



Request for Contract Update

Furniture, Installation and

Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 5/5/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
____ Supporting Documentation

Products/Services
X New Addition
X Update Only
X Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

New Lines - Reflected in all matrices: BOSS/Norstar and Certwood Limited. Combined USA Capitol General and USA Capitol Ntersect in the product matrix. Increased Amtab's Freight and Install.

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteoreducation.com

Approved by Email: Date 5/20/2021 | 11:36 AM PDT

Denied by Email: Date _____

DocuSigned by:
Robert Zingelmann
Region 4 ESC: _____
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METEOR EDUCATION

PRODUCT PRICING BY SUPPLIER 4-28-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description	\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
		Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components	Redacted				
BOSS/Norstar	Casegoods, training tables, and simple system	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit- to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Sheilds	Shields	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating					Redacted
Friant - Casegoods Standard Line	Casegoods					Redacted
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories					Redacted
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture					Redacted
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products					Redacted
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories					Redacted
Global*	Metal filing, seating, casegoods, and storage					Redacted
Global Industrial	Metal filing and office equipment					Redacted
Great Openings (Including Sparkeology)	Metal filing and storage					Redacted
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings					Redacted
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods					Redacted
Groupe Lincora Inc.	Casegoods, seating and tables					Redacted
Hann	Art, science, drafting educational furniture					Redacted
High Point Furniture Industries (HPFI)	Casegoods, seating and tables					Redacted
Hirsh Industries, LLC	Metal casegoods, filing and storage					Redacted
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories					Redacted
Humanscale	Seating, sit/stand products, and balance of line					Redacted
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU					Redacted
Humanscale	Lighting (Not including Artemide)					Redacted

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers					Redacted
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions					Redacted
Nook Pod	Mobile modular huddle pod					Redacted
NorvaNivel	Innovative educational furniture and learning spaces					Redacted
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods					Redacted
OFM*	Chairs, tables, desks, cubicles and storage solutions					Redacted
Oklahoma Sound Corp	Portable sound systems					Redacted
Olympic Kiln	Art kilns					Redacted
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks					Redacted
Paragon Furniture	Office, computer, specialty storage, library furniture					Redacted
Pavilion Furniture	Outdoor Furniture					Redacted
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems					Redacted
Playcore - BigToys	Outdoor playground equipment					Redacted
Playcore - GT Grandstands	Grandstands					Redacted
Playcore - Park & Play Structures	Playground equipment and accessories					Redacted
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds					Redacted
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings					Redacted
Plymold	Cafeteria booths, tables, dining chairs					Redacted
Premiere Stage Supply	Theatre and stage equipment					Redacted
Quantum Storage	Storage shelving					Redacted
Raynor Group	Seating					Redacted
Right Angle	Ergonomic products					Redacted
S. P. Richards Company	Furnishings and consumables					Redacted

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.

2. If using purchasing cards, 2.5% fee will be assessed to order.

3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of project cost. Rate is subject to change, so please confirm bonding rate at time of order placement.

4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a separate line item at the local rate.

*These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current rates are as follows: Copernicus (7%), ESI Ergo (5%), Flash Furniture (10.5%), Global (up to 12.5%), Maxon (2.95%), Mity-Lite (2%), National Public Seating (5%), Nexel (12%), OFM (up to 25%), Offices to Go *up to 12.5%), Safco (up to 7.3%), Sandusky (5-9%), and Via Seating (2.5%).

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 4-28-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings - Outdoor			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Industrial			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platinum Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		
Waddell			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Watson Furniture			Redacted		
WB Manufacturing			Redacted		
Webcoat			Redacted		
Wenger			Redacted		
Whitney Brothers			Redacted		
Wood Designs			Redacted		
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
5. Quotes will be provided upon request.
6. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
7. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 4-28-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
BOSS/Norstar	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Certwood Limited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Children's Factory (The Children's Factory)	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Essendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Industrial	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Interior Concepts	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maverick Desk	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mayline	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
McKesson / Moore Medical	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mediatechnologies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MiEN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mitchell Furniture Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Momentum Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MooreCo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MTS Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Office Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platinum Visual	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platinum Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Via Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wood Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck
For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck
Appointment Needed - Up to \$80 per truck
Redelivery Fee - Up to \$385 per truck

NOTES

1. Quotes will be provided upon request.
2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon request.