



ARTS, CRAFTS, FRAMING, AND RELATED SERVICES
Executive Summary

Lead Agency: Harford County Public Schools,
Maryland

Solicitation: 20-SEH-020

RFP Issued: November 21, 2019

Pre-Proposal Date: December 5, 2019

Response Due Date: January 7, 2020

Proposals Received: #3

Awarded to:

Harford County Public Schools, Maryland issued RFP 20-SEH-20 on November 21, 2019, to establish a national cooperative contract for Arts, Crafts, Framing, and Related Services.

The solicitation included cooperative purchasing language in Sections I. Scope of Work, National Contract (RFP, Page 2):

(RFP, Page 14) NATIONAL CONTRACT

The Harford County Public Schools, Maryland, as the Principal Procurement Agency, defined in this RFP, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Harford County Public Schools, Maryland is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement, a form of which is attached hereto on Exhibit B, or as otherwise agreed to. This RFP and supporting Exhibits contain additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Harford County Public Schools, MD website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT

- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On January 7, 2020 proposals were received from the following offerors:

- Clayworks Supplies, Inc.
- School Specialty Inc.
- Michaels Stores, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that one (1) company demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

- Michaels Stores, Inc.

Harford County Public Schools, Maryland executed agreements with a contract effective date of April 1, 2020 (see Amendment 1).

Contracts include:

Products and services to provide arts, crafts, framing, and related services that include but are not limited to: paint (tempera, acrylic, finger, gesso, gouache, oil, and water colors); easels; paint palette; brushes and brush cleaner; art, writing, and drawing utensils (alcohol and blending markets, calligraphy pens, charcoal, colored pencils, crayons, drafting pencils and pens, rendering pencils and pens, paint pens, pastels, permanent markets, washable markets); drafting supplies (compass, engineer scale, french curve, lamps, protractor, drafting table, ruler, templates, t-squares, and triangles); clay; pottery wheel and work station; sculpting and pottery tools; sponges; sketch books and pads; art sets; craft sets; stationary; Styrofoam; glitter; pom poms; feathers; wiggle eyes; beads; twine; yarn; pots; décor; table covers; craft sticks; velcro; adhesives and glue; tape; fabric; foam core board; construction paper; felt; poster boards; display boards; framing with and without matting (from everyday up to museum quality mounting); and spacers, mat, mounting board, acrylic glazing, metal frame, and hanging supplies.

Term:

Initial three-year agreement from April 1, 2020 through March 31, 2023 with the option to renew for two (2) additional one-year periods through March 31, 2025.