



EXTERIOR SURFACING PRODUCTS, SERVICES, AND PAVING SOLUTIONS
Executive Summary

Lead Agency: Region 4 Education Service Center

Solicitation: 22-09

RFP Issued: December 16, 2021

Pre-Proposal Date: January 13, 2022

Response Due Date: February 22, 2022

Proposals Received: #7

Awarded to: Lithified Technologies US LLC

Region 4 Education Service Center's (Region 4 ESC) Department of Procurement issued RFP 22-09 on December 16, 2021, to establish a national cooperative contract for Exterior Surfacing Products, Services, and Paving Solutions.

The solicitation included cooperative purchasing language on page 2, Under Section I. Scope of Work:

Region 4 ESC, as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC's website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ

- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses, Texas Historically Underutilized Businesses were notified of the Request for Proposal.

On February 22, 2022 proposals were received from the following offerors:

- Lithified Technologies, LLC
- RL National Roofing Partners, LLC
- Professional Coating Technologies Inc.
- PaveConnect Logistics, LLC
- Separations Systems Consultants, Inc.
- Window Film Depot
- Weatherproofing Technologies, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Lithified Technologies, LLC and proceeded with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

Region 4 ESC, OMNIA Partners and Lithified Technologies, LLC successfully negotiated a contract, and Region 4 ESC executed the agreement with a contract effective date of May 1, 2022.

Contract Includes: LithTec™ products to treat roads with full geotechnical support. Lithified Technologies, LLC warrants and guarantees the product replacement should a failure occur subsequent to the product being installed in accordance with the product installation specification. LithTec™ is a green and environmentally friendly product rated as a zero environmentally on the SDS sheet. It has also passed the EPA Synthetic Precipitation Leaching Procedure (SPLP) test.

Term:

Initial three-year agreement from May 1, 2022 through April 30, 2025 with the option to renew for two (2) additional one-year periods through April 30, 2027.

Pricing/Discount: Volume discount based on Total Annual Square Yards Purchased in a calendar year.

50,000 Square Yards – 5% discount off net price
 100,000 Square Yards – 10% discount off net price
 150,000 Square Yards – 15% discount off net price
 200,000 Square Yards – 20% discount off net price

Version August 19, 2020