



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

N A T I O N A L I N T E R G O V E R N M E N T A L P U R C H A S I N G A L L I A N C E

February 23, 2017

Mr. Adam Dean
Vice President of Finance
K12 Insight
2291 Wood Oak Drive, Suite 300
Herndon, Virginia 20171

Re: Award of Contract # R170401

Dear Mr. Dean:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on February 21, 2017, National IPA is pleased to announce that K12 Insight has been awarded an annual contract for the following, based on the sealed proposal (RFP# 17-04) submitted on February 1, 2017:

Commodity/Service

Supplier

Feedback and Customer Service
Solutions for Schools

K12 Insight

This contract is effective April 1, 2017 and will expire on March 31, 2020. As indicated above, your Contract # is R170401. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and K12 Insight.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If am the Contract Manager assigned to your contract so if you have any questions please contact me at 713.554.7348 or deborah.bushnell@nationalipa.org

Sincerely,

Deborah Bushnell

Deborah Bushnell, CTSBO
Contract Manager