



RISK PREPAREDNESS AND CLAIMS RECOVERY SERVICES
Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 19-15

RFP Issued: November 13, 2019

Pre-Proposal Date: December 4, 2019

Response Due Date: January 8, 2020

Proposals Received: #4

Awarded to: McGriff, Seibels & Williams – R191502

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 19-15 on November 13, 2019, to establish a national cooperative contract for Risk Preparedness and Claims Recovery Services.

The solicitation included cooperative purchasing language in Sections I. Scope of Work:

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The Region 4 is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”). Appendix D contains additional information about OMNIA Partners and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On January 8, 2020 proposals were received from the following offerors:

- DKI Restoration
- Adjusters International, Ltd.
- BDO USA
- McGriff, Seibels, Williams

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that two (2) companies (Adjusters International, Ltd. and McGriff, Seibels, Williams) both demonstrating the ability to provide the services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed agreements with a contract effective date of May 1, 2020.

Contract includes:

- Customized Risk Management Solutions
- Provide counsel, advice and recommendations for a Property and Casualty Insurance Program
- Develop programs such as Safety, Light Duty/Return to Work

Term:

Initial three-year agreement from May 1, 2020 through April 30, 2022 with the option to renew for three (3) additional one-year periods through April 30, 2025.

Pricing/Discount: Price schedule based on need and per hour rates.

OMNIA Partners, Public Sector Web Landing Pages: