



### Request for Contract Update

Furniture, Installation and

Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC (Contractor) hereby provides notice of the following update on

this date 2/2/2021.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

New Line - Reflected in all matrices: Luxor | H. Wilson. New Line - Reflected in Product Matrix: SICO – parts  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteoreducation.com

**Approved by Email: Date** 2/24/2021 | 8:50 AM PST

**Denied by Email: Date** \_\_\_\_\_

DocuSigned by:  
  
**Region 4 ESC:** \_\_\_\_\_  
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# METEOR EDUCATION

## PRODUCT PRICING BY SUPPLIER 2-1-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni - Specifiable Products (YELLOW Heading on price list)	Classroom furniture	Redacted				
Alumni - Transactional Products (RED Heading on price list)	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Bulman	Paper racks					Redacted
Byrne Electrical Specialists	Power and data solutions					Redacted
Carpets for Kids	Children's educational rugs					Redacted
CASPER	Disinfection Solutions					Redacted
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts					Redacted
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture					Redacted
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)					Redacted
Champion Sports	Athletic & physical education equipment					Redacted
Cherryman	Complete line of reception, executive office and conference furnishings					Redacted
Children's Factory (The Children's Factory)	Soft play furniture					Redacted
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers					Redacted
Clinton Industries	Recovery beds, sports training tables					Redacted
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.					Redacted
Corporate Identification Solutions	Signage solutions					Redacted
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries					Redacted
Da-Lite Screen Company	Presentation screens and furniture					Redacted
Debourgh	Lockers					Redacted
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture					Redacted

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit- to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Sheilds	Shields	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Caseloads Standard Line	Caseloads	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, caseloads, and storage	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Caseloads, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Caseloads, seating and tables	Redacted				
Hirsh Industries, LLC	Metal caseloads, filing and storage	Redacted				
Holmrisk B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
IRN	Furniture recycling service	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor   H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall <sup>3</sup>	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Office Furniture	Complete line of office, conference and lounge furnishings					Redacted
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers					Redacted
Nexel Shelving*	Wire shelving solutions					Redacted
Nook Pod	Mobile modular huddle pod					Redacted
NorvaNivel	Innovative educational furniture and learning spaces					Redacted
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods					Redacted
OFM*	Chairs, tables, desks, cubicles and storage solutions					Redacted
Oklahoma Sound Corp	Portable sound systems					Redacted
Olympic Kiln	Art kilns					Redacted
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks					Redacted
Paragon Furniture	Office, computer, specialty storage, library furniture					Redacted
Pavilion Furniture	Outdoor Furniture					Redacted
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems					Redacted
Playcore - BigToys	Outdoor playground equipment					Redacted
Playcore - GT Grandstands	Grandstands					Redacted
Playcore - Park & Play Structures	Playground equipment and accessories					Redacted
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds					Redacted
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings					Redacted
Plymold	Cafeteria booths, tables, dining chairs					Redacted
Premiere Stage Supply	Theatre and stage equipment					Redacted
Quantum Storage	Storage shelving					Redacted
Raynor Group	Seating					Redacted
Right Angle	Ergonomic products					Redacted
S. P. Richards Company	Furnishings and consumables					Redacted



		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	Redacted				
USA Capitol - Ntersect Line	Ntersect student desks and chairs	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

**NOTES:**

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they
  2. If using purchasing cards, 2.5% fee will be assessed to order.
  3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of
  4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a
- \*These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current

# METEOR EDUCATION

## INSTALL TERMS BY SUPPLIER 2-1-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR <sup>8</sup>			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group)			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes <sup>7</sup>			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
IRN			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor   H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall <sup>2</sup>			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platinum Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Waddell	Redacted				
Watson Furniture	Redacted				
WB Manufacturing	Redacted				
Webcoat	Redacted				
Wenger	Redacted				
Whitney Brothers	Redacted				
Wood Designs	Redacted				
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

**NOTES:**

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
5. Quotes will be provided upon request.
6. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according to the guidelines so that the install can be audited with firm pricing.
7. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according to the guidelines so that the install can be audited with firm pricing.
8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

# METEOR EDUCATION

## FREIGHT TERMS BY SUPPLIER 2-1-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
<b>290 Signs</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>9 To 5 Seating</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>A2S Inc.</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Acrylic Source</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Allied Plastics</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Allseating</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Alumni U.S.</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>AmTab Manufacturing</b>	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Annin &amp; Co</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Aurora Storage</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>AWT World Trade</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Biofit</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Bretford Manufacturing</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Bulman</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Byrne Electrical Specialists</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Carpets for Kids</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		



		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>CASPR</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>CEF</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Central Restaurant</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>CF Stinson, LLC</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Champion Sports</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Cherryman</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Children's Factory (The Children's Factory)</b>	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Claridge</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Clinton Industries</b>	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Copernicus Educational Products</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Corporate Identification Solutions</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Creative Arts Unlimited</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Da-Lite Screen Company</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Debourgh</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Diversified Woodcrafts (including Shain Shopbuilt)</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Eagle Manufacturing / Justrite Safety Group</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Edsal</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Educational Specialty Furnishings - Indoor Lines</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Educational Specialty Furnishings- Outdoor Lines</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>eko</b>						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>ERG International</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Ergonomic Solutions (ESI)</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
<b>Esscendant (formerly United Stationers)</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Fellowes</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Fire King</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Fit &amp; Finish</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>FlagHouse</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Flash Furniture</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Fleetwood Group</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Flexi-Felt / IEG</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>FomCore</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Friant</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>FurnitureLab</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Gear Grid</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Gigli &amp; Massimo</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Global</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Great Openings (Including Sparkeology)</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Greene Manufacturing, Inc.</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Gressco LTD</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
<b>Groupe Lincora</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Hann</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>High Point Furniture Industries (HPFI)</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Hirsh Industries, LLC</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Holmris B8</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Humanscale</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Hussey Seating</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>IFC/Horizon Seating/Oak Harbor</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Integra Seating</b>	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Interior Concepts</b>	Freight Paid					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Invincible Office</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>IRN</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Ironwood Manufacturing</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>It's Nanoed</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Jasper Chair</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Jaxx Bean/OneUp Innovations</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Jonti-Craft</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4	Redacted				
<b>Joy Carpets</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>KFI Seating</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>KI</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Kidstuff Playsystems, Inc.</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Kore Design</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Legends Fitness</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Leisure Craft</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>LifeSecure</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Logiflex</b>	Freight Added					
	Zone 1	Redacted				



		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Luxor   H. Wilson</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>M+A Matting (Formerly Andersen Mat Company)</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Marc Wilson Designs</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Marco Group</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Marvel</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Maverick Desk</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Maxon</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Mayline</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4	Redacted				
<b>McKesson / Moore Medical</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Mediatechnologies</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>MeTEOR Catalog - Indoor Lines</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>MeTEOR Catalog - Outdoor Lines</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>MiEN</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Mitchell Furniture Systems</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Mity-Lite</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Momentum Group</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4	Redacted				
<b>MooreCo</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>MTS Seating</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Muzo</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>National Office Furniture</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>National Public Seating</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Nexel Shelving - Balance of Line</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Nexel Shelving - Wire products</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Nook Pod</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
<b>NorvaNivel</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Offices To Go (A Division of Global Total Office)</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>OFM</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Oklahoma Sound Corp</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Olympic Kiln</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Palmieri</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Paragon Furniture</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Pavilion Furniture</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Platnium Visual</b>	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Platinum Visual - FCS</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Playcore Companies</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Plymold</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Premiere Stage Supply</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Quantum Storage</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Raynor Group</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Right Angle</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>S. P. Richards Company</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
<b>Safco</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Sandusky Lee</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Scholar Craft</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Sedia Systems</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Series Seating</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Sheridan Seating</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Sico America</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Six Inch</b>	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Smith System</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4	Redacted				
<b>Special T</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Sports Graphics</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Takeform</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Tenjam</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Tennsco Corp</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Trendway</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>United Visual Products</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>USA Capitol</b>	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
<b>Versare Portable Products</b>	Freight Paid Tier II - V					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Via Seating</b>	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>VS America</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Waddell</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Watson Furniture</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>WB Manufacturing</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>WB Manufacturing (Casework)</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Webcoat</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Wenger Corp</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		



		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
<b>Whitney Brothers</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
<b>Wood Designs</b>	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

### ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

### INSIDE DELIVERY

For LTL - Up to \$385.00 per truck For Truckload - Up to \$1,000.00 per truck
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### ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck Appointment Needed - Up to \$80 per truck
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		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Redelivery Fee - Up to \$385 per truck						

**NOTES**

1. Quotes will be provided upon request.
2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon re