



To: Board of Directors
From: Robert Zingelmann
Date: October 22, 2019
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on September 3, 2010 for RFP # 19-08 for **Oracle Products and Services**. There were two (2) proposals submitted:

- DLT Solutions, LLC
- Mythics, Inc.

After careful review of all proposals, the Evaluation Team has determined that one (1) company demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Oracle Products and Services	Mythics, Inc.	Two (2) years with option of three (3) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: October 23, 2019

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on October 22, 2019 the following contract was approved as presented:

➤ **Contract Title**

- Oracle Products and Services

Contract is effective January 1, 2020. If you have any questions, please let me know.



October 30, 2019

Deonte J. Watters, CCMAP
Director of Contracts
Mythics, Inc.
4525 Main Street, Suite 1500
Virginia Beach, VA 23462
watters@mythics.com

Re: Award of Contract # R190801

Dear Mr. Watters:

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC), on October 22, 2019, we are pleased to announce that after successful negotiated terms and conditions, Mythics, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP#19-08) submitted on September 3, 2019:

<u>Commodity/Service</u>	<u>Supplier</u>
Oracle Products and Services	Mythics

This contract is effective January 1, 2020 and will expire on December 31, 2021. As indicated above, your Contract # is R190801. This contract may be renewed annually for an additional three (3) years if mutually agreed by Region 4 ESC/OMNIA Partners, Public Sector and Mythics, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Deborah Bushnell, Contract Manager assigned to your contract at 713-554-7348 or deborah.bushnell@omniapartners.com

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: October 22, 2019

Re: Single Award Justification – RFP # 19-08 Oracle Products and Services

The evaluation committee has reviewed the response and recommend that the following company is awarded:

- *Mythics, Inc.*

The recommended vendor submitted an offer that was determined to be most advantageous to OMNIA Partners, Public Sector members based upon their response and pricing.

We believe the vendor demonstrated the ability to provide and perform the services requested in the proposal. Mythics is well established with a long history in the business. They have national capabilities and a proven track record of service and quality to OMNIA Partners, Public Sector members. Their pricing was determined to be competitive for the amount of service and the guarantees of quality they provide. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

Please let me know if you have any questions.