



Request for Contract Update

Furniture, Installation and

Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC (Contractor) hereby provides notice of the following update on this date 7/6/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
 Addition
 Deletion
 Supporting Documentation

Price Update
 Supporting Documentation

Products/Services
 New Addition
 Update Only
 Supporting Documentation

Discontinued Products/Services
 Supporting Documentation

States/Territories
 Supporting Documentation

Other _____
 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

New Lines - Reflected in all matrices: Ghent. Changed Wood Designs to a sell pricer on the product matrix due to revised discount structure.

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteoreducation.com

Approved by Email: Date 7/15/2021 | 8:17 AM CDT

Denied by Email: Date _____

Region 4 ESC: 
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METEOR EDUCATION

PRODUCT PRICING BY SUPPLIER 7-1-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description	\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
		Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components	Redacted				
BOSS/Norstar	Casegoods, training tables, and simple system	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit- to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Sheilds	Shields	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment	Redacted				
Gratnells	Storage bins and carts	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmrirs B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Premiere Stage Supply	Theatre and stage equipment					Redacted
Quantum Storage	Storage shelving					Redacted
Raynor Group	Seating					Redacted
Right Angle	Ergonomic products					Redacted
S. P. Richards Company	Furnishings and consumables					Redacted
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving					Redacted
Sandusky Lee*	Metal casegood products, filing, and storage, and desking					Redacted
Scholar Craft	Classroom and learning commons furniture					Redacted
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating					Redacted
Series Seating	Seating					Redacted
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories					Redacted
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)					Redacted
SICO – parts	Table parts					Redacted
Six Inch	Foam coated furniture and architectural products					Redacted
Smith System	Classroom, library, office, and computer furniture.					Redacted
Special T	Tables					Redacted
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens					Redacted
Takeform	Signage solutions					Redacted
Tenjam	Unique seating for the library & media center					Redacted
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving					Redacted
TONIK WLP, LLC	Outdoor furniture with indoor capabilities					Redacted
Trendway	Office furniture. Discount does not include Feek line.					Redacted
United Visual Products	Enclosed visual display boards, indoor/outdoor signage					Redacted

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Redacted				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Redacted				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Redacted				

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 7-1-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Esscendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Ghent			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)			Redacted		
Gratnells			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platinum Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
TONIK WLP, LLC			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		
Waddell			Redacted		
Watson Furniture			Redacted		
WB Manufacturing			Redacted		
Webcoat			Redacted		
Wenger			Redacted		
Whitney Brothers			Redacted		
Wood Designs			Redacted		
ADDITIONAL SERVICES					
Miscellaneous Labor			Redacted		
MeTEOR Enhanced Installation			Redacted		
Additional Support Services			Redacted		

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 7-1-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
BOSS/Norstar	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Certwood Limited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Children's Factory (The Children's Factory)	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ghent	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gratnells	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Maverick Desk	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mayline	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
McKesson / Moore Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mitchell Furniture Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Momentum Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MooreCo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MTS Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Muzo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Office Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Public Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platinum Visual	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platinum Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
TONIK WLP, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Via Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wood Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	