

Kimball® Office



**Discounts are from List Price.
Tiers are based on List Product Value of each order.**

Products	\$1-\$99,999		\$100,000-\$249,999		\$250,000-\$499,999	
	Loading Dock	Delivered & Installed	Loading Dock	Delivered & Installed	Loading Dock	Delivered & Installed
Seating	56	53	58	56	Negotiable	Negotiable
Seating/Tables	56	53	58	56	Negotiable	Negotiable
Desking	56	53	58	56	Negotiable	Negotiable
Powered Tables	56	53	58	56	Negotiable	Negotiable
Multi-Purpose Tables	56	53	58	56	Negotiable	Negotiable
Folding Tables	56	53	58	56	Negotiable	Negotiable
Filing/Storage	56	53	58	56	Negotiable	Negotiable
Resident Hall Furniture	56	53	58	56	Negotiable	Negotiable
Systems	66	63	Negotiable	Negotiable	Negotiable	Negotiable

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Products	\$1-\$99,999		\$100,000-\$249,999		\$250,000-\$499,999	
	Loading Dock	Delivered & Installed	Loading Dock	Delivered & Installed	Loading Dock	Delivered & Installed
Healthcare	56	53	58	56	Negotiable	Negotiable
Interior Solutions	56	53	58	56	Negotiable	Negotiable
Moveable Wall Systems	66	63	Negotiable	Negotiable	Negotiable	Negotiable
Green or Sustainable Furniture Products	***Included within Standard Kimball Office Product Offering					
Refurbished Products & Services	n/a	n/a	n/a	n/a	n/a	n/a

Installation & Delivery Service: The Service option discounts include "standard" services only, subject to conditions listed below. The discounts are "not to exceed" percentages that may be lower as quoted by the servicing dealer dependent upon specific project conditions. Additional charges and services Standard Services are Subject to the Following Conditions:

1. Installation will be performed during normal weekday hours
2. Adequate facilities for delivery, unloading, moving and staging/storing the product during the installation process
3. Service work shall not be hindered by other trades
4. Electric, heat and elevator service will be furnished without charge
5. The immediate area shall be complete and free of debris including carpet/flooring installation before delivery
6. Any work requiring a licensed electrician is the responsibility of the agency

Additional Charges



Additional Charges May Apply for

*If there are other conditions that would cause additional charges to be applied please list and define how these will be charged for. Service percentages should be expressed as an additional percent of the total product list value

Service	Percent or Per Labor Hour Additional Charge
All Areas	
Inside Delivery-Upper Levels Non-Seating	Negotiable on a per project basis
Inside Delivery-Upper Levels Seating	Negotiable on a per project basis
Union & Prevailing Wage Non Seating	Negotiable on a per project basis
Union & Prevailing Wage Seating	Negotiable on a per project basis
Major Metro Market and Upper Floor Installation	Negotiable on a per project basis
Installation outside of a ___mile range of a the servicing dealer	Negotiable on a per project basis
Freight Charges for shipments outside the Continental United States	Negotiable from Port of Exit

