer service representative with any concerns or questions about replacement options.

Alden	Congress	Hedron	Prep
Axis	Corbin	Hudson	Regal
Bentley	Cym	Jefferson	Shuffle
Bison	Florette	Luci	Solara
Bravado	Fresco	Menu Tops + Bases	Stockton
Collegian	Hanover	Milk	Waltham



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