



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Mythics, Inc. (Vendor Name) hereby provides notice of the following update to

Contract number: R190801 for Oracle Products and Related Services on this date 10/15/2021.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
____ Supporting Documentation

Products/Services
 New Addition
 Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other Remove Products
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Mythics is requesting to remove Oracle Training and University Products, to add Oracle University Cloud Learning Subscriptions at a 5% discount, and to revise the Java SE Subscription Discount from 2% to 0.5%.
Please see attached Justification document for more details regarding our request.

Submitted By: Anna Decker

Approved Date 10/22/2021 | 9:39 AM CDT

Title: Senior Contracts Administrator

Denied Date _____

Contact Number: R190801

Email Address: vehiclegmt@mythics.com

Region 4 ESC: DocuSigned by: Robert Zingelmann
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Oracle University Cloud Learning Subscriptions

Requesting:

- **To remove Oracle Training and University Products**
- **To add Oracle University Cloud Learning Subscriptions at a 5% Discount**

Justification:

Mythics originally competed our Region 4 Contract to include Oracle's University Training. It is our intention to inform you that Oracle has recently made a change to this product line. Oracle University Training, originally an Instructor led classroom training with limited supplemental content online, has been completely replaced with Oracle University Cloud Learning Subscriptions. These Cloud subscriptions are fundamentally different from the old Classroom based model we currently have on Contract and are priced in a manner that does not fit within the current Oracle Training and University Products structure.

Previously, Oracle University Training had its own Education Terms and Conditions which will no longer apply to this new Cloud based model. Instead, new Cloud Learning Subscriptions purchases will be governed by the Oracle Cloud Services Supplemental Terms and Conditions v050119. To accurately update our Contract Vehicle to align with Oracle's changes, we are requesting removal of the Oracle University Training offerings and in turn, requesting the addition of the new Oracle Education Cloud Learning Subscriptions at a 5% discount. This change will align with Oracle's latest product offerings available to customers.

Java SE Subscription Services

Requesting to revise the Java SE Subscription Discount from 2% to 0.25%.

Justification:

Java was previously sold by Oracle as an on-premise Software & Support offering. Oracle has changed Java to a support subscription model which has resulted in fundamental changes to the pricing structure, including the discounts available under the Oracle partner program. Under the current subscription model, users are granted a reduced list price based on the quantities/volume being purchased. Based on the new subscription model and included discounting model based on the volume of the purchase, the proposed discount no longer accurately reflects the current offering.