

Exhibit C

Business Proposal

Contracted Products:

Vendor's entire catalog of products will be available to Membership. Some products may require a pharmacy license to ship to end-user, which will need to be provided prior to order.

Pandemic Product Categories: at the time of bid the following products are on allocation, and availability is currently limited or inconsistent, and may not be available to members.

1. Facemasks
2. PPE – including Isolation gowns, and coveralls
3. Surgical drapes and gowns
4. Standard and custom packs
5. Exam and surgical gloves

Product Portfolio

Medline will offer its whole portfolio of products through this agreement. This includes 500,000+ products. Our portfolio is comprehensive and covers the med-surg needs for the entire continuum of care. We also have ancillary products such as EVS and office supplies. A brief summary of some of our product categories can be found below, but this list is not all inclusive. If there is a category or a product that you need that you cannot find, please visit www.medline.com to search our catalog, contact customer service at 1-800-MEDLINE (633-5463) or contact your sales rep directly.



Product Division	Products
Advanced Skin Care	<p>Skin Care: Remedy™, Soothe & Cool, Carrington, MedSpa, Dispensers</p> <p>Support</p> <p>Surfaces: Mattresses, OR Table Pads, Stretcher Pads, Seating Cushions, Overlays</p> <p>Heel Protection: Heel Boots</p> <p>Surgical Glue: Skin Affix</p> <p>Air Care: Advanced Fresh, Naturally Fresh, Simply Fresh</p>
Advanced Wound Care	<p>Debridement</p> <p>Products: Honey dressings, TenderWet</p> <p>Infection/Inflammation</p> <p>Products: Silver powders, gels, sheets, alginates, gelling fibers and foams</p> <p>Moisture Management</p> <p>Products: foam, post-op dressings, superabsorbent dressings, alginates, gelling fibers and hydrogels</p> <p>Edge/Environment Products (for stalled wounds): collagen dressings</p> <p>Supportive</p> <p>Products: compression therapy, wound cleansers, skin protectants, dressing retention tape, and contact layers</p>
Anesthesia	<p>General Anesthesia:</p> <p>Circuits, masks, breathing bags & hyper inflation systems</p> <p>Airways: ET Tube, Laryngeal masks, bermans and guedels</p> <p>Pressure Infusers</p> <p>Temperature probes</p>

	Regional Anesthesia: Pain trays, block trays, epidural trays and sterile procedural needles
Diagnostics	Blood Pressure Cuffs, Electrodes, Blood Glucose, Lancets, Diagnostic Instruments, Thermometers, Diagnostic Capital
Distributed Products	Brand-Name product lines used in our distribution contracts
Dynacor	Plastics: Non-Sterile Kits Sterile Trays: Laceration, Suture Removal, IV Start, Dressing Change.
Equipment and Furnishing (DME)	ADLs, Bath Safety, Canes, Crutches, Hampers, Homecare Beds, Hot and Cold, Orthopedic Softgoods, Patient Lifts, Physical Therapy, PVC, Rollators, Stretchers, Walkers and Wheelchairs, Cubicle, Draperies, Furniture, Beds, Carts, Stainless Steel, Scales, Charting
Exam Gloves	Exam Gloves
Interiors	Soft Good Items
Laboratory	Specimen Containers, Point-of-Care Testing, Lab Capital
Namic	Access Products: Angiographic Needles, Guidewires, and accessories Fluid Management: Custom Kitting, Manifolds, accessories used in the Catheterization (Cath) & Interventional Radiology Labs relating to Contrast Management

	<p>Pressure Monitoring: Disposable Pressure Transducers, Pressure Monitoring Tubing, and Fluid Administration</p> <p>System Wide Accessories: Dead End Caps, Stopcocks, Decanters and Syringes</p>
Nutrition & Pharmaceuticals	<p>AmerisourceBergen OTC Items, Cough, Cold and Allergy, Dietary Supplements and Vitamins, Laxatives and Antacids, Lotions, Creams and Ointments, Miscellaneous OTCs, Non direct Foot and Ankle sourcing, Pain Management Relievers, Unit Dose OTC s and Topical Analge, Pharma Short Dated Product, Podiatry, Pharmaceuticals (OTC and Rx), Drug management devices (pill crusher, splitters, storage), Enteral feeding devices (Pumps, feeding sets, feeding tubes, syringes, Specialty nutrients (Protein supplements, dysphagia, GI management), Foot and Ankle specialty products.</p>
OR Division	<p>Surgical Instruments, Sterilization Products, Care and Handling items, lab products</p> <p>Suction: Open Catheters, Closed Suction, Connection Tubing, ET tubes, Fluid Solidifiers, Canisters</p>
Orthopedics	<p>Foot & Ankle Implants: Ankle Fracture Plating System, Foot Recon Plating System, Mini Foot Plating System, Cannulated Screw System, Snap-Off</p>

<p>(UNITE Foot & Ankle)</p>	<p>Screw System, Pre-Hydrated Structural Bioimplants</p> <p>Orthobiologics: Viable Cellular Bone Matrix, Demineralized Bone Matrix (DBM), Synthetic Bioactive Bone Graft, Amniotic Membrane and Fluid, Cancellous Chips</p>
<p>Personal Care</p>	<p>Incontinence Products – Disposable Adult Briefs, Diapers, Underpads</p>
<p>Preventive Care</p>	<p>Disposable Protective Apparel, Headwear and Footwear, Isolation Organizers</p>
<p>Primary Care</p>	<p>Gauze, Bandages, Tapes, DVTs, Lap Sponges, O.R. Towels, Clear Count, DASH</p>
<p>Proxima</p>	<p>Surgical Gowns, Drapes, and Packs</p>
<p>Readycare</p>	<p>Patient Cleansing: Wet Wipes, ReadyBath, Shampoo Caps, Remedy Wipes</p> <p>Hand Hygiene: Hand Soaps and Sanitizers</p> <p>CHG/PVP: CHG Bottles and Kits, Aegis CHG Discs, PVP bottles</p> <p>Oral and Nasal Care: Oral Care Kits and Components, Nasal Antiseptic Swabs and Kits</p>

ReNewal	Reprocessed single-use devices including: ablation electrodes, EP catheters, tissue sealers, pulse oximeter sensors, manifolds, tourniquets, ultrasonic scalpels, compression sleeves, air transfer mattresses, arthroscopic shavers and abraders, ECG leads, orthopedic manual surgical instruments, trocars and cannulas
Repositioning & Offloading	Support Surfaces: Mattresses, OR Table Pads, Stretcher Pads, Seating Cushions, Overlays, Comfort Glide products
Respiratory	Oxygen Therapy, Resuscitation, Pulse Oximetry, Medication Delivery, Humidification and Filtration, Suction and Trach Care, Airway Management
SPT	Custom Sterile Surgical Trays, CDS, Standard Trays
Surgical Gloves	Surgeons Gloves
Textiles & Environmental Services (EVS)	<p>Textiles: Scrubs, lab coats, uniforms, patient & pediatric apparel, surgical & protective apparel, terries, blankets, sheets, underpads, adult bibs, slippers, mattress pads and hamper bags.</p> <p>EVS: Liners, paper, ATP, chemicals, germicides, microfiber, batteries and housekeeping equipment.</p> <p>Decorate Textiles – Cubicle curtains, OTRT, room dividers, window treatments, quilts, pillows and disposable linen.</p>

Tissue Regeneration	Hyalomatrix, PluroGel
Urology	Urologicals, Bulb Irrigation Syringes, Bulb Irrigation Trays, External Catheters, Foley Catheter Trays, Intermittent Cath Trays, Intermittent Catheters, Leg Bags, Piston Irrigation Syringes, Piston Irrigation Trays Urologicals: Foleys, Drain Bags, Urinometers, Closed Systems, MEC's
Vascular Access	Excelsior, Peripheral IV Catheters, Vascular Access Insertion

Pricing Proposal

Medline will offer the below **Minimum discounts** off Medline list price. This is a discount floor, and in many cases deeper discounts can be offered. Medline can provide list pricing by product upon request from either OMNIA or OMNIA member. List pricing may fluctuate over the term of the contract in accordance with market conditions or costing changes. Medline reserves the right to negotiate pricing independent pricing agreements through the OMNIA contract with individual members as long as it falls within the below discount structure.

Description	Minimum Discount
Medline Brand Products	30% off Medline list price
Non-Medline/National Brand Products	25% off Medline list price

Freight/Minimum Orders

- A. Minimum Order Requirements:** Three hundred and fifty dollars (\$350)
- B. Freight:** Orders over minimum will ship free freight with the following exceptions
 - a. Emergency/rush orders
 - b. Orders outside ship-schedule
 - c. Non-stock or vendor direct ship items may incur freight charges
- C. Lost Products:** All lost Products will be reported to Vendor's customer service department. Vendor will issue credit within ten (10) days of notification of lost Product; alternatively, re-shipment of missing Product will occur immediately after notification.
- D. Ship Schedule:** Each account will be assigned a delivery schedule to provide consistent shipment points. Any orders occurring outside this ship schedule, or orders placed after ship cutoff may incur additional freight charges.
- E. Lead time:** Standard lead time for stocked products is 2 days ARO, including in Alaska and Hawaii.
- F. Local Agreements:** In some cases, local agreements may be negotiated which will supersede contract freight terms listed above. These agreements will be communicated to OMNIA.

Return Policy

Please see attachment D – Return goods policy

New Account Setup/Credit

New Account Setup: In order to process and account through the OMNIA contract, each member location must have a standalone account setup with Medline. In order to setup a new account we need the following documentation from **government** facilities

1. A copy of the W9, with the purchasing facilities address
2. A sales tax exempt certificate (if applicable)

Credit: Accounts can be setup as Credit Card only, or with Net 30 day terms.

1. **Credit Card Purchase:** Are subject to a 2% processing fee on all purchases
2. **Terms:** If an account wishes to be setup with credit terms, a government PO must be provided (either voided, or an actual order). Terms will be provided upon receipt of PO.

Non-Gov't Accounts: Non-government accounts will be required to provide all the above documentation, and will also have to fill out the standard new account application whether using a credit card or requesting terms.