STATE OF NORTH CAROLINA  
COUNTY OF MECKLENBURG  

THIRD AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES

THIS THIRD AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES (this “Third Amendment”) is made and entered into this 26th of October 2020, by and between Knoll, Inc., a Delaware corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

Statement of Background and Intent

A. The City of Charlotte and the Company entered into an Agreement for furniture, installation, and related products and services dated January 1, 2020 (the “Contract”) pursuant to which the Company agreed to provide furniture, installation, and related products and services for the City of Charlotte.

B. The parties amended the Contract to add the Islands Collection product line and incorporate changes to the Delivery and Force Majeure clauses.

C. The parties amended the Contract to add the k. base product line.

D. The parties now desire to amend the Contract to add the k. screen product line and to incorporate certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

AGREEMENT

1. The terms of the Contract are restated by and incorporated into this Third Amendment by reference.

2. Defined terms used in this Third Amendment shall have the same meaning as are assigned to such terms in the Contract.

3. The Pricing Sheets in Exhibit A of the Contract is hereby replaced in its entirety due to the addition of the new product line which are attached hereto as Exhibit A.4.

4. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.

5. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

[Signature Page Follows]
IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each provision hereof, the parties have caused this Third Amendment to be executed as of the date first written above.

KNOLL, INC.

BY: __________________________
   (signature)

PRINT NAME: Peter J. Dallessandro

TITLE: Director of Government Sales

DATE: 10/09/20

CITY OF CHARLOTTE:
CITY MANAGER’S OFFICE

BY: __________________________
   (signature)

PRINT NAME: ______________________

TITLE: ______________________

DATE: ______________________
Digital Contract Routing Form
Non-Encumbered

Date Submitted: November 25, 2020

Submitted by: Genetta N. Carothers
Contract #: 2020000608
Contract Name: Citywide Furniture (City Dist. One CBI)
Vendor Legal Name: Knoll, Inc.
Vendor #: 308719

Submitter email: gcrothers@charlottenc.gov
Amendment #: 3

REQUIRED ATTACHMENT(S):

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet MUST include all required components per the direction provided at:

https://cnet/kbus/finance/Finance/pm/Pages/Contract-Review.aspx

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

City of Charlotte
1. FIXED PERCENTAGE (%) DISCOUNT OFF THE MANUFACTURER’S LIST PRICE - FURNITURE CATEGORIES AND OTHER RELATED PRODUCTS

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>VERIFIABLE MANUFACTURER’S LIST PRICE CATALOG AND DATE</th>
<th>DROP SHIP</th>
<th>INSIDE DELIVERY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Systems Furniture</td>
<td>Antenna Workspaces, Date: March 2019</td>
<td>68.5%</td>
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<tr>
<td>Systems Furniture</td>
<td>AutoStrada, Date: March 2019</td>
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<td>Currents, Date: March 2019</td>
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<td>Dividends Horizon, Date: March 2019</td>
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<td>Seating / Chairs</td>
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OTHER RELATED PRODUCTS

<table>
<thead>
<tr>
<th>VERIFIABLE MANUFACTURER’S LIST PRICE CATALOG AND DATE</th>
<th>DROP SHIP</th>
<th>INSIDE DELIVERY</th>
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</thead>
<tbody>
<tr>
<td>Renewal / Replacement Parts</td>
<td>24 Response, Date May 2019</td>
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</table>

3. FIXED RATE:

Storage $1.65/sq ft.
## FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

### Additional Services & Solutions

| AL | AK | AZ | AR | CA | CO | CT | DE | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO |
|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 |
| $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 |

### Design

- $87.55 per job
- $94.28 per job
- $106.08 per job
- $141.42 per job
- $141.44 per job

### Project Management

- $70.72 per job
- $70.72 per job
- $70.72 per job
- $70.72 per job
- $70.72 per job

### Asset Management

- $70.72 per job
- $94.28 per job
- $94.28 per job
- $94.28 per job
- $94.28 per job

### Refurbishment

- Quoted per job
- Quoted per job
- Quoted per job
- Quoted per job
- Quoted per job

### FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

### Additional Services & Solutions

| MT | NE | NV | NH | NJ | NM | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VA | WA | WV | WI | WY |
|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 | $70.72 |
| $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 | $94.28 |

### Design

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### Project Management

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### Asset Management

- $70.72 per job
- $94.28 per job
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- $94.28 per job

### Refurbishment

- Quoted per job
- Quoted per job
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**KNOLL – CONTRACT 2020000608-3**

**EXHIBIT A.4 - PRICING SHEET**

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4
### 2. UNION - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

<table>
<thead>
<tr>
<th>Additional Services &amp; Solutions</th>
<th>AL</th>
<th>AK</th>
<th>AZ</th>
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### 3. UNION - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

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<th>Additional Services &amp; Solutions</th>
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</table>
CERTIFICATE OF LIABILITY INSURANCE

PREPARED FOR:

MARSH USA INC.
1717 Arch Street
Philadelphia, PA 19103
Attn: PHILADELPHIA.CERTS@MARSH.COM 212-948-0360

CN102111961-All1-GAWU-20-21

EAST GREENVILLE, PA 18041

ATTN: ANDREW PIERCE

1235 WATER ST.

Re: Contract 2020000608.

CHARLOTTE, NC 28202-2850

Attn: Genetta N. Carothers

CERTIFICATE NUMBER: CLE-000651277-03

REVISION NUMBER: 5

1. **COVERAGES**

   - **COMMERCIAL GENERAL LIABILITY**
     - Claims-Made
     - Contractual Liability per CG0001
   
   - **AUTOMOBILE LIABILITY**
     - Owned Autos Only
     - Scheduled Autos
     - Non-Owner Autos
     - Umbrella Liability
     - Excess Liability

   - **WORKERS COMPENSATION AND EMPLOYERS LIABILITY**

2. **LIMITS**

   - EACH OCCURRENCE
   - DAMAGE TO T H E N E D P R E M I E R S (Ea occurrence)
   - MED EXP (Any one person)
   - PERSONAL & ADV INJURY
   - GENERAL AGGREGATE
   - PRODUCTS COMPR/OP AGG

3. **DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES**

   - City of Charlotte
   - Address: 600 East Fourth Street, CMGC – 9th Floor
   - Charlotte, NC 28202-2850

4. **CERTIFICATE HOLDER**

   - City of Charlotte
   - Attn: Genetta N. Carothers
   - Department of General Services – City Procurement
   - 600 East Fourth Street, CMGC – 9th Floor
   - Charlotte, NC 28202-2850

5. **CANCELLATION**

   - SHOULDN'T ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

   - Authorized Representative
   - Manashi Mukherjee