



001225-May2019 University of California Systemwide Flooring RFP
Executive Summary

Lead Agency: University of California

Solicitation: 001225-May2019

RFP Issued: June 24th, 2019

Pre-Proposal Date: July 17th, 2019 9:00am

Response Due Date: August 13th, 2019

Proposals Received: # 7

Awarded to:

The University of California issued RFP 001225-May2019 University of California Systemwide Flooring on June 24th, 2019, to establish a national cooperative contract for Systemwide Flooring.

The solicitation included cooperative purchasing language in the Event Summary – Scope of work Section 1 and Exhibit A Section 1.0 Scope of National Cooperative Contract:

“The purpose of this Request for Proposal (“RFP”) is to invite qualified Suppliers to prepare and submit proposals to furnish flooring products and installation services to the University of California (“UC” or “University”), in accordance with the requirements set forth in this RFP.

Supplier agrees to make available products and services to any UC location or participating agency upon the terms, conditions and pricing set forth in an agreement awarded in response to Supplier’s proposal. Additionally, all awards made pursuant to this solicitation will be made available nationally through OMNIA Partners member agencies.”

“The University of California (hereinafter defined and referred to as “Principal Procurement Agency”), on behalf of itself and the National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector (“OMNIA Partners”), is requesting proposals for Systemwide Flooring, Products & Installation Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (“Master Agreement”) be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNIA Partners’ cooperative purchasing program. Registration

with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.”

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On August 13th, 2019 proposals were received from the following offerors:

- Bentley Mills, Inc.
- Tarkett
- Shaw Industries
- Mohawk Carpet Distribution, L.P.
- Milliken & Company
- Mannington Commercial
- Interface Americas Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Mohawk Commercial, Inc. and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Mohawk Commercial, Inc. successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of April 15th, 2020.

Contract includes:

- Modular and broadloom carpets
- Laminates
- Tiles
- Wood floors
- Adhesives

Term:

Initial five (5) year agreement from April 15th, 2020 through April 14th, 2025 with the option to renew for five (5) additional one-year periods through April 14th, 2030.

Pricing/Discount:

- Fixed product prices
- Labor costs by region

OMNIA Partners Web Landing Pages: